



BOARD OF DIRECTOR'S MEETING

November 6, 2018 8:30 a.m.

9200 Basil Court, 2ND Floor Conference Room Largo, MD 20774



BOARD OF DIRECTORS MEETING

November 6, 2018 - 8:30 a.m.

9200 Basil Court, 2nd Floor Largo, Maryland 20774

AGENDA

- CALL TO ORDER AND ROLL CALL
- 2. CONSENT AGENDA ITEMS
 - SECRETARY'S REPORT
 (Minutes of The October 2, 2018 Board Meeting)
 - 2. TREASURER'S REPORT
- 3. EXECUTIVE DIRECTOR'S REPORT
- 4. OPEN BOARD DISCUSSION
 - A. RDA PROCUREMENT AND EVALUATION CRITERIA
 - B. PRESENTATION BY RONNETTE EARLE
- 5. FINAL REMARKS FROM THE CHAIRMAN AND BOARD MEMBERS
- 6. FINAL REMARKS FROM THE GENERAL PUBLIC
- 7. ADJOURNMENT

Next Meeting: December 4, 2018

Redevelopment Authority of Prince George's County Board Meeting

Minutes of the Meeting October 2, 2018 8:30am

9200 Basil Court, 2nd Floor, Largo, MD 20774

PRESENT

| Board Members | Staff |
|----------------------------------|-----------------|
| Monty Cooper, Chair | Patricia Omondi |
| David Harrington, Vice President | Steve Paul |
| Glenda Hodges | Lakeisha Smith |
| Erma Barron | Adewale Dada |
| John Tabori | |
| Ronnette Earle | |

Ex- Officio Members

Thomas Himler, DCAO

Eric C. Brown, Director DHCD

Community Advisory Committee

None

Other

Isaac Marks, General Counsel

CALL TO ORDER:

Chairman Cooper called the meeting to order at 8:45 AM having declared a quorum present.

Secretary's Report:

After providing the board members with an opportunity to review the minutes of the September 4, 2018 meeting, Chairman Cooper called for a motion to approve the Secretary's report. The motion to approve the Secretary's report was provided by Mr. Tabori and second by Dr. Hodges. The Secretary's Report was unanimously approved.

Treasurer's Report:

Mr. Tabori provided the board with his comments on the Treasurer's report. He stated that he found the report very easy to read and to understand. Mr. Tabori informed the board of his concerns on the new budget and the need to keep track of the transition between the new system and the administration. Mr. Tabori informed the board that the transition between the two accounting systems within RDA's budget and finance department needs to be balanced and reconciled. Ms. Barron voiced her concern about the deficit in the Gateway Arts District Capital Improvement Program (CIP) and suggested a footnote be added onto the financial report providing updates. Mr. Tabori acknowledged that \$1.5 Million of the negative balance had been adjusted against the \$5.1 million deficit in the Gateway account balance. Mr. Brown informed the board that all three entities researched the deficit and found that there was a positive balance in the overall CIP. Mr. Brown stated that the documentation reflecting the positive amount will be resurrected and the information will be provided for the next meeting. Mr. Brown stated that a footnote would be added to explain the deficit when articulating the details and associated progress. Upon a motion by Mr. Tabori and second by Ms. Barron, the Treasurer's report was unanimously approved.

• Executive Director's Report

Stephen Paul provided an update on the infrastructure construction for phases: 1b, 1c, and 2 of the Suitland redevelopment. Mr. Paul also provided updates on the following projects: (1) Suitland Phase 1A infrastructure work has already begun; (2) the grand opening ceremony for 3807 Rhode Island Ave is scheduled for October 27, 2018. (2) 4100 Rhode Island Ave. is still under construction. A resolution for the Cheverly project is expected within the next month.

Mr. Paul informed the board that the Community Impact Grant (CIG) funds for FY19 have been released and RDA will be accepting applications in the Fall of 2018, instead of the Spring of 2019.

Ms. Barron expressed her concerns on the progress on the Glendale Hospital Revitalization Project. Mr. Paul informed the Board that Maryland National Park and Planning is the property owner of the land and that RDA acts as a consultant for this project. Mr. Tabori suggested to the board that RDA provides an update on the Glendale Revitalization project. Mr. Himler informed the board that a link to the feasibility report on the Glenn Dale Hospital Continuing Care Retirement Center (CCRC) will be provided to the board.

Mr. Cooper directed the Board's attention to the RDA's evaluation criteria. He then requested that a revision to the RDA Criteria Chart in the next meeting packet. Mr. Harrington informed the board that he would like for the LLC MBE partners to be certified. Mr. Harrington also suggested that an incentive point system be implemented by RDA as a policy to encourage MBE participation. Mr. Paul stated that adjustments could be made to the RDA's procurement policy and evaluation criteria

to accomplish their goal. Following a lengthy discussion, the board determined that it wishes the RDA Procurement Policy and Evaluation Criteria to be modified to provide appropriate bonus points for inclusion of County businesses as equity partners, and County MBE, and local based County businesses as part of the team. The Staff is to determine the appropriate bonus points for each category.

Mr. Cooper proposed to the board an "Outreach Meet and Greet" within the community to encourage more MBE local contractors to participate in RDA procurements.

Chair Cooper informed the board that the County's Office of Ethics and Accountability's staff will attend the December meeting to do a presentation on Ethics.

Mr. Himler notified the board that November will be his last meeting, he will be resigning as the Deputy Chief Administrative Officer of Budget and Finance prior to the December meeting.

The meeting was adjourned at 10:18 AM.

Treasurer's Report

October 31, 2018

OPERATING BUDGET

FY 2019 Year-to-Date (YTD) revenues totaled \$113,155 by October 31, 2018. These revenues do not include Community Development Block Grant (CDBG) funds and represent an increase of \$27,792 from the County's monthly allocation of operating grants. In the same period, YTD expenses totaled \$35,405, representing an increase of \$5,819 from the prior month. Below is a breakdown of last month's operating

expenses:

| Expense Type | Amount | Notes |
|---------------------------|---------|--------------------------------------|
| Staffing Services | \$3,698 | Administrative assistant |
| Board Expenses | \$2,109 | Member stipends and meeting costs |
| Office & General Supplies | \$443 | Stationary and cellphone costs |
| Office Equipment Lease | (\$430) | Reclassified cost for copier machine |

CAPITAL IMPROVEMENT PROGRAM

The Capital Improvement Program (CIP) has an estimated fund balance of \$36,422,998 that includes \$19.4 million for Suitland Town Center, \$12.0 million for Glenarden, \$1.2 million for Addison Road and \$3.8 million for the remaining approved projects. YTD expenses are \$2.8 million, representing an increase of \$1.6 million from the prior month. Below is a breakdown of last month's major CIP expenses:

| Project Name | Amount | Description |
|------------------------------|-------------|--|
| Suitland Town Center | \$1,568,266 | Construction and Pre-development costs |
| Countywide Revitalization | \$17,573 | Community Impact Grants (FY16~17 awards) |
| Glenarden Apartments | \$12,803 | Construction and Maintenance costs |
| Addison Road | \$11,650 | Blue Line Façade Program & Maintenance costs |

OPERATING BUDGET^a

(as of October 31, 2018)

| | FY 2017 ACTUAL ^b | FY 2018 ESTIMATE ^b | FY 2019 BUDGET ^c | FY 2019 YTD ^d |
|---|--------------------------------|----------------------------------|--------------------------------|-----------------------------|
| BEGINNING FUND BALANCE | \$ 92,647 | \$ 104,821 | \$ 38,265 | \$ 240,682 |
| County Operating Grant | 233,700 | 317,600 | 333,500 | 111,167 |
| CDBG - Pathway to Purchase Program ^e | 313,700 | 352,600 | 363,200 | 363,200 |
| CDBG - Suitland Façade Program ^f | 42,518 | 154,793 | | 21,333 |
| Miscellaneous Revenues | | 2,871 | | 1,988 |
| TOTAL REVENUES | \$ 589,918 | \$ 827,864 | \$ 696,700 | \$ 497,688 |
| Board Meeting Expenses | 2,026 | 1,372 | 2,000 | 220 |
| Board Member Stipends | 18,997 | 19,600 | 28,500 | 5,600 |
| Board Member Development | | | | |
| Total Board Expenses | 21,023 | 20,972 | 30,500 | 5,820 |
| General Counsel Fees | 66,635 | 67,605 | 90,000 | 132 |
| Consultants & Feasibility Studies ⁹ | - | - | 30,000 | - |
| External Auditor Feesh | 8,500 | 7,500 | 20,000 | - |
| Fiscal Management Services ⁱ | 60,000 | 60,000 | 60,000 | - |
| Commercial Insurance Premiums | 4,935 | 3,563 | 27,000 | 13,130 |
| Staffing Services | 34,117 | 39,674 | 45,000 | 11,828 |
| Equipment Leasing | 5,388 | 6,486 | 6,000 | 2,001 |
| Total Contractual Expenses | 179,575 | 184,828 | 278,000 | 27,090 |
| Staff Training & Development | - | - | 5,000 | - |
| Office Supplies & Other Costs | 20,656 | 14,154 | 20,000 | 2,495 |
| Total Administrative Expenses | 20,656 | 14,154 | 25,000 | 2,495 |
| CDBG - Pathway to Purchase Program | 313,700 | 352,600 | 363,200 | 363,200 |
| CDBG - Suitland Façade Program | 42,790 | 119,449 | - | 5,003 |
| Other Expenses | | | | |
| Total Capital Outlay Costs | 356,490 | 472,049 | 363,200 | 368,203 |
| TOTAL EXPENDITURES | \$ 577,744 | \$ 692,002 | \$ 696,700 | \$ 403,608 |
| Operating Balance - Surplus/(Deficit) | 12,174 | 135,862 | - | 94,080 |
| Other Adjustments | | _ | _ | |
| ENDING FUND BALANCE | \$ 104,821 | \$ 240,682 | \$ 38,265 | \$ 334,762 |

- a. Budget items consist of Special Revenue, Internal Service and Enterprise Funds.
- b. Audited figures obtained from the County's SAP financial information system.
- c. Legislative appropriations as approved by the Prince George's County Council.
- d. FY19 year-to-date transactions include estimates and amounts based on operating agreements.
- e. Federal-funded Community Development Block Grant (CDBG) home purchase assistance program.
- f. Federal-funded CDBG reimbursement for Suitland home improvement projects in FY 2018.
- g. Reserved funds for consulting services (technical studies and project management)
- h. Fixed fees for auditing services provided by the accounting firm CliftonLarsonAllen LLP.
- i. Fixed fees for accounting services provided by the Office of Finance.

CAPITAL BUDGET

(as of October 31, 2018)

| | FY 2017 ACTUAL | FY 2018 ESTIMATE | FY 2019 BUDGET | FY 2019 YTD |
|------------------------|-------------------|---------------------|-------------------|----------------|
| BEGINNING FUND BALANCE | \$ 11,511,277 | \$ 15,702,872 | N/A | \$ 28,618,335 |
| County Contribution | 3,650,000 | 24,355,154 | 16,713,000 | 10,500,000 |
| State Grants | 480,050 | 250,000 | - | - |
| Property Sales | 2,393,580 | 1,673,732 | - | - |
| Other Revenue | 9,581,234 | 1,274,271 | | 74,092 |
| TOTAL REVENUE | \$ 16,104,864 | \$ 27,553,157 | \$ 16,713,000 | \$ 10,574,092 |
| Acquisition | \$ 952 | \$ 212,856 | \$ 4,000,000 | \$ - |
| Demolition | - | 1,282,321 | - | - |
| Construction | 1,640,291 | 5,127,316 | - | 2,271,769 |
| Maintenance | 187,264 | 107,640 | - | 10,960 |
| Pre-development | 2,881,995 | 2,999,731 | - | 341,318 |
| Interest Payments | 331,053 | 70,590 | - | - |
| Other Expenses | 6,871,714 | 4,837,240 | 12,713,000 | 145,382 |
| TOTAL EXPENSES | \$ 11,913,269 | \$ 14,637,694 | \$ 16,713,000 | \$ 2,769,429 |
| ENDING FUND BALANCE | \$ 15,702,872 | \$ 28,618,335 | N/A | \$ 36,422,998 |

^{1.} Capital projects' funding sources could include Capital Improvement Program (CIP) contributions from the County, State grants, Federal grants, developer contributions, general obligation bonds and proceeds from property sales and other miscellaneous revenues.

^{2.} FY 2019 Capital Improvement Plan was approved by the County Council. The allocation of the \$16.7 million of capital expenditures would be reallocated by RDA to match project priorities during the fiscal year.

GATEWAY ARTS DISTRICT

Statement of Available Funds and Committed Funds Per Capital Budget Detail

| | • | FY 2017 ACTUAL | | FY 2018 STIMATE | | FY 2019 BUDGET | FY 2019 YTD | | |
|------------------------|------|-------------------|----|--------------------|------|-------------------|----------------|-------------|--|
| BEGINNING FUND BALANCE | \$ (| (3,809,251) | \$ | (3,559,250) | le i | N/A | \$ | (3,311,651) | |
| County Contribution | | - | | - | | - | | - | |
| State Grants | | 250,000 | | 250,000 | | - | | - | |
| Property Sales | | 2,393,580 | | - | | - | | - | |
| Other Revenue | | 1,217,616 | | _ | | | | 632 | |
| TOTAL REVENUE | | 3,861,196 | | 250,000 | | | | 632 | |
| | | | | | | | | | |
| Acquisition | \$ | 291 | \$ | - | \$ | - | \$ | - | |
| Demolition | | - | | - | | - | | - | |
| Construction | | 738,382 | | - | | - | | - | |
| Maintenance | | 91 | | - | | - | | - | |
| Pre-development | | - | | - | | - | | - | |
| Interest Payments | | - | | - | | - | | - | |
| Other Expenses | | 2,872,431 | | 2,401 | | | | | |
| TOTAL EXPENSES | | 3,611,195 | | 2,401 | | - | | - | |
| ENDING FUND BALANCE | \$ (| (3,559,250) | \$ | (3,311,651) | | N/A | \$ | (3,311,019) | |

^{1.} Office of Finance (OOF) adjustments are \$1.5 million lower than previous negative balance reported in September board report. Ending fund balance is not final and subject to change.

SUITLAND¹

Statement of Available Funds and Committed Funds Per Capital Budget Detail

| | FY 2017 ACTUAL | I | FY 2018 ESTIMATE | | FY 2019 BUDGET | FY 2019 YTD |
|---|-------------------|----|---------------------|----|-------------------|------------------|
| BEGINNING FUND BALANCE | \$ 3,096,986 | \$ | 5,296,986 | | N/A | \$ 18,057,777 |
| County Contribution | 2,200,000 | | 18,000,000 | | 4,000,000 | 4,000,000 |
| State Grants | - | | - | | - | - |
| Coral Hills Façade Program - TNI Funds | - | | 146,000 | | - | - |
| Coral Hills Façade Program - CDBG Funds | - | | 103,485 | | - | - |
| Property Sales | - | | - | | - | - |
| Other Revenue | 5,478,654 | | 754,511 | | | 2 |
| TOTAL REVENUE | 7,678,654 | | 19,003,996 | | 4,000,000 | 4,000,002 |
| Acquisition ³ | \$ 661 | \$ | - | \$ | 4,000,000 | \$ - |
| Demolition | - | | - | | - | - |
| Construction | - | | 2,761,466 | | - | 2,255,116 |
| Maintenance | 61,978 | | 46,024 | | - | 3,905 |
| Pre-development | 2,880,015 | | 2,531,313 | | - | 341,318 |
| Interest Payments | - | | - | | - | ~ |
| Coral Hills Façade Program ² | - | | 254,746 | | - | - |
| Other Expenses | 2,536,000 | _ | 649,656 | | - | 29,189 |
| TOTAL EXPENSES | 5,478,654 | | 6,243,205 | | 4,000,000 | 2,629,528 |
| ENDING FUND BALANCE | \$ 5,296,986 | \$ | 18,057,777 | 18 | N/A | \$ 19,428,251 |

- 1. Reimbursable costs for two façade programs (Suitland and Coral Hills) are in included in the Town Center CIP
- 2. \$4 million appropriated in FY 2019 budget for acquisition is in a placeholder category. Final allocations across spending categories will be determined by RDA and reflected in future reporting.
- 3. Coral Hills FIP is expensed through the CIP and Suitland FIP through the Operating Budget.

COUNTYWIDE REVITALIZATION

Statement of Available Funds and Committed Funds Per Capital Budget Detail

| | | FY 2017 ACTUAL | | FY 2018 STIMATE | | FY 2019 BUDGET | FY 2019 YTD |
|---|----|-------------------|----|--------------------|----|-------------------|-----------------|
| BEGINNING FUND BALANCE | \$ | 5,576,289 | \$ | 6,063,235 | - | N/A | \$ 5,795,812 |
| County Contribution | | 250,000 | | 2,000,000 | | 1,000,000 | 1,000,000 |
| State Grants | | 225,000 | | - | | - | - |
| Property Sales | | - | | - | | - | ~ |
| Other Revenue | | 541,644 | | - | | | 61,126 |
| TOTAL REVENUE | | 1,016,644 | | 2,000,000 | | 1,000,000 | 1,061,126 |
| Acquisition | \$ | - | \$ | - | \$ | - | \$ - |
| Demolition | | - | | - | | - | - |
| Construction | | 237,717 | | 50,000 | | - | - |
| Maintenance | | - | | 31,126 | | - | - |
| Pre-development | | - | | - | | - | - |
| FY 2019 CIG Awards | | - | | - | | 250,000 | - |
| FY 2018 CIG Awards | | - | | 500,000 | | - | - |
| FY 2017 CIG - Carryover Disbursements | | - | | 127,297 | | - | 71,293 |
| FY 2016 CIG - Carryover Disbursements | | - | | 77,888 | | - | 30,000 |
| Commercial Property Improvement Program | | - | | 1,500,000 | | 250,000 | - |
| Northern Gateway Project | | - | | - | | 250,000 | - |
| Interest Payments | | - | | - | | - | - |
| Other Expenses | | 291,981 | _ | (18,889) | | 250,000 | 6,000 |
| TOTAL EXPENSES | L | 529,698 | | 2,267,423 | | 1,000,000 | 107,293 |
| ENDING FUND BALANCE | \$ | 6,063,235 | \$ | 5,795,812 | | N/A | \$ 6,749,645 |

^{1.} Community Impact Grants (CIG) Awards may include unspent funds from prior fiscal periods.

AFRICAN-AMERICAN CULTURAL CENTER

Statement of Available Funds and Committed Funds Per Capital Budget Detail

| | _ | FY 2017 ACTUAL | | Y 2018 STIMATE | | Y 2019 UDGET | FY 2019 YTD | |
|------------------------|----|-------------------|----|-------------------|-----|-----------------|----------------|--------|
| BEGINNING FUND BALANCE | \$ | 312,492 | \$ | 310,512 | | N/A | \$ | 18,807 |
| County Contribution | | - | | - | | - | | - |
| State Grants | | - | | - | | - | | - |
| Property Sales | | - | | - | | - | | - |
| Other Revenue | | 1,980 | | 32,179 | | | | |
| TOTAL REVENUE | | 1,980 | | 32,179 | | | | |
| Acquisition | \$ | - | \$ | - | \$ | - | \$ | - |
| Demolition | | - | | - | | - | | - |
| Construction | | 1,980 | | 291,705 | | - | | - |
| Maintenance | | - | | - | | - | | - |
| Pre-development | | 1,980 | | - | | - | | - |
| Interest Payments | | - | | - | | - | | - |
| Other Expenses | | | | 32,179 | | | | |
| TOTAL EXPENSES | | 3,960 | | 323,884 | | - | | - |
| ENDING FUND BALANCE | \$ | 310,512 | \$ | 18,807 | 5/1 | N/A | \$ | 18,807 |

ADDISON ROAD

Statement of Available Funds and Committed Funds Per Capital Budget Detail

| | FY 2017 ACTUAL | | FY 2018 ESTIMATE | | FY 2019 BUDGET | | | FY 2019 YTD |
|--------------------------------------|-------------------|---------|---------------------|---------|-------------------|-----------|----|----------------|
| BEGINNING FUND BALANCE | \$ | 472,082 | \$ | 477,132 | 14 | N/A | \$ | 241,051 |
| County Contribution | | - | | - | | 1,000,000 | | 1,000,000 |
| State Grants ¹ | | 5,050 | | - | | - | | - |
| Property Sales | | - | | - | | - | | - |
| Other Revenue | _ | 131,814 | | 18,219 | _ | - | _ | - |
| TOTAL REVENUE | | 136,864 | | 18,219 | | 1,000,000 | | 1,000,000 |
| | | | | 040.050 | • | | | |
| Acquisition | \$ | - | \$ | 212,856 | \$ | - | \$ | - |
| Demolition | | - | | - | | - | | - |
| Construction | | - | | - | | - | | - |
| Maintenance | | 5,380 | | 9,160 | | - | | 3,285 |
| Pre-development | | - | | - | | - | | - |
| Blue Line Façade Program | | - | | - | | - | | - |
| Blue Line Façade Program - RDA Match | | - | | - | | - | | 8,900 |
| Fairmount Heights - Net Zero Program | | - | | 9,065 | | 1,000,000 | | - |
| Interest Payments | | - | | - | | - | | - |
| Other Expenses | | 126,434 | | 23,219 | | - | | |
| TOTAL EXPENSES | | 131,814 | | 254,300 | | 1,000,000 | | 12,185 |
| ENDING FUND BALANCE | \$ | 477,132 | \$ | 241,051 | | N/A | \$ | 1,228,866 |

^{1.} In FY 2018, RDA received a \$100,000 grant contribution from the State for the Blue Line Façade program. Under the terms of agreement, RDA will contribute \$30,000 towards the program. Program implementation is expected to commence in FY 2019.

GLENARDEN

Statement of Available Funds and Committed Funds Per Capital Budget Detail

| | FY 2017 ACTUAL | Ε | FY 2018 STIMATE | FY 2019 BUDGET | FY 2019 YTD |
|---------------------------------------|-------------------|----|--------------------|-------------------|------------------|
| BEGINNING FUND BALANCE | \$ 5,587,680 | \$ | 6,839,258 | N/A | \$ 7,559,753 |
| County Contribution | 1,200,000 | | 4,355,154 | 10,713,000 | 4,500,000 |
| State Grants | - | | - | - | - |
| Property Sales | - | | 1,673,732 | - | - |
| Other Revenue | 2,036,196 | - | 217,897 | - | 2,332 |
| TOTAL REVENUE | 3,236,196 | | 6,246,783 | 10,713,000 | 4,502,332 |
| | | | | | |
| Acquisition | \$ - | \$ | - | \$ - | \$ - |
| Demolition | - | | 1,282,321 | - | - |
| Construction | 662,212 | | 2,023,526 | - | 16,653 |
| Maintenance | 46,805 | | 15,115 | - | 2,780 |
| Pre-development | - | | 455,068 | - | - |
| Revenue Authority - Principal Payment | - | | 1,673,732 | - | - |
| Revenue Authority - Interest Payment | 331,053 | | 70,590 | - | - |
| Other Expenses | 944,548 | | 5,936 | 10,713,000 | - |
| TOTAL EXPENSES | 1,984,618 | | 5,526,288 | 10,713,000 | 19,433 |
| ENDING FUND BALANCE | \$ 6,839,258 | \$ | 7,559,753 | N/A | \$ 12,042,652 |

CHEVERLY

Statement of Available Funds and Committed Funds Per Capital Budget Detail

| | - | FY 2017 ACTUAL | | Y 2018 TIMATE | | Y 2019 UDGET | FY 2019 YTD | | |
|----------------------------|----|-------------------|----|------------------|------|-----------------|----------------|---------|--|
| BEGINNING FUND BALANCE | \$ | 275,000 | \$ | 275,000 | 10.8 | N/A | \$ | 256,787 | |
| County Contribution | | - | | - | | - | | - | |
| State Grants | | - | | - | | - | | - | |
| Property Sales | | - | | - | | - | | - | |
| Other Revenue ¹ | | 173,330 | 9= | 1,980 | | | 1 | 10,000 | |
| TOTAL REVENUE | | 173,330 | | 1,980 | | | | 10,000 | |
| | | | | | | | | | |
| Acquisition | \$ | - | \$ | - | \$ | - | \$ | - | |
| Demolition | | - | | - | | - | | - | |
| Construction | | - | | 619 | | - | | - | |
| Maintenance | | 73,010 | | 6,215 | | - | | 990 | |
| Pre-development | | - | | 13,350 | | - | | - | |
| Interest Payments | | - | | - | | - | | | |
| Other Expenses | | 100,320 | | 9 | | | | _ | |
| TOTAL EXPENSES | | 173,330 | | 20,193 | | • | | 990 | |
| ENDING FUND BALANCE | \$ | 275,000 | \$ | 256,787 | | N/A | \$ | 265,797 | |

^{1.} Final bidder on 5801-5809 Annapolis Road deposited \$10,000 in FY 2019 YTD

EXECUTIVE DIRECTOR'S REPORT TO THE BOARD OF DIRECTORS PRINCE GEORGE'S COUNTY REDEVELOPMENT AUTHORITY (RDA) 10/1/2018 – 10/31/2018

General

The FY 2020 budget process is beginning. The operating budget submission is due to OMB on November 16, 2018 and the capital budget is due to OMB on November 30, 2018.

Solicitations

The Suitland infrastructure construction for Phases 1B, 1C, and 2 responses were due on August 15 and three (3) responses were received. The responses are currently being evaluated.

Glenarden Apartments- New Name Glenarden Hills

Construction Progress on Glenarden Phase I (114 Senior and Family Units and Community Center)

To date, \$13.8 million or 40.3% of the \$34.1 million budgeted for Phase I has been disbursed including the RDA's \$1,675,000 infrastructure funding.

| October 2018 Construction Update | Estimate completion Date |
|--|-----------------------------|
| Community Center | 1/8/19 |
| Rough-ins and insulation complete. Drywall hanging complete. Doors and Trim 90% complete | |
| Senior Building | 2/20/19 |
| Roofing and windows installed. Interior rough-ins 95% completed. Drywall 10% complete. | |
| Building G | 2/26/19 |
| Rough-ins complete. Brickwork complete. Siding complete. Drywall, trim and doors | |
| complete. Prime paint complete. | |
| Building F | 3/5/19 |
| Roofing, windows, brickwork and rough-ins complete. Doors and trim 90% complete. | |
| Building E | 3/11/19 |
| Underground plumbing complete, slab complete, building framing complete, rough-ins 90% | |
| complete. | |
| Building D | 3/15/19 |
| Footings 20% complete. | |
| Building B | 3/22/19 |
| Foundations, underground plumbing, slab and framing complete. | |
| Building A | 3/29/19 |
| Foundation, underground plumbing, slab and framing complete. | |
| Building C | 4/29/19 |
| Building pad and footings complete. Foundation complete | |
| Site Utilities | |
| Domestic Water-Staking of waterlines complete. | TBD |
| Sanitary 50% | TBD |
| Curb and Gutter- underway | TBD |
| | |
| | |
| | |

Glenarden Phase 2A – 55 Senior Units

CDA Kick-off meeting for Phase 2A was held on October 30, 2018. The application will be fast tracked where the CDA Viability and Commitment review stages will be combined. This is anticipated to occur between February 27, 2019 and May 8, 2019. Closing is projected for July 7, 2019. Anticipated construction start of this phase is the third quarter of 2019.

Phase 2A is a \$14 million project which will construct the second half of the senior building (55 units). Anticipated funding sources include 4% Low Income Housing Tax Credit equity, tax exempt bonds, MD CDA Rental Housing Works funds, HOME and a Prince George's County infrastructure grant.

Glenarden Phase 2B – 104 family units (60 affordable units up to 60% AMI and 44 market rate units)

The development team's application to MD CDA for Spring 2018 competitive 9% LIHTC to complete this \$33.8 million phase was not approved. The development team is currently exploring alternative funding sources.

Suitland Development

4809 Suitland Road

No update.

Towne Square at Suitland Federal Center

Rough grading, site demolition, and building demolition began in October. Demolition of the retail buildings along Suitland Road was completed in May 2018. Infrastructure construction on Phase 1A started in January 2018.

Townhouses

NVR was selected as the town house builder and is finalizing the architectural drawings for permits. Construction of the model townhomes began in August 2018.

Senior Residences

A team led by Mission First Housing was selected to develop the 137-unit senior building. The development agreement was signed on March 29, 2018. The project is now in the design phase.

Infrastructure Construction:

Construction is ongoing for Phase 1A and Phases 1B, 1C and 2 should begin in November 2018. Phase 3 is in design.

Housing Rehabilitation Assistance Program II

In June, the RDA and Housing Initiative Partnership, Inc., (HIP) successfully launched the second round of the Housing Rehabilitation Assistance Loan Program (HRAP II). To date, nine (9) loans for the amount of

\$432,263.25 have closed. Total HRAP II expenses to date are \$527,014.85 of which \$504,390.70 can be allocated to meet the October 23, 2018 Expenditure Target of \$494,166.

There are currently 99 completed applications on file and in various stages of processing. Application intake has ended because it believed that there are more than sufficient applications for the funds currently available. New inquiries will be added to a waiting list to be notified if additional funding becomes available.

The HRAP II program is funded with \$5 million of CDBG and county general funds to preserve housing of low and moderate-income households by providing zero interest loans of up to \$60,000 for housing rehabilitation. It is anticipated that up to 90 households will benefit from this program. The HRAP II program is marketed on the HIP, RDA and DHCD websites and through County Council constituent services. Outreach workshops are also planned for Prince George's County municipalities.

Coral Hills Façade and Green Retrofit Program

This program is funded with a \$103,000 RDA CDBG grant and \$146,000 in County TNI funds. Construction commenced on April 30, 2018. Community Investment Remodelers and Alternative Renewable Solutions, LLC were awarded the project based on bid submission. Both companies are minority owned and MBE certified. To date work on 13 properties have been completed. An additional four properties are still under construction.

Central Avenue – Metro Blue Line Corridor TOD Neighborhood Conservation Pilot Façade Improvement Program

Four applications have been approved to date. A pre-bid meeting on the scope of work for these properties was held on October 22, 2018. United Community Against Poverty, Inc. (UCAP) was selected by the Proposal Analysis Group (PAG) to manage the program. RDA is the grantee for this Program that was applied for with the assistance of MNCPPC, and funded with MD DHCD Community Legacy Funds. RDA has executed an MOU with UCAP to manage the program. Selected properties will be awarded grants of up to \$12,000 for exterior façade improvements.

Commercial Property Improvement Program (CPIP)

RDA is continuing its efforts to finalize CPIP guidelines. Primary challenge is providing CPIP funding to commercial properties that should appropriately remain retail, based on surrounding demographics and market competitiveness. Target date for resolution of all issues and launching of the program is November 2018.

Gateway Arts District

- 1. **4100 Rhode Island Avenue**: Developer closed on financing in April 2018 and construction has started. Completion is scheduled for December 2019.
- 2. **3807 Rhode Island Avenue**: Construction is complete. The Grand Opening Ceremony was held on October 27, 2018. The residential units are 34% leased, the 5 artists' studios are leased, and the retail fit out is in design.
- 3. 3300 Block of Rhode Island Avenue: Construction was completed in April 2018. The restaurant tenant has executed the lease and the restaurant space is under construction. The developer is still negotiating with prospective tenants for the remaining commercial space including a coffee shop. Residential leasing has begun.

- 4. 3719 34th Street: Project is complete. No update.
- 5. Prince George's African-American Museum: No update.

Capitol Heights/Addison Road Metro Corridor

Maryland Park Drive Property: The development agreement has been extended to March 30, 2019. The Architect is designing the buildings for permit submission.

6503 Valley Park Road: The site is included in the Fairmount Heights Net Zero Energy District solicitation.

Fairmount Heights Net Zero Energy District: The project was awarded \$1 million in the approved FY 2019 budget. RDA closed on the acquisition of the Fairmount Heights lots on June 21, 2018 and lots transferred to HIP, the project developer on June 27, 2018. RDA acquisition of the Fairmount Heights lots was funded with a \$250,000 MD DHCD Community Legacy grant. Construction drawings are currently being finalized. Target dates for key milestones are the following: January 2019- Construction bidding and application for construction financing; April 2019 – Permit issuance and closing on construction financing; May 2019 – Anticipated Construction start date.

Cheverly Property: 5801 and 5809 Annapolis Road

An RFP was released in March 2018 and one proposal was received in June 2018. The proposal has been evaluated by the PAG and a conditional selection has been made. The Purchase and Sale Agreement and the Development Agreement are being negotiated with the selected developer.

Laurel-Bowie Road Park and Ride Lot

This site is 10 acres and is currently operated as a park and ride lot by the Revenue Authority. The County Fire Department has identified this location as suitable for a new fire station. The Fire Department has been approved for \$800,000 design money in FY18. The RDA intends to transfer the property to the Office of Central Services for the construction of a Fire Station.

Countywide Revitalization

Glenn Dale Hospital Revitalization

RDA and M-NCPPC has received and is evaluating a Master Planning proposal from the Alexander Company.

A public meeting to present the results of the Continuing Care Retirement Community (CCRC) Feasibility Study was held on May 8, 2018. Three potential adaptive reuse scenarios for the 60-acre hospital campus were presented by the Alexander Company. All three scenarios would result in financial gaps exceeding \$39 million, if the property is adaptively reused as a CCRC. M-NCPPC to work with Council members and the RDA to define a master planning process that would explore alternative uses and the potential lifting of the existing CCRC use restriction.

Community Impact Grant Narrative

The purpose of the Community Impact Grant Program (CIG) is to provide small capital grants to community based organizations within Prince George's County to implement small innovative projects within priority areas, as identified by the Redevelopment Authority, helping to strengthen communities while building organizational capacity.

Notification for Funding Availability (NOFA) for FY 2019 CIG Program issued on November 1, 2018 with applications are due December 17, 2018. The notice was placed in the Prince George's Gazette, Sentinel and Post publications as well as on the RDA web site and mailed to over 150 community organizations in Prince George's County. Approval letters and CIG Agreements for FY 2018 approved applications have been mailed. Denial letters for FY 2018 applications mailed during the week of October 29, 2018 with an offer to provide a debriefing during the week of November 12, 2018.

The detailed status and financial update of each recipient for FY 2016 and 2017 are outlined below.

The FY 2016 updates are as follows:

Pyramid Atlantic, The Salvation Army, College Park City-University Partnership, and CASA de Maryland - These grants are officially closed.

Pregnancy Center- The State Highway Administration has begun the installation of the retaining wall on Route 1, however, the Center has requested a grant extension through September 2018 which has been approved.

Old Greenbelt Theatre- Due to circumstances beyond its control, the theatre received an extension of its Theatre Seating Project which expired on June 30, 2018.

Housing Initiative Partnership (HIP)- The application for the signage permit has been submitted. The RDA continues to wait for the official extension request from HIP if needed.

FY 2016 Community Impact Grant Awardees

| Project | Amount | Funding | Funds | Account |
|--|-----------|-----------|-------------|----------|
| Name | Request | Approved | Disbursed | Balance |
| MilkBoy & Arthouse | \$50,000 | \$37,550 | \$37,550 | \$0 |
| Weinburg Women's Health Ctr Beautification Project | \$50,000 | \$50,000 | \$17,838.70 | \$32,161 |
| CASA Multicultural Center Repairs | \$50,000 | \$37,275 | \$36,714 | \$0 |
| Renovation of the Historic Greenbelt Theatre | \$50,000 | \$30,000 | 0 | \$30,000 |
| Arcade Capital Project | \$50,000 | \$32,725 | \$32,345 | \$0 |
| Kentland Community Signage | \$37,450 | \$37,450 | 0 | \$37,450 |
| Salvation Army P.G. Corps- Gym Floor Replacement | \$25,000 | \$25,000 | \$25,000 | \$0 |
| | \$312,450 | \$250,000 | \$149.448 | \$99,611 |

The FY 2017 updates are as follows:

Catholic Charities- The fence and beautification of the landscape and garden space is complete.

The ARC- The digital sign has been installed and the project is complete.

The Conservancy at Broad Creek- The removal of invasive bamboo has begun along with herbicide applications.

Greenbelt Makerspace- Although the organization has reported making purchases related to its CIG project, it has not requested reimbursements to date.

Hyattsville CDC- Requested budget changes based on actual costs associated with its project; the changes were approved. Final designs for the memorial project have been approved and the sculptural way-finding station has been fabricated.

Mission of Love - Commercial refrigerators have been ordered and gardening classes have been ongoing.

Northern Estates – The organization encountered budget issues for its project based of received proposals, for this reason, revisions to the scope of work will be forwarded to the RDA for approval.

Windmill Square – Several retainer walls have been replaced and the agency has requested reimbursements due date.

FY 2017 Community Impact Grant Awardees

| Applicant | Council | Project | Amount | Funding | Funds | Account |
|-------------------------------------|----------|--|-----------|-----------|------------|-----------|
| | District | Name | Request | Approved | Expended | Balance |
| The Conservancy of Broad Creek | 9 | Reforestation of native plants | \$15,875 | \$15,875 | \$10,425 | \$5,450 |
| Catholic Charities | 8 | Susan Denison Mona Center Garden Project | \$50,000 | \$50,000 | \$0.00 | \$50,000 |
| Windmill Square Condominium Inc | 5 | Retainer Wall Replacement Project | \$50,000 | \$50,000 | \$42,000 | \$8,000 |
| Greenbelt Maker-Space Coop, Inc. | 4 | Composting food scraps to enrich soil in Greenbelt Gardens | \$11,150 | \$11,150 | \$0 | \$11,150 |
| Northern Estates HOA, Inc | 3 | Encap Monuments & Lanscaping Beautification Project | \$13,705 | \$13,705 | \$0 | \$13,705 |
| Hyattsville CDC | 2 | ARTways: Sculpting Signage, Mapping & Artword Install. | \$50,000 | \$50,000 | \$7,266 | \$42,734 |
| Mission of Love | 6 | Feeds 5000 in Five Years | \$29,070 | \$29,070 | \$7,944.00 | \$21,126 |
| The Arc Prince George's County | 6 | Arc Digital Sign Project | \$29,249 | \$29,249 | \$0 | \$29,249 |
| | | | \$249,049 | \$249,049 | \$67,635 | \$181,414 |

Transforming Neighborhoods Initiative (TNI) No Updates

DOWN PAYMENT AND CLOSING COST ASSISTANCE

The RDA secured over \$1,000,000 in HOME funds from DHCD for down payment and closing cost assistance. The new program, Pathway to Purchase, launched in January 2017 and started receiving applications in March 2017.

| Total loans applied: | 97 |
|------------------------|----|
| Loans being processed: | 1 |
| Loans clear to close: | 0 |
| Loans closed: | 78 |
| Loans sent back: | 18 |

Trainings and Outreach (to date):

| • Homebuyers: 1105 (8-hour Housing Counseling Classes) |
|--|
|--|

| • | Realtors: | 775 |
|---|-----------|-----|
| • | Lenders: | 300 |

Economic Impact:

| Pathway to Purchase Loans: | \$726,843.27 |
|--|--------------|
| Property Taxes Generated: | \$237,203.37 |
| • Recordation and Transfer Fees: | \$323,333.53 |

Remaining Balance as of November 1, 2018 is: \$373,156.80

The RDA secured over \$2,147,400.00 in funds from the Housing Investment Trust Fund for down payment and closing cost assistance. The new program, Prince George's County Purchase Assistance Program (PGCPAP) launched July 2018 and started receiving applications on August 2, 2018.

| Total loans applied | 32 |
|---|----|
| Loans being processed | 5 |
| Loans clear to close | 2 |
| Loans closed | 23 |
| Loans sent back | 2 |

Training and Outreach (to date)

| • First Time Homebuyers: | 300 (8-hour Housing Counseling Classes) |
|--------------------------------|---|
| • I list I lille Holliebuvels. | Job (6-noul Housing Counseling Classes) |

• Realtors 275

Economic Impact:

| PGCPAP Loans | \$318,463.86 |
|---|--------------|
| • Property Taxes Generated: | \$78,155.37 |
| • Recordation and Transfer Taxes Generated: | \$114,445,20 |

Remaining Balance as of November 1, 2018: \$1,828,936.14

Neighborhood Stabilization Program

NSP 1 (October - 2018)

To date, properties purchased: 30

• Properties sold: 29

• Properties under construction: 0

Properties in preconstruction/architectural design phase: 0

• Rehabilitated properties for sale: 1

| Cumulative Expenditures | Available Grant Balance | Available Program Income Balance |
|--------------------------------|-------------------------|----------------------------------|
| \$7,072,006 | 0 | \$309, 162 |

NSP 3/NCI 3 (April - 2017)

HUD has approved the Close Out of the NSP 3 Program.

To date, properties purchased: 31

• Properties sold: 31

• Properties under contract (acquisition): 0

• Properties under contract (resale): 0

• Properties in architectural design/bid stage: 0

• Properties under construction: 0

| Cumulative Expenditures | Available Grant Balance | Available Program Income Balance |
|--------------------------------|-------------------------|----------------------------------|
| \$3,930,188 | 0 | \$0 |

INTERAGENCY SUPPORT ACTIVITIES

The Compliance Reviews and Planning Coordination activities and programs are performed by RDA staff in support of other agencies, primarily the Department of Housing and Community Development and the Housing Authority of Prince George's County. These programs and activities do not come under the direct oversight of the RDA board.

Compliance Reviews

No activity to report.

Planning Coordination

No activity to report.

Real Estate Project Summary Table

| Infill Projects | Council District | Lead Staff | TDC (Est.) | FY18 Funding | FY19 Funding | Current Status |
|--|---------------------|------------|------------------|--|---------------------------|--|
| Central Ave Corridor | 7 | S. Paul | TBD | | \$1,000,000 CIP | 9 net zero homes |
| Gateway Arts District | 2 | S. Paul | TBD | | | Acquisitions and dispositions being examined. |
| African- American Cultural Museum | 2 | | TBD | | 0 | RDA acting as pass thru agent for the County Grants. |
| Countywide Revitalization | All | Various | NA | \$2,000,000 CIP | \$1,000,000 CIP | 2018 Community Impact Grants NOFA |
| Cheverly Property | 5 | P. Omandi | TBD | | 0 | RFP Issued |
| 4809 Suitland Road | 7 | S. Paul | TBD | | 0 | Site is being held in inventory. |
| Glenarden Apartments | 5 | R. Clemens | \$138 million | \$5,050,000 (Spending Authority) | \$4,500,000 CIP | Construction started |
| Towne Square at Suitland Federal Center | 7 | S. Paul | \$400 million | \$18,000,000 Bond funds CIP | \$4,000,000 Bond funds | Construction started |
| Total CIP | | | | \$25,050,000 | \$10,500,000 | |
| Disposition, RDA Properties | | Lead Staff | TDC (Est.) | FY18 Revenue | FY19 Revenue (Est.) | Current Status |
| Towne Center at Suitland Federal Center | 7 | S. Paul | \$400 million | 0 | 1,6400,000 | Fine grading commenced |
| Glenarden Apartments | 5 | R. Clemens | \$138 million | 0 | 0 | Rough grading commenced |

| Cheverly | | S. Paul | | 0 | 0 | RFP issued |
|---------------------------------|-----|------------|-------------------|---------------------|---------------------|---|
| Property | 5 | S. Faul | | 0 | U | IXI I ISSUEU |
| 4100 RI Avenue, Brentwood | 2 | S. Paul | \$24.9 million | \$460,000 | 0 | Under construction |
| 3807 RI Avenue, Brentwood | 2 | S. Paul | \$47.2 million | | 0 | Under construction |
| Laurel-Bowie | 1 | S. Paul | | 0 | 0 | Fire Department would like property for new station |
| Maryland Park Drive | 7 | S. Paul | \$26.6 million | 0 | 1,000,00 | Development agreement extended |
| Total Revenues (est.) | | | | | \$2,640,000 | |
| Property Acquisition | 18 | Lead Staff | TDC (Est.) | FY18 Cost (Est.) | FY19 Cost (Est.) | Current Status |
| NSP Program | All | R. Clemens | \$7,072,006 | | | 30 acquisitions, 29sales. |
| NSP3/NCI | 7 | R. Clemens | \$3,930,188 | | | 31 acquisitions, 31 sales. |

Consultants/Contractors

| | | | | | | Certified | Certification |
|----------------------|----------|-----|-------|----------------|-------------------------|-----------|---------------|
| Contractor | Project | MBE | Local | Amount | Type of Work | (X) | Туре |
| Cober Johnson | | | | | Development | | |
| Romney | Suitland | YES | YES | \$1,473,760.00 | consulting | | |
| Ben Dyer | Suitland | NO | YES | \$ 239,000.00 | Civil Engineering | X | СВВ |
| | | | | 4 007500 | Land | | |
| Lessard | Suitland | NO | NO | \$ 8,875.00 | planning/Architecture | | |
| Shipley and Horne | Suitland | YES | YES | \$ 30,000.00 | Legal services | Х | MBE/CBSB |
| Geotech Engineers, | | | | | Geotech services AMT | | |
| Inc. | Suitland | YES | YES | \$133,800 | sub | X | MBE/CBSB |
| Art Display Co. | Suitland | YES | YES | \$32,750 | Signage Services | | |
| Sabra Wang | | | | | | | |
| Associates | Suitland | YES | NO | \$8,500 | Traffic peer review | X | MBE |
| JRR, LLC | Suitland | YES | YES | \$104,600 | Peer review | | |
| One Source Env., LLC | Suitland | YES | YES | \$8,670 | Environmental testing | | |
| | | | | | Environmental | | |
| SanDow Construction | Suitland | YES | YES | \$76,007 | remediation | X | MBE/CBSB |
| | | | | | Civil engineering | | |
| A. Morton Thomas | Suitland | NO | YES | \$1,250,598 | design | X | CLB |
| | | | | | Public art | | |
| Bradley Design | Suitland | YES | YES | \$47,595 | management | | |
| | | | | | Landscape | | |
| Parker Rodriguez | Suitland | YES | NO | \$174,400 | architecture | X | MBE |
| LID Center | Suitland | NO | YES | \$32,000 | LEED services | | |
| O'Malley Miles | Suitland | NO | YES | \$65,000 | Legal services | | |
| CAY Group | | | | | Construction | | |
| Internatrional | Suitland | YES | YES | \$525,528 | Management | x | CBSB |
| Pleasants | | | | | | | |
| Construction | Suitland | NO | YES | \$911,800 | Rough Grading | х | CLB |
| | | | | | Landscape | | |
| Gazebo Gardens | Suitland | YES | NO | \$60,500 | subcontractor | | |
| | | | | | Trucking | | |
| Wiltshire Trucking | Suitland | YES | YES | \$550,000 | subcontractor | х | CBBC |
| Pleasants | | | | | | | |
| Construction | Suitland | NO | YES | \$1,964,999 | 1A Fine Grading | x | CLB |
| | | | | | Landscape | | |
| Gazebo Gardens | Suitland | YES | NO | \$39,000 | subcontractor | | |
| Chevy Chase | | " | | ,, | Concrete | | |
| Contractors | Suitland | YES | NO | \$366,029 | subcontractor | | |
| Connally Contracting | Suitland | YES | NO | \$516,496 | Utilities Subcontractor | | |
| Mulford | Suitland | NO | NO | \$1,313,475 | 1A Fine Grading Sub. | | |
| Arel | Suitland | YES | YES | \$175,000 | 3rd Party Inspections | x | MBE/CBSB |
| E/LOC Construction | Suitland | YES | YES | \$238,052 | Demolition | x | MBE/CBSB |
| Watkins Partnership | Suitland | NO | YES | \$4,250 | Structural engineering | ^ | ואוטבן כטטט |

| Milestone Title | Various | YES | YES | \$6,000 | Title Services | x | CBSB |
|---------------------|-------------|-------|-------|-----------------|-------------------|---|----------|
| *Isaac Marks | Various | YES | YES | \$75,000.00 | General Counsel | | |
| Ben Dyer | Glenarden | NO | YES | \$96,000 | Civil Engineering | X | CBB |
| - | Suit. | | | | _ | | |
| Redlef Group | Façade | YES | YES | \$29,631 | Architect | X | MBE/CBSB |
| Redlef Group | Coral Hills | Yes | Yes | \$37,400 | Architect | X | MBE/CBSB |
| Supreme Landscaping | Various | Yes | Yes | \$14,950 | Landscaping | | |
| Jordon Landscaping | Various | Yes | Yes | \$15,085 | Landscaping | X | MBE/CBSB |
| Deltta LLC | Various | Yes | Yes | \$4,625 | Landscaping | Х | MBE/CBSB |
| | | | | | | | |
| Total and Percents | | 44.6% | 76.6% | \$10,629,375.00 | | | |

MBE and Local 33.7% MBE or Local 87.6%

^{*}Contract is with the Office of Law

Equity Partners:

| Development | | MARK | | | | Certified | Certification |
|-----------------------------|------------|------|-------|---------|--------------------|-----------|---------------|
| Partners | Project | MBE | Local | Percent | Notes | (X) | Туре |
| Landex | 3807 RI | YES | NO | 71% | | | |
| Rellim | 3807 RI | YES | YES | 19% | | | |
| Landex | 4100 RI | YES | NO | 71% | | | |
| Rellim | 4100 RI | YES | YES | 19% | | | |
| Community First | 210 MD | | | | | | |
| Development Corp. | Park | YES | NO | 100% | | | |
| Menkiti Group | 3300 Block | YES | NO | 100% | | | |
| Pennrose | Glenarden | NO | NO | 65% | | | |
| B and W Solutions | Glenarden | YES | YES | 15% | | Х | MBE/CBSB |
| Shabach! Ministries | Glenarden | N/A | YES | 5% | | | |
| NVR | Suitland | NO | YES | 100% | Town house builder | Х | CLB |
| Mission First Housing Group | Suitland | N/A | NO | | Senior building | | |
| | | | | | Certification in | | |
| The LAB Group | Suitland | YES | NO | | process | 1 | |
| The Henson | | | | | | | |
| Development Co. | Suitland | YES | NO | | | | |
| | | | | | | | |
| MBE and Local % | | 83% | 43% | | | | |

Development Team Members

| | | | | | Certified | Certification |
|-----------------------------|------------|-----|-------|----------------------|-----------|---------------|
| Firm | Project | MBE | Local | Type of Work | (X) | Туре |
| Soltesz | 3807 RI | No | Yes | Civil Engineering | Х | СВВ |
| Grimm and Parker | 3807 RI | No | Yes | Architecture | X | CBB |
| Andre Gingles | 3807 RI | Yes | Yes | Legal | | |
| Hamel Builders | 3807 RI | No | No | General Contracting | | |
| Symmetra Design | 3807 RI | Yes | No | Traffic Engineer | X | MBE |
| Soltesz | 4100 RI | No | Yes | Civil Engineering | X | CBB |
| Grimm and Parker | 4100 RI | No | Yes | Architecture | X | СВВ |
| Andre Gingles | 4100 RI | Yes | Yes | Legal | | |
| Hamel Builders | 4100 RI | No | No | General Contracting | | |
| Symmetra Design | 4100 RI | Yes | No | Traffic Engineer | X | MBE |
| Ahman Architects | 3300 Block | No | Yes | Architecture | X | CBSB |
| Jonathan Arnold | | | | | | |
| Consulting | 3300 Block | Yes | No | Retail consulting | | |
| UIP Construction | 3300 Block | No | No | General Contracting | | |
| | 210 MD | | | | | |
| Soltesz | Park | No | Yes | Civil engineering | Х | СВВ |
| | 210 MD | | | | | |
| Torti Gallas | Park | Yes | No | Architecture | | |
| | 210 MD | | | | | |
| Symmetra Design | Park | Yes | No | Traffic Engineer | X | MBE |
| | 210 MD | | | | | |
| Shipley and Horn | Park | Yes | Yes | Legal | X | MBE/CBSB |
| Shipley and Horn | Glenarden | Yes | Yes | Legal | X | MBE/CBSB |
| B & W Solutions | Glenarden | Yes | Yes | Co. Developer | | MBE/CBSB |
| Arel Architects | Glenarden | Yes | Yes | Architecture | X | MBE/CBSB |
| Shabach! Ministries, | | | | | | |
| Inc. | Glenarden | Yes | Yes | Community Partner | | |
| Soto Architecture | Suitland | No | Yes | Architecture | | |
| Bozzuto Construction | Suitland | No | Yes | Construction | X | СВВ |
| | | | | Construction | | |
| JDC Construction | Suitland | Yes | Yes | Management | | |
| Ben Dyer | Suitland | No | Yes | Civil Engineering | X | СВВ |
| | Fairmont | | | | | |
| HIP | Htg. | No | Yes | Non-profit Developer | | |
| Ben Dyer | Glenarden | No | Yes | Civil Engineering | X | CBB |
| MBE and Local % | | 48% | 70% | | | |

RESOLUTION NO. _____

A Resolution Establishing a Policy to Increase Minority Business as Equity Partners in RDA Development Deals and to Generally Increase Minority Business Enterprises and County-Based Business Participation in RDA Development Deals

WHEREAS, the Prince George's County Redevelopment Authority ("RDA") is a corporate Body Politico with the powers and authority to purchase goods and services; and

WHEREAS, the RDA is the principal redevelopment agency for Prince George's County charged with the responsibility of strategically stimulating and supporting redevelopment and development throughout Prince George's County; and

WHEREAS, the RDA utilizes its competitive procurement process to secure the services of competent and capable partners to assist in the achievement of the RDA's development goals; and

WHEREAS, the Board of Directors of the Prince George's County

Redevelopment Authority wishes to ensure that, to the greatest extent feasible and within applicable local, state and federal laws, Prince George's County Minority

Business Enterprises are substantive participants in all RDA development and redevelopment deals as providers of goods and services as well as Equity Partners.

NOW THEREFORE BE IT RESOLVED by the Board of Directors of the Prince
George's County Redevelopment Authority that the RDA's Executive Director
appropriately review and amend the RDA's Procurement Policy and Solicitation
Evaluation Criteria to ensure that Prince George's County Minority Business Enterprises
have a fair and equitable opportunity to participate as Equity Partners or the provider of

goods and services on every RDA development deal consistent with applicable local, state and federal laws.

BE IT FURTHER RESOLVED that the Executive Director shall provide the Board of Directors with quarterly status reports on County Minority Business Enterprises participation as Equity Partners and Providers of goods and services in each RDA development and redevelopment project.

| RESOLVED this day | of | , Ž2018. | |
|-------------------------------------|----|--|----|
| ATTEST | | EVELOPMENT AUTHO PRGE'S COUNTY, MAR | |
| Eric C. Brown Executive Director | | non (Monty) Cooper, Es rman | q. |

Harmon (Monty) Cooper David Harrington Érma Barron Glenda Hodges Ronnette Earle Josh Tabori Thomas Himler Eric Brown