

THE PRINCE GEORGE'S COUNTY

GREEN BOOK

A Guide to the FY25
Procurement Opportunities in
the Prince George's County
Government



Connecting local, small
and diverse suppliers with
every available opportunity
to do business with Prince
George's County

Providing agency-by-agency budget
and requirement details so businesses
can navigate procurement opportunities

The Green Book is a pathway to
expanding small and disadvantaged business
development in Prince George's County



PRINCE GEORGE'S COUNTY GOVERNMENT

Office of Procurement



Dear Prince George's County Supplier(s) and Business Community,

The Office of Procurement (OOP) is proud to offer the Green Book for fiscal year 2025. OOP was established as a new agency at the beginning of this fiscal year to bring a singular focus to the acquisition of goods, services, and commodities.

The Green Book is a digital business-to-government platform for County-based Small Businesses (CBSBs) and County-based Minority Business Enterprises (CBMBEs) aimed at connecting these firms to millions of dollars in procurement opportunities within the Prince George's County Government.

It highlights annual estimated procurement spending goals for up to 30 agencies and provides an agency-by-agency overview of diverse and local spending availability. This enables agencies to view the numerous opportunities available to our local, small and minority suppliers and assists with navigating the procurement process.

Specifically, the Green Book will:

- Assist County Agencies and Departments with increasing their utilization of County-based small and minority suppliers to meet the requirements for procurement spending in accordance with Procurement Code 10A-162.
- Maintain a centralized digital platform enabling County-based small and minority business to identify procurement opportunities by Agency.
- Establish Agency spending target for local County small and minority spending.

As Director, I am committed to examining ways to increase local, small and minority business utilization by remaining vigilant in identifying and implementing trailblazing practices that will continuously make measurable progress - and look forward to helping you achieve success.

Best,

A handwritten signature in black ink that reads "Pamela Ford Dickerson".

Pamela Ford Dickerson
Director, Office of Procurement

"Empowering progress through accountable, collaborative, and transparent procurement practices."

1400 McCormick Drive, Suite 200, Largo, Maryland 20774 (301) 883-6400, FAX (301) 883-6440



GREENBOOK
VENDOR SPOTLIGHTS



Ajani Baruti
PRESIDENT

ADB Consulting Services, LLC is a Maryland-based small business and certified Maryland Minority Business Enterprise (MBE), specializing in information technology services in the areas of project management, business transformation, unified communications, training and coaching, and information security. Our vast experience in our field allows us to manage large-scale domestic and international projects in both the private and federal government sectors.

We specialize in project and program management, business transformation, unified communications, audio visual integration, conference room design and installation, low voltage cabling, network and infrastructure support, among other services. Our certified Project Management Professionals (PMP), IT engineers, system integrators, and AV professional experts have extensive experience managing large-scale domestic and international projects in the private and public sectors. They play multifaceted roles to ensure that all projects are delivered on time, within scope and budget and comply with all security protocols.

We have the experience to drive projects from concept to completion and the strong ability to interact and negotiate with stakeholders across all levels within business organizations.



Odessa L. Phillip, PE
President & CEO

Engage. Educate. Empower.

Assedo Consulting is an infrastructure planning and engagement consulting company that bridges the gap between government, designers/contractors, and communities. Our technical staff translates project information so people can make informed decisions about infrastructure projects in their communities. As an African American and woman-owned business, we know the importance of valuing and elevating all voices.

We are a certified MBE/DBE/WBE company, established in 2012 by Odessa Phillip. We live by the motto that MBE/DBE-certified should mean quality – and with Assedo Consulting, that’s exactly what you get! Assedo Consulting is prepared to help you meet your MBE/DBE goals while getting the superior support provided by a small, woman- and minority-owned business.

Ms. Phillip realized that too often, design and construction projects – especially those that have a profound impact on people and communities – were not understood by the same people and communities they would affect. As an engineer and planner, Ms. Phillip sought to change that dynamic, especially on projects that affect underserved and under-resourced communities. Under her guidance, Assedo builds transparency and trust, leading to successfully completed projects that value and include community insights.



Melissa Peterson, CEO

Melissa Peterson has over 20 years of experience leading organizations, providing thought leadership, and assisting public and private sector clients in the areas of IT and business strategy, IT solutions, organizational design, operational design, and business analysis. As the CEO of Blue Sky Innovative Solutions, Ms. Peterson takes a hands-on approach to delivering high-impact solutions.

“Blue Sky Innovative Solutions (Blue Sky) delivers IT solutions, advanced cyber security services, and end-to-end business solutions support that enhance enterprise security and improve enterprise performance for our clients.”

This company is also committed to public service and understands the business and information technology challenges and opportunities that face government and private sector clients, and we have the demonstrated capabilities to address them.

A U.S. Small Business Administration certified Historically Underutilized Business Zone (HUBZone), Economically Disadvantaged Woman Owned Small Business (EDWOSB/WOSB), and 8(a) Small Disadvantaged Business (SDB), Blue Sky combines large company leadership and experience with small company agility. Founded on the principles of Integrity, Impact, and Innovation, we serve as a trusted partner to deliver solutions and services customized to meet client organization goals. We leverage our extensive experience to provide innovative yet practical solutions that address the challenges organizations face and drive true performance impact.

Blue Sky seeks to create job opportunities where few exist and as such, support the Prince George’s County Economic Development Corporation’s On-the-Job (OJT) Training Program and hire candidates who have had difficulty re-entering the workforce. We do all of this while maintaining the highest levels of performance and customer satisfaction thereby proving that you can “Do well by doing good.”



Livescan\MD

Your Trusted Partner for Fingerprinting and Notary Services

Gina Duncan
Owner

Livescan\MD provides multiple services including a variety of background checks consisting of federal, state, personal, and licensing background checks. Livescan\MD offers an FBI Departmental Orders background check which includes 50 states and offers several other additional services including finger printing, passport photos, notary, and notary signing agent.

Gina Duncan, CEO and Founder is originally from New Jersey, but moved to Prince George's County Maryland in 2001 and opened her first small business, Livescan\MD, in 2018. Gina, whose background is in conducting investigations for insurance companies, transitioned her experience to become a business owner to independently offer background investigations.

Gina shared that she chose Prince George's County as the place to establish her business because it felt inviting to a woman and minority owned business. Gina takes pride in hiring employees from the local community and expressed that the County offers opportunities to participate in networking events, programs, and other forms of support to small businesses. She specifically highlighted the FSC First Level Up Program and the Prince George's County Economic Development Corporation's Step Forward Initiative as key programs that propelled her forward in her path as a business owner.

Livescan\MD is headquartered in Upper Marlboro, MD and was recently awarded a grant through the Greater Washington Community Foundation. They look forward to continuing building partnerships and expanding their services and are a County Based Small Business, County Based Minority Business Enterprise and holds additional business certifications through the State of Maryland. Livescan\MD is a proud member of the Maryland Black Chamber of Commerce, Prince George's County Chamber of Commerce and Bi County Business Roundtable.



We Do More Than Just Office Equipment

James Page
CEO

Founder and CEO James Page started Page After Page Business Systems Inc. in 1991 with just two employees in Washington, DC. Focused primarily on copiers and fax machines, James was able to expand their capabilities to IT services, cyber security, and office automation. The company eventually expanded to open a location in Prince George's County and became a certified Minority Business Enterprise (MBE).

In 2018, Page After Page evolved into Page Global, and is now an award-winning business with over 27 years of experience in the office solutions industry.

“We have expanded to over 20 full-time employees and proudly service all US States and Providences. It has always been our focus to improve the workflow capabilities of small and large businesses, and as we continue to grow, we are committed to creating lasting value to all of the companies and people we team up with.”

Page After Page is an example of how Prince George's County celebrates diversity and provides pathways to grow companies that do business with the County.



Angela McCullough
Founder and CEO

Tri-Logistics was established in 2010 and is a preferred national provider of comprehensive, turn-key work environment solutions. We provide our clients with personalized services and customized solutions by taking the time to understand their business and their needs. Tri-Logistics is a County-based small, veteran, woman owned minority business enterprise.

- We provide our clients with innovative and industry-leading services, including project and program management, design and construction, design and construction management, multi-site solutions, and consulting. We bring our expertise to a broad range of sectors, including defense, intelligence, state/local government, healthcare, education, entertainment facilities (casinos), and senior living facilities.
- We take pride in our core values of excellence, personalized attention to our customers, and providing solutions and services at the highest level. By taking the time to understand our clients and their individual needs, we can provide them with comprehensive solutions that fulfill all project requirements from conception to completion. When you partner with us, you can expect the highest caliber of performance and service execution, focused on meeting and exceeding your mission from day one.
- We strive to implement long term relationships with our clients based on safety, quality, timely service, and an anticipation of their needs. We value the importance of our relationships and will continue to remain fair and true in our dealings with all employees, clients, vendors, and partners.

Tri-Logistics is headquartered in Prince George's County and Ms. McCullough, Founder and CEO, is a proud resident of the County for over 40 years.

TABLE OF CONTENTS

PRINCE GEORGE'S COUNTY

GREENBOOK

OVERVIEW	12
NAVIGATING GREEN BOOK TERMS	14
County Based Small Business County-Based Minority Business Enterprises Budget Detail FY25 Participating Agencies Spending Goals with CBSB's and CBMBE's FY25 Planned Acquisitions Highlights & Potential Business Growth Opportunities Contracting Assistance for CBSBs and CBMBEs	
TOP SPENDING INDUSTRIES FOR PRINCE GEORGE'S COUNTY GOVERNMENT	18
TABLE LISTING OF PARTICIPATING AGENCIES FOR GREEN BOOK	20
SUMMARY OF PARTICIPATING AGENCIES	22
INDIVIDUAL PROFILE PAGES FOR PARTICIPATING AGENCIES	24
FORECAST BY AGENCY	57
GREEN BOOK DASHBOARD	62
APPENDICES	65
Supplier Worksheet	



PRINCE GEORGE'S COUNTY
GREENBOOK
OVERVIEW

PRINCE GEORGE'S COUNTY
GREENBOOK
OVERVIEW

The Green Book is designed to help CBSBs and CBMBEs find procurement opportunities within Prince George's County Government. This guide will help:

UNDERSTAND

- ✓ Participating agencies FY25 spending goals with CBSBs and CBMBEs.
- ✓ Types of products and services sought by agencies participating in the Green Book.

LEARN ABOUT

- ✓ How to register to do business with Prince George's County Government.
- ✓ How to become certified.
- ✓ How to locate current and forecasted contract opportunities.
- ✓ Potential business expansion opportunities for CBSBs and CBMBEs to meet the needs of participating agencies in the Green Book.

VISIT THE PRINCE GEORGE'S COUNTY BUSINESS HIGHWAY FOR MORE DETAILS.

CONNECT TO

- ✓ Contracting assistance to build capacity to compete for contracts.
- ✓ Tools and templates to support business growth and development.

WHICH AGENCIES ARE INCLUDED IN THE GREEN BOOK?

There are thirty-two (32) participating agencies in the Green Book. These agencies have budgets that can be spent with County-based small businesses (CBSBs) and County-based Minority Business Enterprises (CBMBEs), and will be monitored to track and trend progress towards established agency goals. Review the list of participating agencies on page 20, and the individual agency profiles on pages 24 to 56.



NAVIGATING
GREENBOOK
TERMS

NAVIGATING

PRINCE GEORGE'S COUNTY GREENBOOK

TERMS

This procurement guide contains information on the following:

- 1 | Definitions of County-Based Small Businesses and County-Based Minority Business Enterprises
- 2 | Budget Details
- 3 | Participating Agencies Spending Goals and Calculations
- 4 | Planned Acquisitions Highlights and Potential Business Growth Opportunities
- 5 | Contracting Assistance

County-Based Small Businesses (CBSB)

A business whose principle place of operation is located within Prince George's County, and whose application for certification as a CBSB is approved by the Purchasing Agent, pursuant to Section 10A-163 of the County Code.

County-Based Minority Business Enterprises (CBMBE)

A minority business enterprise whose approved MBE certification meets the requirements of Section 10A-163(g) in the County Code. A CBMBE shall automatically be deemed a certified CBSB by showing proof to the Supplier Development and Diversity Division of filing a federal tax return establishing that the business has continuously operated within the County in the preceding twelve (12) months.

BUDGET DETAILS

Total Budget | The Total Budget for the Participating Agencies is the FY2025 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

Personnel and Fixed Costs | are the expenditures for agency staff salaries, utilities, rent, and other fixed costs that cannot be contracted out to CBSBs and CBMBEs.

(Continued)

Automatic Exclusions/Special Exceptions | expenditures, that agencies proposed and Supplier Development and Diversity confirmed, that are not eligible for CBSBs and CBMBEs. Examples of Automatic exclusions/Special Exceptions are provided on agency detail pages in the Potential Business Growth Opportunities section of agency profile information. Other exclusions may occur if:

- | Not at least two (2) CBSBs or CBMBEs are available to provide the product/service due to lack of availability, interest and/or business capacity.
- | Local or federal law control the funds.
- | Proprietary products/services that are owned by another entity or require special licenses, copyrights.

Discretionary Budget | is the amount of agency budget remaining for purchasing products and services after subtracting the Automatic Exclusions and Special Exceptions. By law, agencies are required to spend 50% of their Discretionary Budget with CBSBs and CBMBEs.

Waivers | required for Prince George's County contracts exceeding \$2,500 and beyond, when there are not at least two (2) CBSBs or CBMBEs in Supplier Development and Diversity Database.

FY25 PARTICIPATING AGENCIES SPENDING GOALS AND CALCULATIONS

The FY25 Spending Goal is the minimum amount that each Prince George's County participating agency is required to spend with CBSBs and CBMBEs between July 1, 2024 and June 30, 2025. The goal is set by dividing the Discretionary Budget in half (50%). Goals may be adjusted throughout the year based on budget changes and adjustments.

CBSB/CBMBE SPENDING GOAL CALCULATIONS

TOTAL BUDGET

Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS

— Expenditures that are not CBSB/CBMBE Eligible
SPECIAL EXCEPTIONS

= Planned Acquisitions: CBSB/CBMBE Eligible
EXPENDABLE BUDGET

÷ TWO

= **GOAL**

FY25 PLANNED ACQUISITIONS HIGHLIGHTS AND POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Each year Prince George's County agencies submit forecasts indicating how they plan to spend their procurement dollars on various products and services. This forecast is updated throughout the year, as additional agency needs are identified.

This guide highlights some of the Planned Acquisitions, by category to help CBSBs and CBMBEs match their products and services with those needed by County agencies. It is also an opportunity for CBSBs and CBMBEs to subcontract with primes, and team with other CBSBs or CBMBEs to build their business capacity.

Potential Business Growth Opportunities are examples of Special Exceptions where contracts are currently in place or County agencies have determined that there are not CBSBs or CBMBEs available with the capacity to provide the product or service.

PREVIOUS FISCAL YEAR'S PARTICIPATING AGENCIES AND POTENTIAL BUSINESS GROWTH OPPORTUNITIES

The Certification and Compliance System (CCS) which was implemented in 2019, is now able to provide an accurate account of spending with CBSBs and CBMBEs. This data will be tracked and updated for future reference in the Green Book.

CONTRACTING ASSISTANCE

This guide is one of many resources utilized to connect CBSBs and CBMBEs to procurement opportunities within Prince George's County Government.

The Prince George's County Business Highway provides information on how to find current contract opportunities, and Prince George's County FY25 Forecasts shows projections for future spending with County agencies. In addition to finding information about current and upcoming procurement opportunities, the Business Highway also offers a plethora of free technical assistance for CBSBs and CBMBEs to help build capacity to do business with Prince George's County. Learn more by visiting the Business Highway to see tools and templates to help your business grow. <https://pgcbusinesshighway.com/>



TOP SPENDING INDUSTRIES
FOR PRINCE GEORGE'S
COUNTY GOVERNMENT



CONSTRUCTION

- FIRE/EMS
- POLICE DEPARTMENT
- DEPARTMENT OF THE ENVIRONMENT
- OFFICE OF CENTRAL SERVICES
- DEPARTMENT OF CORRECTIONS
- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION

INFORMATION TECHNOLOGY

- HEALTH DEPARTMENT
- FIRE/EMS
- DEPARTMENT OF THE ENVIRONMENT
- DEPARTMENT OF CORRECTIONS
- DEPARTMENT OF FAMILY SERVICES
- OFFICE OF CENTRAL SERVICES
- OFFICE OF INFORMATION TECHNOLOGY
- DEPARTMENT OF SOCIAL SERVICES
- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION
- DEPARTMENT OF PERMITTING, INSPECTIONS & ENFORCEMENT
- POLICE DEPARTMENT

TRANSPORTATION

- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION
- OFFICE OF CENTRAL SERVICES
- CORRECTIONS
- FIRE/EMS
- POLICE

MANUFACTURING WHOLESALE DISTRIBUTION

- OFFICE OF CENTRAL SERVICES
- FIRE/EMS

PROFESSIONAL SERVICES

- FIRE DEPARTMENT
- HEALTH DEPARTMENT
- POLICE DEPARTMENT
- DEPARTMENT OF THE ENVIRONMENT
- DEPARTMENT OF CORRECTIONS
- DEPARTMENT OF FAMILY SERVICES
- OFFICE OF CENTRAL SERVICES
- OFFICE OF INFORMATION TECHNOLOGY
- DEPARTMENT OF SOCIAL SERVICES
- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION
- DEPARTMENT OF PERMITTING, INSPECTIONS & ENFORCEMENT

TOP SPENDING INDUSTRIES FOR



ARCHITECTURAL & ENGINEERING SERVICES

- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION
- DEPARTMENT OF THE ENVIRONMENT
- DEPARTMENT OF CORRECTIONS
- OFFICE OF CENTRAL SERVICES

HEALTH/MEDICAL SERVICES

- HEALTH DEPARTMENT
- DEPARTMENT OF FAMILY SERVICES
- DEPARTMENT OF SOCIAL SERVICES
- DEPARTMENT OF THE ENVIRONMENT
- FIRE/EMS



LISTING OF PARTICIPATING
AGENCIES FOR
GREEN BOOK

LISTING OF PARTICIPATING AGENCIES FOR GREEN BOOK:

- 24 | Administrative Charging Committee
- 25 | Board of License Commissioners
- 26 | Board of Elections
- 27 | Circuit Court
- 28 | Department of Corrections
- 29 | Department of Family Services
- 30 | Department of the Environment
- 31 | Department of Health
- 32 | Department of Permitting, Inspections, & Enforcement
- 33 | Department of Public Works and Transportation
- 34 | Department of Social Services
- 35 | Fire/EMS Department
- 36 | Orphan's Court
- 37 | Office of the County Executive
- 38 | Office of Human Resources and Management
- 39 | Office of Finance
- 40 | Office of Management and Budget
- 41 | Office of the State's Attorney
- 42 | Office of Central Services
- 43 | Office of Law
- 44 | Office of Community Relations
- 45 | Office of the Sheriff
- 46 | Office of Homeland Security
- 47 | Office of Information Technology
- 48 | Office of Ethics & Accountability
- 49 | Office of Human Rights
- 50 | Office of Housing and Community Development
- 51 | Police Department
- 52 | Police Accountability Board
- 53 | Personnel Board
- 54 | Soil Conservation
- 55 | Office of Procurement

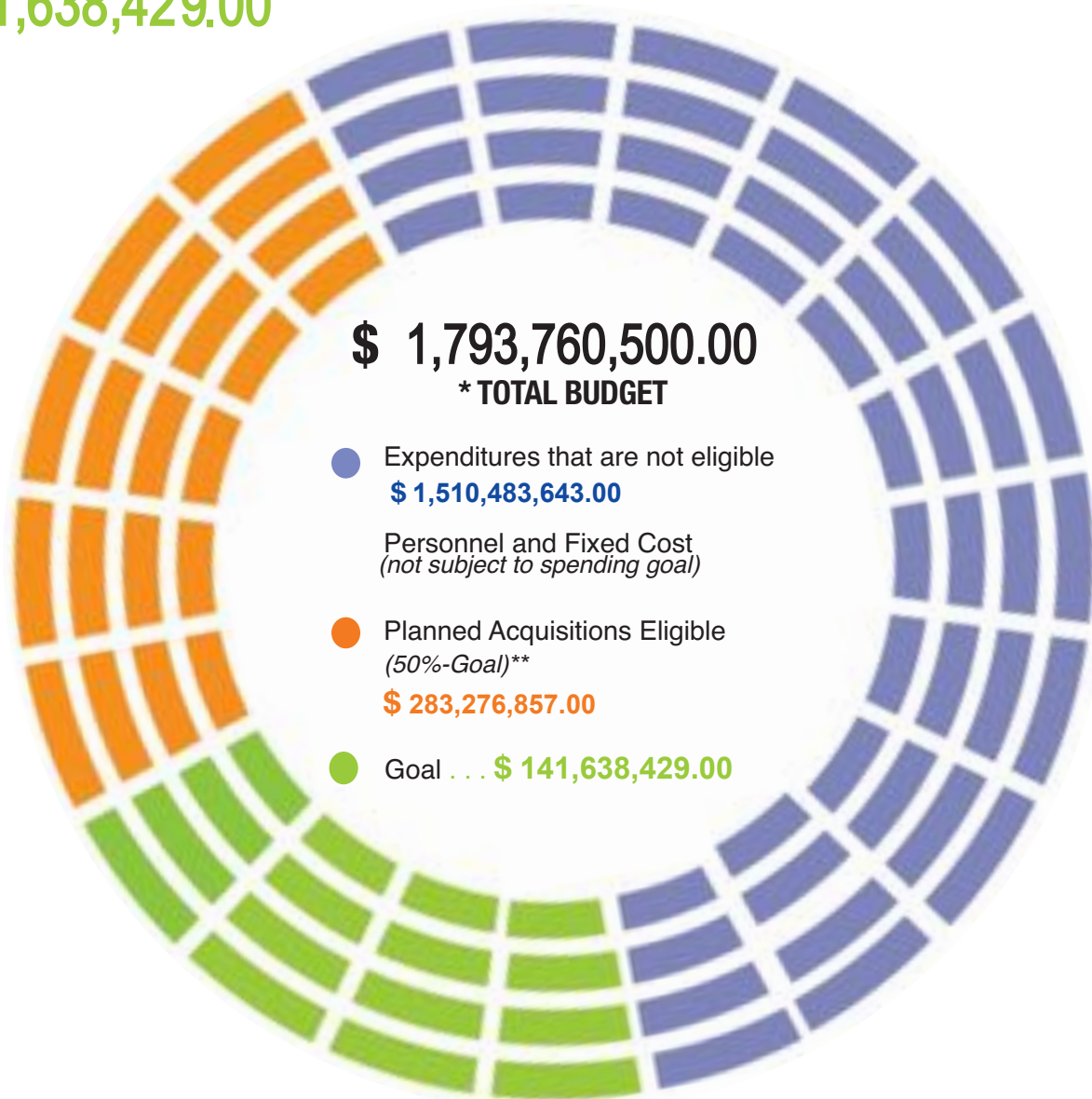


SUMMARY OF
PARTICIPATING
AGENCIES

FY25 SUMMARY OF PARTICIPATING AGENCIES DATA

The following represents the summary of all participating agencies total budgets, exclusions, discretionary spend, and CBSB/CBMBE Spending Goals.

**CBSB/CBMBE
SPENDING GOAL**
\$ 141,638,429.00



*The Total Budget for the participating Departments is the FY2025 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

**Agencies budgets are reduced by the amount of exclusions for goal setting purposes. Some agencies may have similar appropriated budgets; however, FY25 goals can vary based on the amount of exclusions submitted.

To learn about other procurement opportunities, please visit the Prince George’s County Business Highway at : <https://pgcbusinesshighway.com/> and click on Finding Opportunities, or contact the County agency.



INDIVIDUAL PROFILE PAGES
FOR PARTICIPATING
AGENCIES

THE ADMINISTRATIVE CHARGING COMMITTEE

ADDRESS

9200 Basil Court, Suite 420, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/boards-commissions/administrative-charging-committee>

AGENCY HEAD

Isabel Williams

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Training
- | Technology

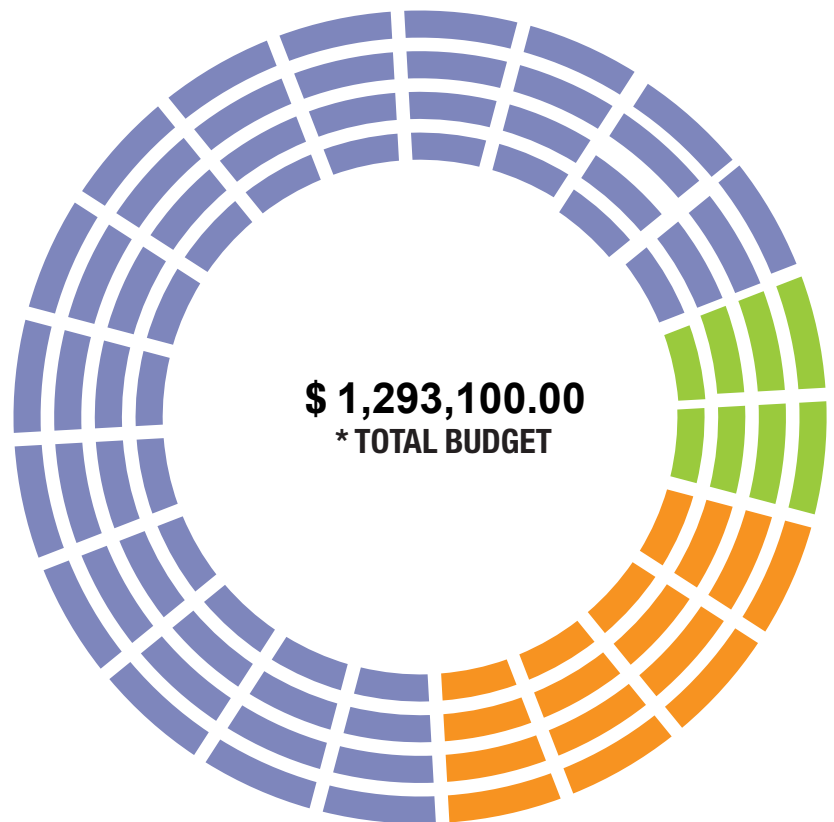
MISSION

The ACC strives to improve the disciplinary process of law enforcement officers to include independent assessments of citizen-driven misconduct related complaints

CBSB/CBMBE SPENDING GOAL

\$ 1,200.00

- Expenditures that are not eligible
\$ 1,290,700.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 2,400.00
- Goal . . . **\$ 1,200.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

BOARD OF LICENSE COMMISSIONERS

ADDRESS

9200 Basil Court, Suite 420, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/boards-commissions/board-license-commissioners>

MISSION

The Board of License Commissioners serves a quasi-judicial function in administering and enforcing the Alcoholic Beverage Laws of the State of Maryland and the Rules and Regulations for Prince George's County.

AGENCY HEAD

Terrence Sheppard

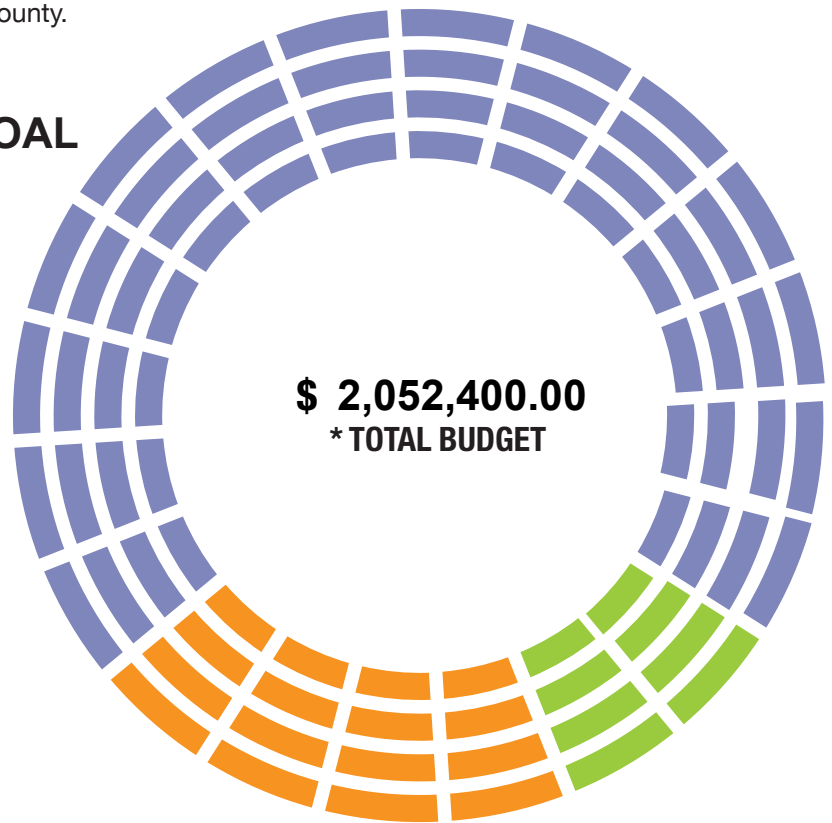
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas.

CBSB/CBMBE SPENDING GOAL

\$ 55,250.00

- Expenditures that are not eligible
\$ 1,941,900.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 77,500.00
- Goal . . . **\$ 55,250.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
Expenditures that are not CBSB/CBMBE Eligible

- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible

- EXPENDABLE BUDGET

- TWO

- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

BOARD OF ELECTIONS

ADDRESS

1100 Mercantile Lane, Suite 115 A, Largo, MD 20774

WEBSITE

<https://www.princegeorgescount>

MISSION

The mission of the Prince George's County Board of Elections is to promote voter education, administer an efficient voting process, maintain an accurate voter registration database and ensure that elected officials are elected in accordance with Federal, State and County election laws.

AGENCY HEAD

Wendy Honest-Bey, Administrator

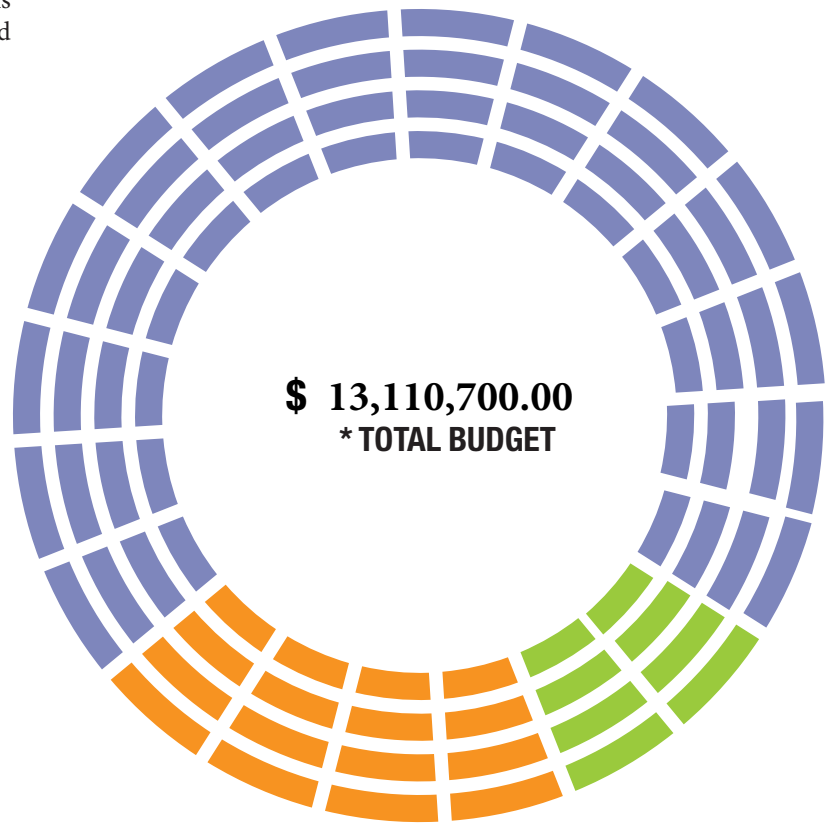
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- Security
- Outreach/Education

CBSB/CBMBE SPENDING GOAL

\$ 953,800.00

- Expenditures that are not eligible
\$ 11,203,100.00
- Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 1,907,600.00
- Goal . . . **\$ 953,800.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

CIRCUIT COURT

ADDRESS

14735 Main Street Upper Marlboro, Maryland 20772

WEBSITE

<https://princegeorgescourts.org/148/Circuit-Court>

MISSION

The Circuit Court for Prince George’s County will strive to serve the public through its judiciary and all staff by:

- Providing accessible, efficient, quality and effective forums for the fair, just, timely and understandable resolution of legal disputes brought before the court.
- Respecting the dignity of all individuals including those that work within and those who use and are served by the court system.

CBSB/CBMBE SPENDING GOAL

\$ 887,000.00

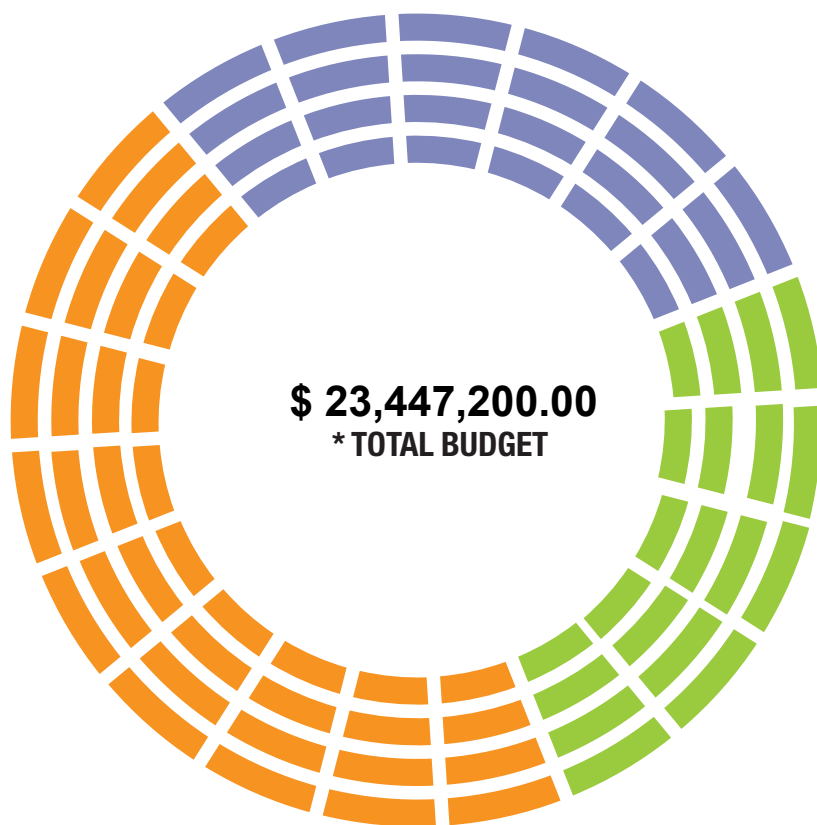
- Expenditures that are not eligible
\$ 21,673,200.00
Personnel and Fixed Cost^A
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 1,774,000.00
- Goal . . . **\$ 887,000.00**

AGENCY HEAD

Honorable DaNeeka Varner Cotton

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- Food services
- Printing services
- Testing cups
- Courtroom hardware and software



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

DEPARTMENT OF CORRECTIONS

ADDRESS

13400 Dille Drive, Upper Marlboro, MD 20772

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/corrections>

MISSION

The Department of Corrections in Prince George's County, MD was created as an independent agency in 1978, when it separated from the Sheriff's Department with the following mission: (1) Protect the safety of the citizens of Prince George's County by securing an in humane environment for offenders legally entrusted to our custody and care and to provide viable alternatives to incarceration. (2) To provide opportunities where by offenders are equipped with the skills to assist them in functioning as productive members of the society. (3) Promote staff development and training that ensures the maintenance of a safe, pleasant, clean and professional work environment.

AGENCY HEAD

Terence Clark

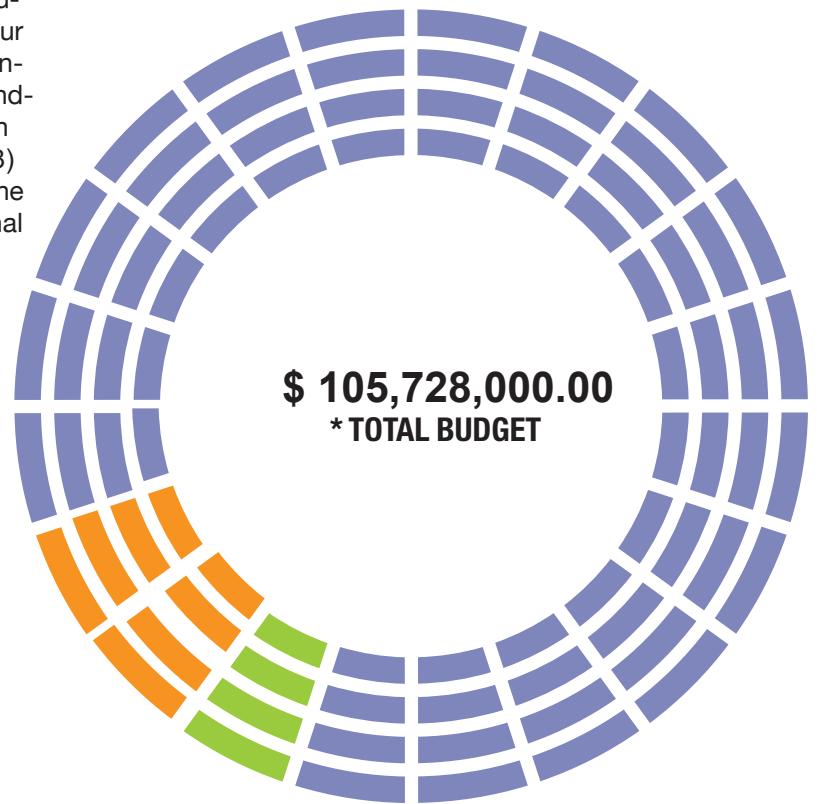
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Institutional Furniture
- | Law Enforcement: Training Facility
- | Ammunition
- | Inmate Supplies, Food, and activities
- | Advertisement

CBSB/CBMBE SPENDING GOAL

\$ 3,108,750.00

- Expenditures that are not eligible
\$ 99,510,500.00
Personnel and Fixed Cost *(not subject to spending goal)*
- Planned Acquisitions Eligible *(50%-Goal)*
\$ 6,217,500.00
- Goal . . . **\$ 3,108,750.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

DEPARTMENT OF FAMILY SERVICES

ADDRESS

6420 Allentown Road, Camp Springs, MD 20748

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/family-services>

MISSION

The mission of the Prince George’s County Department of Family Services is to improve the quality of life and overall well-being of the communities we serve by pro-viding information, assistance and referrals, as well as promoting and developing high quality, innovative pro-grams that educate, empower, respect choice and pre-serve dignity. DFS is responsible for providing assistance to some of Prince George’s most vulnerable citizens – children, families, victims of domestic violence, people with intellectual and developmental disabilities, veterans and seniors.

AGENCY HEAD

Elana Belon-Butler

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Veteran Emergency services
- | Adult day care services
- | Domestic Violence services
- | Training services
- | Advertising services
- | Food services

CBSB/CBMBE SPENDING GOAL

\$ 73,500.00

- Expenditures that are not eligible

\$ 7,089,400.00

Personnel and Fixed Cost
(not subject to spending goal)

- Planned Acquisitions Eligible
(50%-Goal)

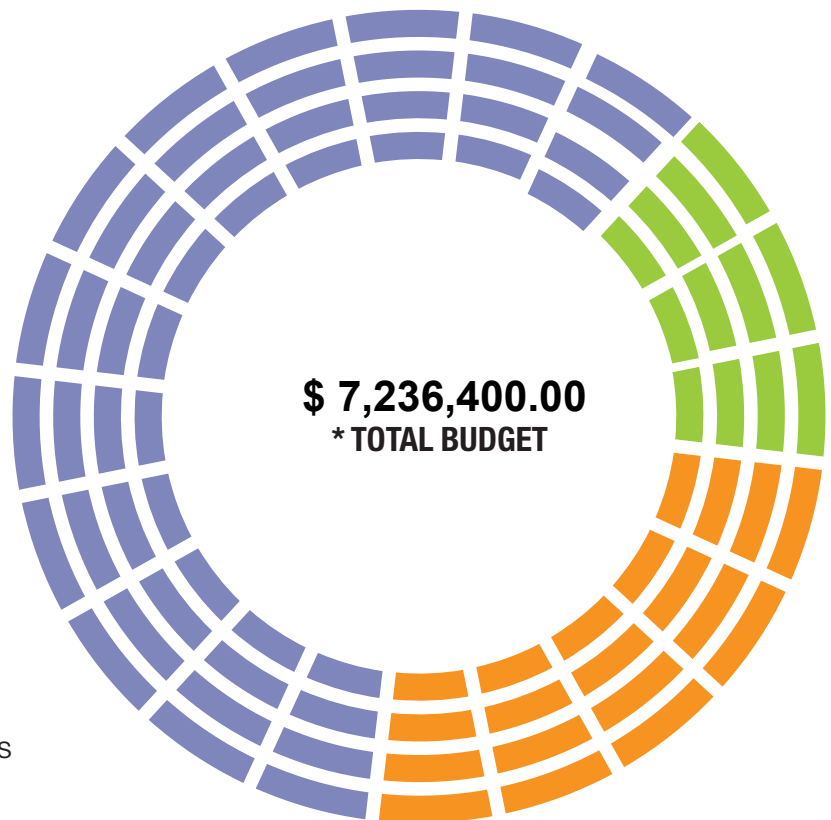
\$ 147,000.00

- Goal . . . **\$ 73,500.00**

SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- = Planned Acquisitions: CBSB/CBMBE Eligible
- = EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

DEPARTMENT OF THE ENVIRONMENT

ADDRESS

1801 McCormick Drive, Upper Marlboro, MD

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/environment>

MISSION

Our mission is to protect and enhance the natural and built environments of Prince George's County by enforcing all Federal, State and County laws to create a healthy, safe and aesthetically pleasing environment for all residents and businesses of the County.

AGENCY HEAD

Andrea L. Crooms

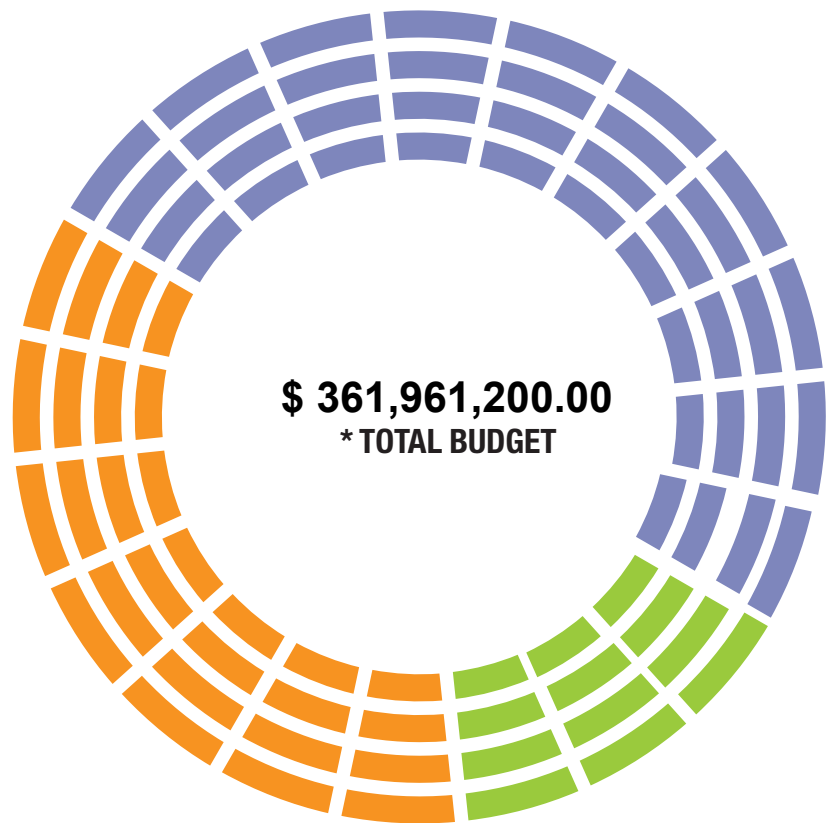
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas.

CBSB/CBMBE SPENDING GOAL

\$ 42,775,308.00

- Expenditures that are not eligible **\$ 276,410,585.00**
Personnel and Fixed Cost *(not subject to spending goal)*
- Planned Acquisitions Eligible *(50%-Goal)*
\$ 85,550,615.00
- Goal . . . **\$ 42,775,308.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

DEPARTMENT OF HEALTH

ADDRESS

Headquarters Building 1701 McCormick Drive
Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/health>

MISSION

To lead, engage, and empower our community to work collaboratively towards disease prevention, health equity, and total well-being.

Value Statements

- Equity, diversity, and inclusivity that reflects and supports all Prince Georgians.
- Respect and a commitment to caring for our community and each other.
- Teamwork in building a better future together.
- Accountability and Integrity to our teams and in our work.
- Innovation in driving change and seeking new solutions.
- Excellence in driving us toward achievement

CBSB/CBMBE SPENDING GOAL

\$12,446,718.00

● Expenditures that are not eligible
\$ 31,396,864.00

● Personnel and Fixed Cost
(not subject to spending goal)
● Planned Acquisitions Eligible
(50%-Goal)

\$ 24,893,436.00

● Goal ... **\$ 12,446,718.00**

SPENDING GOAL CALCULATIONS

Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
— Expenditures that are not CBSB/CBMBE Eligible
— SPECIAL EXCEPTIONS

= Planned Acquisitions: CBSB/CBMBE Eligible
EXPENDABLE BUDGET

÷ TWO

= **GOAL**

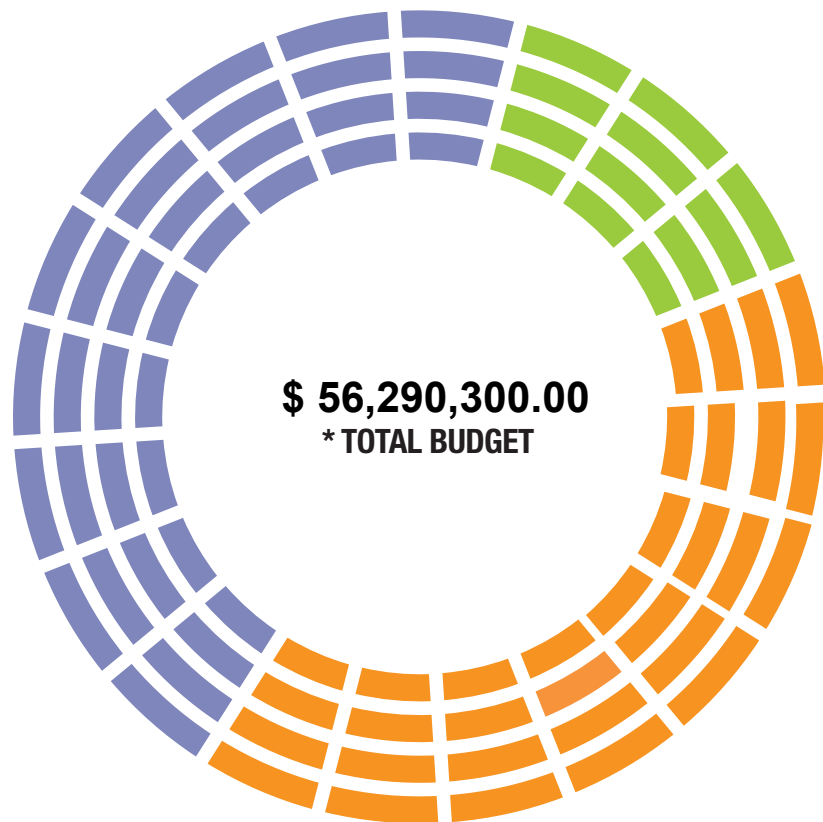
AGENCY HEAD

Health Officer, Dr. Matthew D. Levy, MD, MPH, F.A.A.P

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

| Janitorial Services

| Building Maintenance Services



*The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

DEPARTMENT OF PERMITTING, INSPECTIONS & ENFORCEMENT

AGENCY HEAD
Dawit Abraham

ADDRESS

9400 Peppercorn Place, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/permitting-inspections-and-enforcement>

MISSION

DPIE promotes economic development and redevelopment in Prince George’s County and protects the health and safety of County residents, businesses, and visitors through highly integrated and efficient permitting, inspections, and licensing services that ensure compliance with established building codes and property standards.

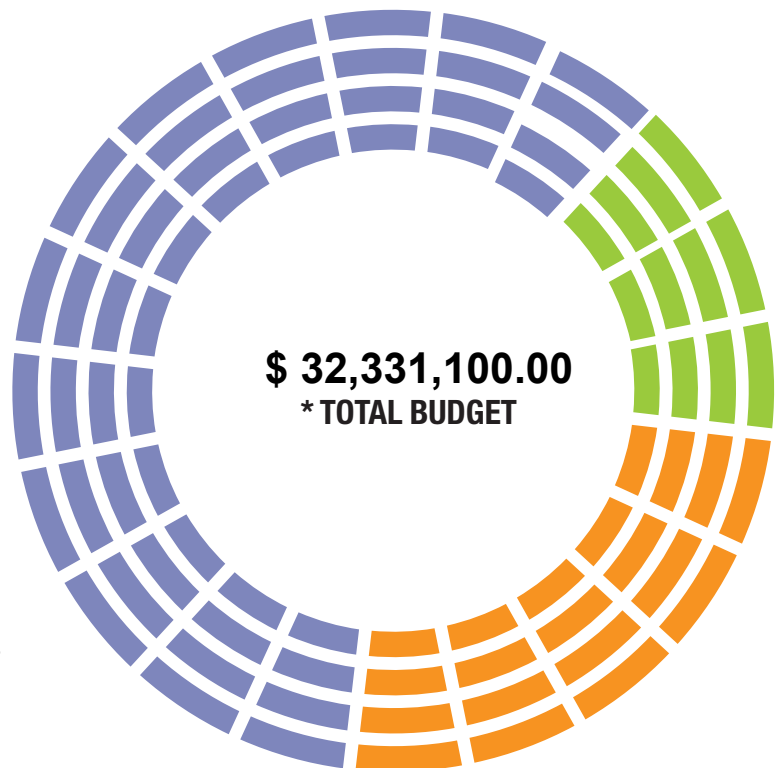
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- Enhance technology services for internal and external customers (i.e., Document Management system, scanning & indexing services, maintenance of audio/visual equipment, etc.)
- Administrative Hearing Program (i.e., increase the number of Administrative Hearing Officers to include establishing them as MBE or SD3)
- Improve Quality Assistance and Control capabilities to monitor services
- Increase permitting, licensing, inspection and enforcement activities (i.e., Plan Review contractors, Third Party Inspections Inspectors, based on funded and unfunded mandates and
- Procure Attorneys/Legal Counsel to aid the agency with legal matters, when applicable. (HOFA Workgroup)

CBSB/CBMBE SPENDING GOAL

\$1,840,200.00

- Expenditures that are not eligible
\$ 28,650,700.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 3,680,400.00
- Goal . . . **\$ 1,840,200.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

DEPARTMENT OF PUBLIC WORKS AND TRANSPORTATION

ADDRESS

9400 Peppercorn Place, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/public-works-transportation>

MISSION

The Department of Public Works and Transportation is responsible for nearly 2,000 miles of County-maintained roadways. We provide roadway infrastructure, litter control, mass transportation and stormwater management to all users in the County in order to ensure a safe and aesthetically pleasing transportation system.

AGENCY HEAD

Michael D. Johnson

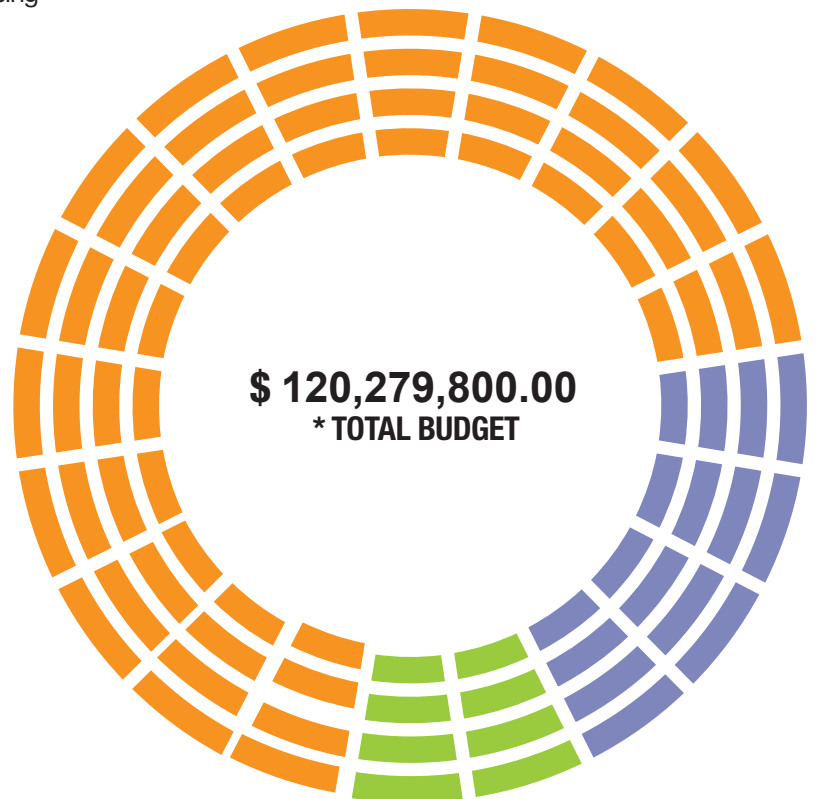
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

CBSB/CBMBE SPENDING GOAL

\$ 38,893,125.00

- Expenditures that are not eligible
\$ 42,493,550.00
Personnel and Fixed Cost *(not subject to spending goal)*
- Planned Acquisitions Eligible
(50%-Goal)
\$ 177,786,250.00
- Goal . . . **\$ 38,893,125.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

DEPARTMENT OF SOCIAL SERVICES

ADDRESS

805 Brightseat Road, Landover, MD 20785

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/social-services>

MISSION

The Department of Social Services provides children, adult and family services to County citizens and residents who are in need and vulnerable in order to improve the lives of children, adults and family.

AGENCY HEAD

Stephen Liggett-Creel

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Food services
- | Community Engagement services
- | Homeless services
- | Child Welfare services

CBSB/CBMBE SPENDING GOAL

\$ 481,111.50

- Expenditures that are not eligible

\$9,026,577.00

Personnel and Fixed Cost
(not subject to spending goal)

- Planned Acquisitions Eligible
(50%-Goal)

\$ 962,223.00

- Goal . . . **\$ 481,111.50**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible

SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET

- ⊕ TWO

= GOAL

*The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

FIRE/EMS

ADDRESS

Headquarters 9201 Basil Ct, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/fire-emergency-medical-services>

MISSION

The Fire and Emergency Medical Services Department (Fire/EMS) strives to improve the quality of life in Prince George's County by promoting safety and providing the highest quality of fire prevention, fire protection, emergency medical services and community outreach programs.

AGENCY HEAD

Chief, Tiffany D. Green

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Medical Equipment
- | Pharmaceuticals
- | Medical Supplies
- | Software Applications
- | Uniforms

CBSB/CBMBE SPENDING GOAL

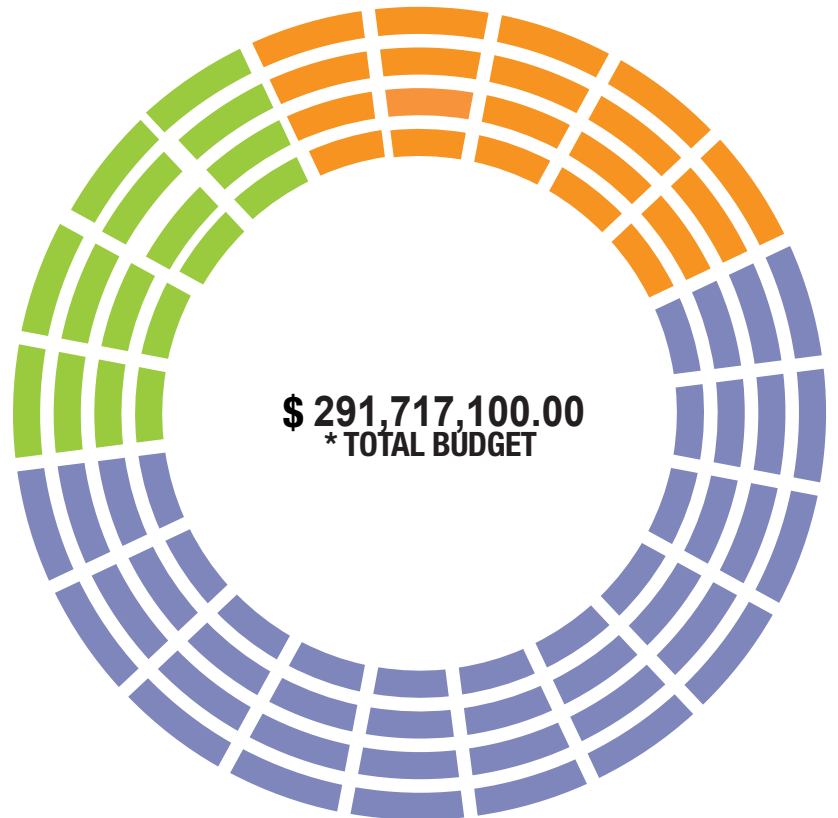
\$ 3,953,770.00

- Expenditures that are not eligible
\$ 283,809,560.00

Personnel and Fixed Cost
(not subject to spending goal)

- Planned Acquisitions Eligible
(50%-Goal)
\$ 7,907,540.00

- Goal ... **\$ 3,953,770.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

ORPHANS' COURT

ADDRESS

14735 Main Street D4012 Upper Marlboro, Maryland 20772

WEBSITE

<https://princegeorgescourts.org/257/Orphans-Court>

MISSION

The Orphans' Court handles all matters involving estates and wills as the probate court in Maryland, and also some guardianship matters of minors.

AGENCY HEAD

Wendy Cartwright, Chief Judge

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

CBSB/CBMBE SPENDING GOAL

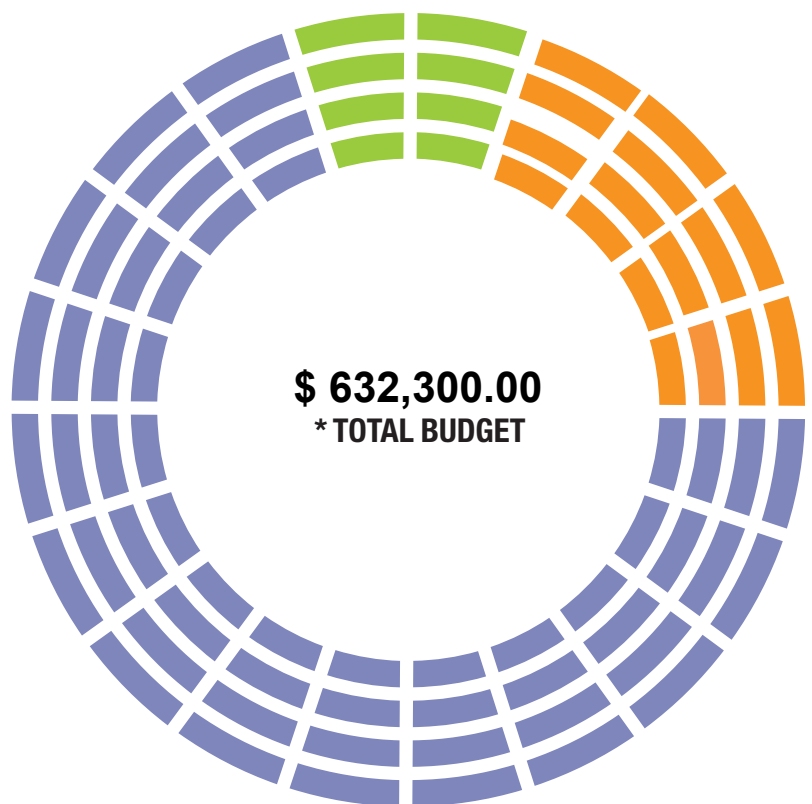
\$ 3,300.00

- Expenditures that are not eligible
\$ 625,700.00

Personnel and Fixed Cost
(not subject to spending goal)

- Planned Acquisitions Eligible
(50%-Goal)
\$ 6,600.00

- Goal ... **\$ 3,300.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

OFFICE OF THE COUNTY EXECUTIVE

ADDRESS

1301 McCormick Drive, Suite 4000 Largo. MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/county-government/county-executive>

MISSION

The Office of the County Executive ensures that the County services are delivered in an effective, efficient and transparent manner. The Office of the County Executive also establishes and maintains public accountability while providing leadership to the government agencies charged with achieving the highest levels of customer satisfaction to our residents and stakeholders.

Proud Priorities...Proud Results:

- Education Reform
- Economic Development
- Health Communities
- Quality of Life
- Safe Neighborhoods
- Youth Development

ACTING COUNTY EXECUTIVE

Tara H. Jackson

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Services:

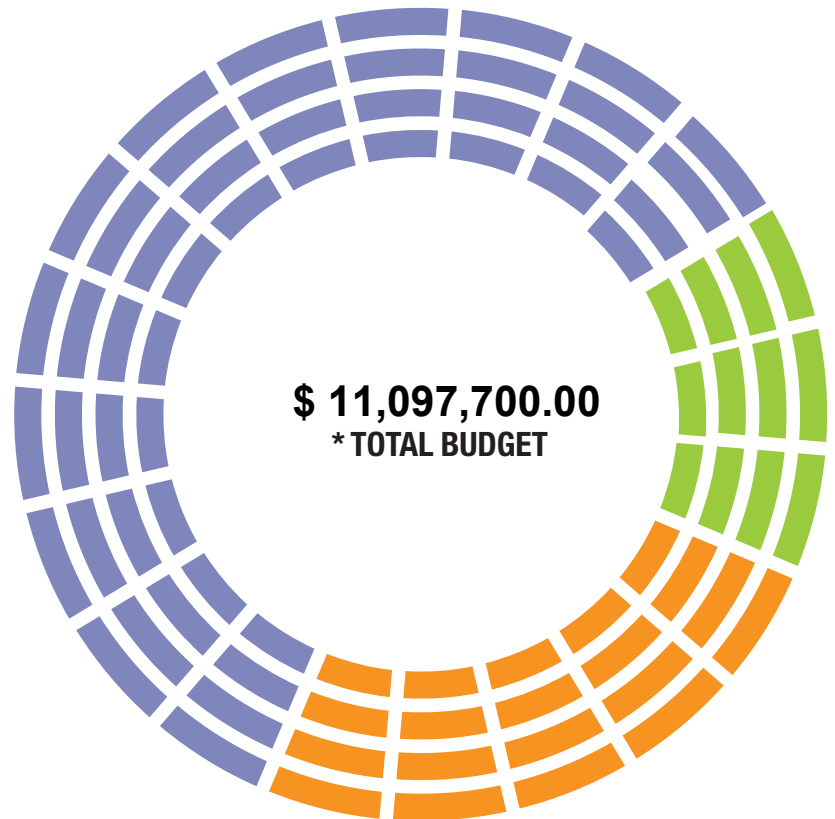
Consultant(s) possessing extensive knowledge of the County Charter, procedures, policies, and legislative practices. Knowledgeable in the appointment processes, and the state level of legislation submission process. These vendors may have formerly served in executive leadership positions in prior County Executive Administrations. That experience provides for a unique familiarity with the County's financial, budgetary, and economic development posture, and it allows for targeted and relevant advice and counsel as needed for the matters contained in the scope of work.

Contractor(s) with Specialized Skills who advanced and specialized along with diversified skills to provide services in support of initiatives and/or specific operational functions in support of the executive administrations' objectives and goals.

CBSB/CBMBE SPENDING GOAL

\$ 89,150.00

- Expenditures that are not eligible
\$ 10,919,400.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 178,300.00
- Goal . . . **\$ 89,150.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- = Planned Acquisitions: CBSB/CBMBE Eligible
- = EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

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OFFICE OF HUMAN RESOURCE MANAGEMENT

AGENCY HEAD

Jared M. McCarthy, DCAO/Acting Director

ADDRESS

1400 McCormick Drive, Ste 159, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/human-resources-management>

MISSION

The Office of Human Resources Management (OHRM) provides a productive and high-quality workforce capable of efficient and effective service delivery.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Consultant services
- | Catering services
- | Polygraph Technicians

CBSB/CBMBE SPENDING GOAL

\$ 118,050.00

Expenditures that are not eligible

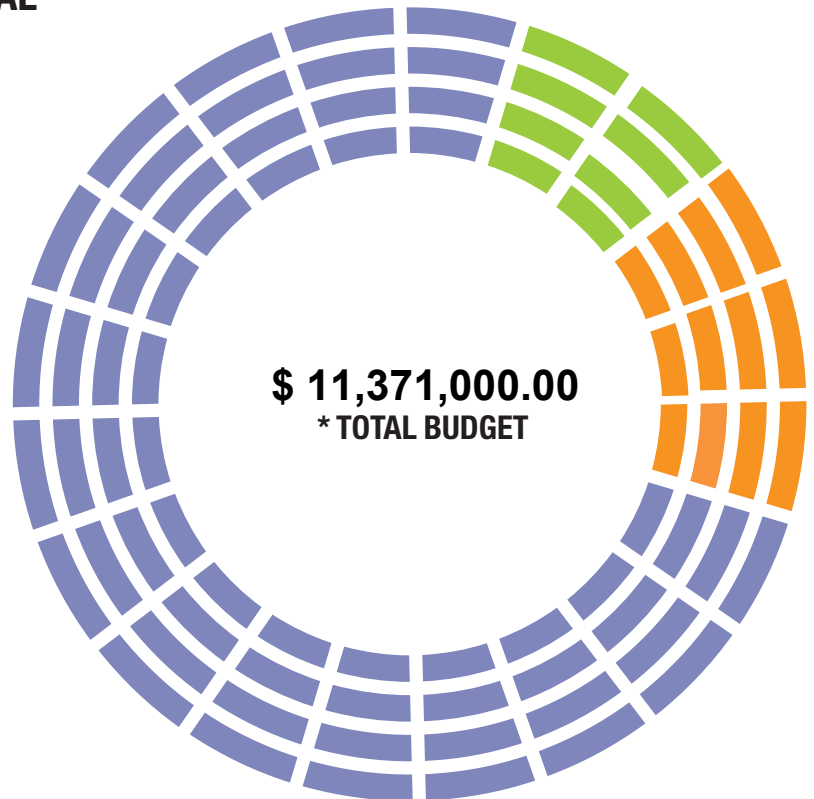
● **\$ 11,134,900.00**

Personnel and Fixed Cost
(not subject to spending goal)

● Planned Acquisitions Eligible
(50%-Goal)

\$ 236,100.00

● Goal . . . **\$ 118,050.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

OFFICE OF FINANCE

ADDRESS

1301 McCormick Drive Suite 1100 Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/finance>

MISSION

The Office of Finance is dedicated to maximizing available resources and delivering creative and innovative financial services to a wide range of internal and external customers of the County.

AGENCY HEAD

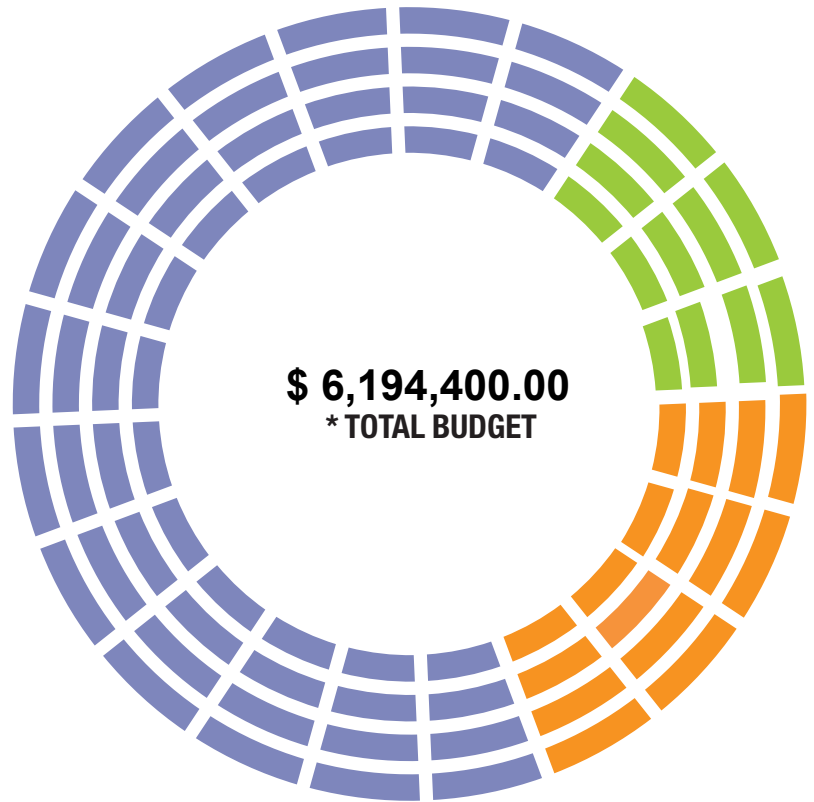
Stephen McGibbon

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Armored Car Services
- | Comprehensive Banking Services
- | Investment Custodianship Services
- | Investment Data/Trading Platform
- | Technology Software-Governance/Risk/Compliance, Annual Financial Reporting, Accounts Payable Forensic

CBSB/CBMBE SPENDING GOAL

- **\$ 25,150.00**
Expenditures that are not eligible
\$ 6,144,100.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 50,300.00
- Goal . . . **\$ 25,150.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

OFFICE OF MANAGEMENT AND BUDGET

ADDRESS

1301 McCormick Drive, Suite 4200 Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/management-budget>

AGENCY HEAD

Stanley A. Early

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

MISSION

The Office of Management and Budget (OMB) provides financial planning and performance management to County agencies in order to ensure fiscal accountability and cost-effective use of service delivery resources.

CBSB/CBMBE SPENDING GOAL

\$ 11,700.00

- Expenditures that are not eligible

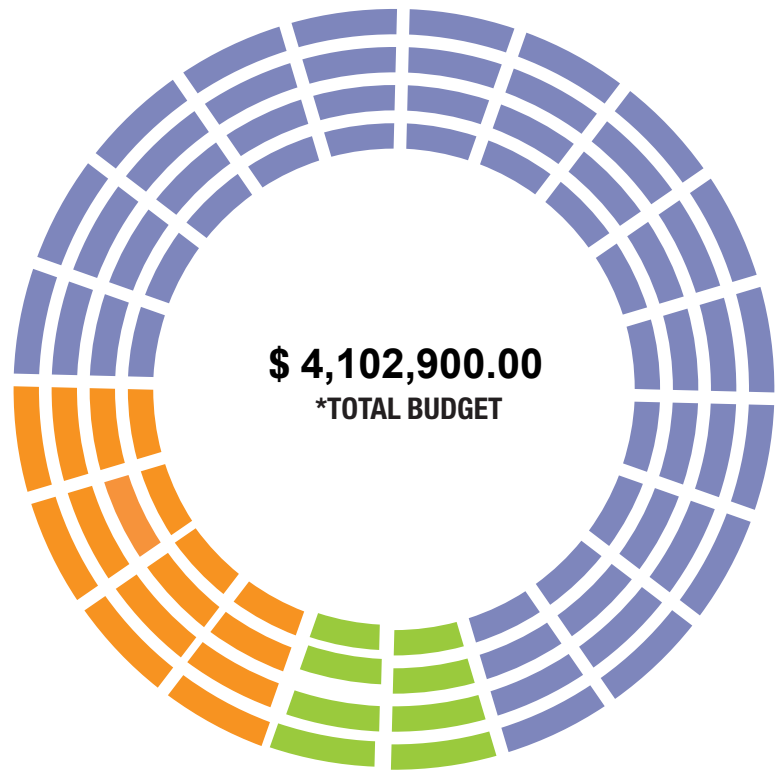
\$ 4,079,500.00

Personnel and Fixed Cost
(not subject to spending goal)

- Planned Acquisitions Eligible
(50%-Goal)

\$ 23,400.00

- Goal . . . **\$ 11,700.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

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OFFICE OF THE STATE'S ATTORNEY

ADDRESS

14735 Main Street, Suite M3403 Upper Marlboro, MD 20772

WEBSITE

<https://www.pgsoa.org/>

MISSION

The State's Attorney's Office (SAO) serves the interests of the residents of Prince George's County, Maryland. With nearly 1 million residents, the SAO safeguards the community through the prosecution of criminal matters. Our prosecutors, called Assistant State's Attorneys (ASAs), investigators, and support staff are committed to fulfilling our mission to be firm, fair, and consistent, with thoughtful and impartial application of the law. We reaffirm the standards set by our law-abiding citizens to ensure that safe and productive communities thrive within Prince George's County.

AGENCY HEAD

Aisha Braveboy

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- Re-Entry Provider Services
- Legal Case Review Services
- Court Certified Language Translation/Transcription Services
- Diversion Case Management Services
- Use of Force Consultants

CBSB/CBMBE SPENDING GOAL

\$469,200.00

- Expenditures that are not eligible
\$ 25,095,700.00

Personnel and Fixed Cost
(not subject to spending goal)

- Planned Acquisitions Eligible
(50%-Goal)
\$ 938,400.00

- Goal . . . **\$ 469,200.00**

SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible

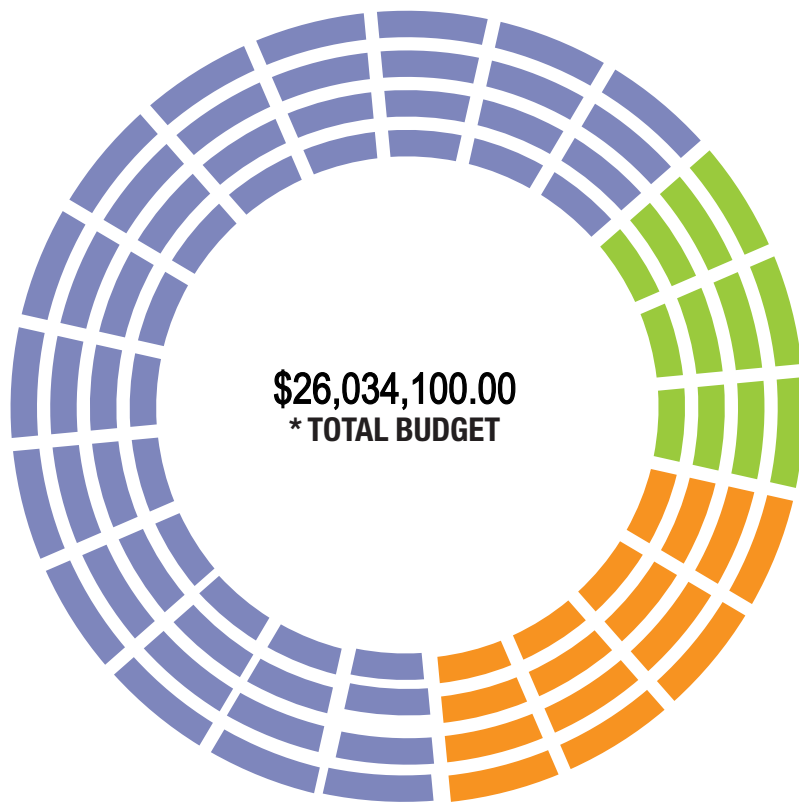
SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible

EXPENDABLE BUDGET

- ⊕ TWO

- = **GOAL**



**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

OFFICE OF CENTRAL SERVICES

ADDRESS

1400 McCormick Drive, Upper Marlboro, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/central-services>

MISSION

To provide goods and services to our internal and external customers with a commitment to:

- Exemplary Customer Service
- Accountability
- Quality Service Delivery
- Cost Consciousness
- High Ethical Standards

AGENCY HEAD

Jonathan R. Butler

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Automotive Supplies
- | Legal Services

CBSB/CBMBE SPENDING GOAL

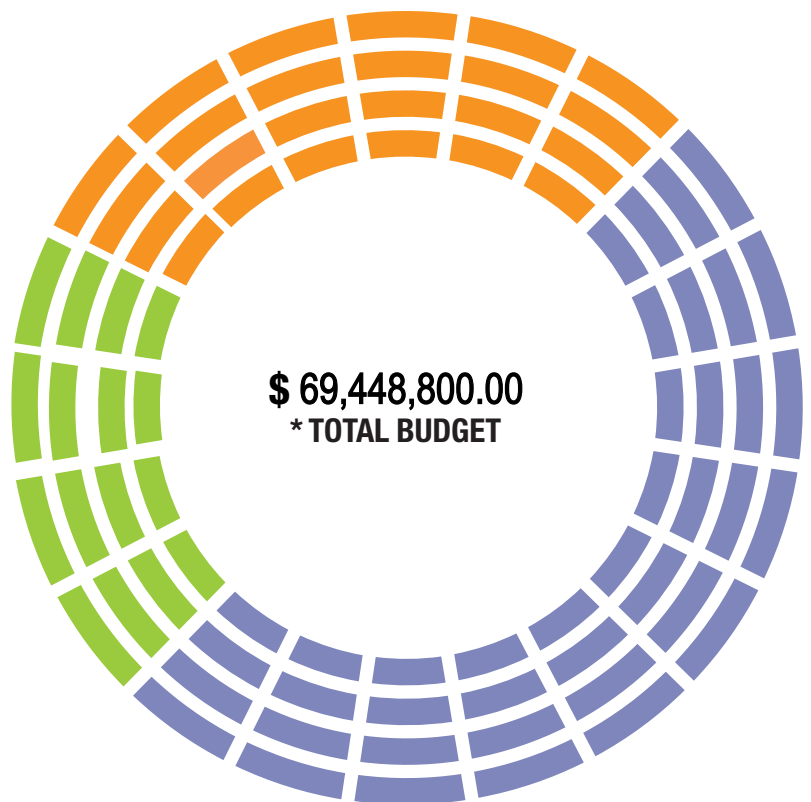
\$ 16,153,400.00

- Expenditures that are not eligible
\$ 37,142,000.00

Personnel and Fixed Cost
(not subject to spending goal)

- Planned Acquisitions Eligible
(50%-Goal)
\$ 32,306,800.00

- Goal . . . **\$ 16,153,400.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

OFFICE OF LAW

ADDRESS

1301 McCormick Drive, Suite 4100, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/law>

MISSION

Law provides legal services to the County Executive, County Council, County agencies, County employees acting within scope of employment, and boards and commissions to help ensure that the County government is operating in a lawful manner.

CBSB/CBMBE SPENDING GOAL

\$ 24,000.00

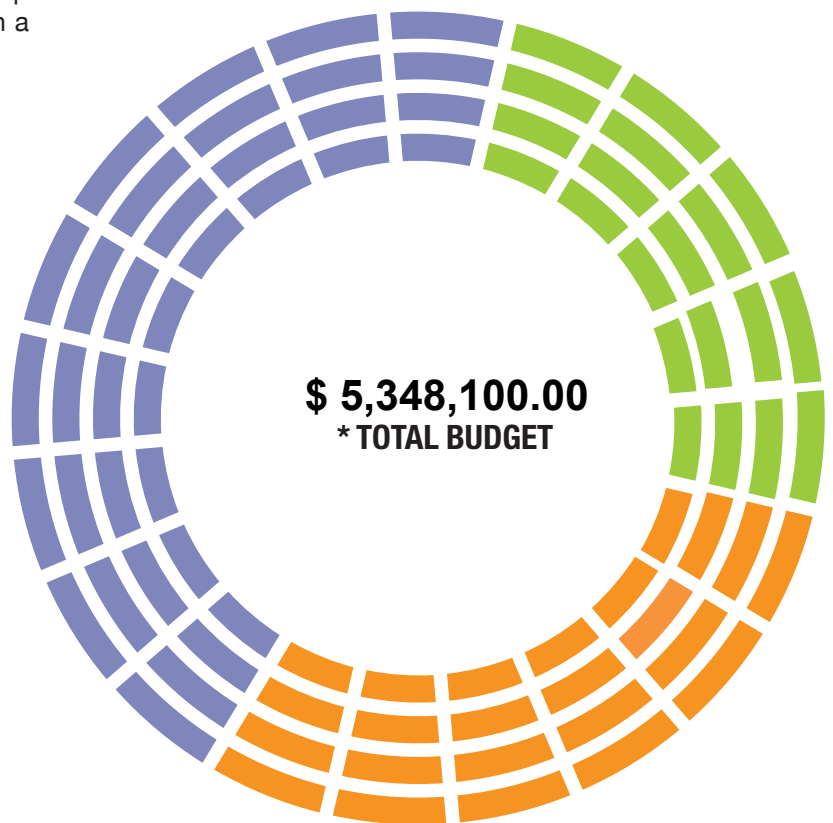
- Expenditures that are not eligible
\$ 5,300,100.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 48,000.00
- Goal ... **\$ 24,000.00**

AGENCY HEAD

Rhonda Weaver

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

OFFICE OF COMMUNITY RELATIONS

ADDRESS

9200 Basil Court, Suite 102, Largo, MD 20774

14741 Governor Oden Bowie Drive, Suite L202, Upper Marlboro, MD 20772

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/community-relations>

MISSION

The Office of Community Relations ensures that County residents connect with government resources, agencies and personnel. Our responsibility is to serve as a bridge between government and its people. We do so by using data driven analysis and input received from constituents. We are dedicated to a world class service delivery model and ensuring Prince George's County residents know that they can count on the Office of Community Relations, to be highly visible, accessible and accountable

AGENCY HEAD

Euniesha Davis

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Bus Advertisements
- | Translation Services
- | Smartboards
- | Marketing/Advertising

CBSB/CBMBE SPENDING GOAL

\$64,750.00

- Expenditures that are not eligible

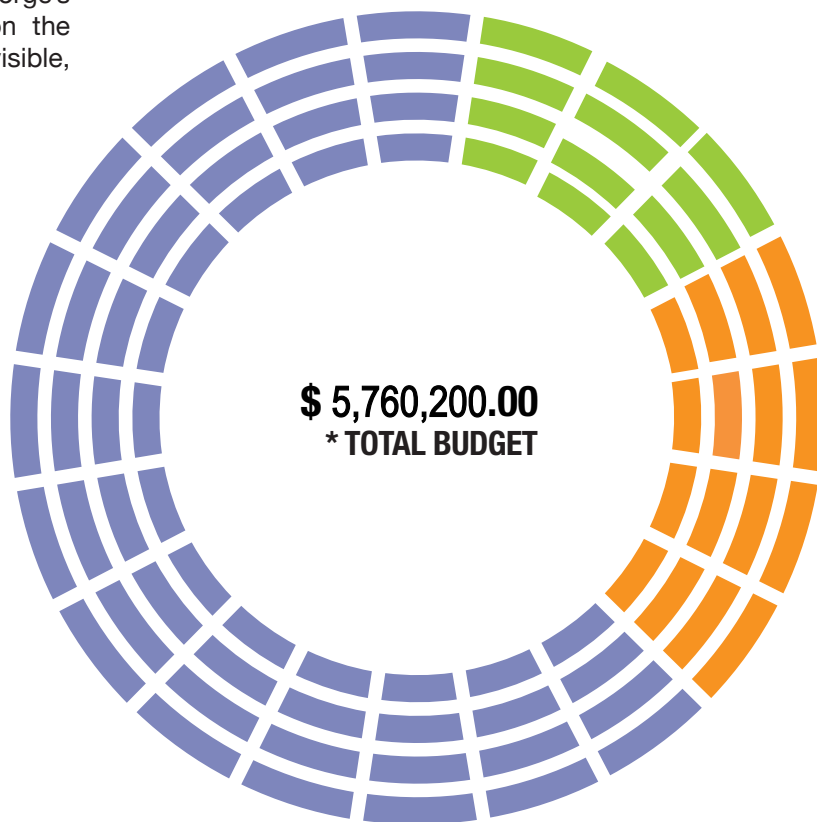
\$ 5,630,700.00

Personnel and Fixed Cost
(not subject to spending goal)

- Planned Acquisitions Eligible
(50%-Goal)

\$ 129,500.00

- Goal . . . **\$64,750.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible

SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible

EXPENDABLE BUDGET

- ⊕ TWO

- = **GOAL**

*The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

OFFICE OF THE SHERIFF

ADDRESS

5303 Chrysler Way, Upper Marlboro, MD, 20772

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/sheriff>

MISSION

To fulfill the duties of the Office of the Sheriff in a fair, professional, and dignified manner so as to inspire and maintain the confidence and trust of the public. To enhance the quality of life in Prince George's County in Partnership with its citizens.

AGENCY HEAD

John D.B. Carr

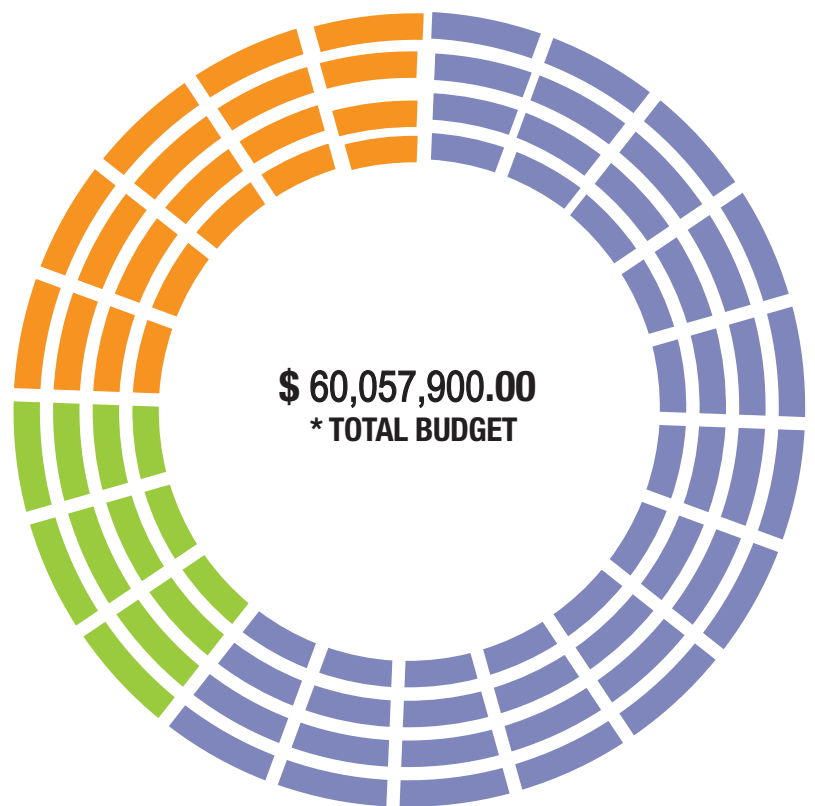
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

CBSB/CBMBE SPENDING GOAL

\$ 73,850.00

- Expenditures that are not eligible
\$59,910,200.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 147,700.00
- Goal . . . **\$ 73,850.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

OFFICE OF HOMELAND SECURITY

ADDRESS

7915 Anchor Street, Landover, MD 20785 / 17321 Melford Blvd, Bowie, MD 20715

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/homeland-security>

MISSION

The mission of the Office of Homeland Security is to save lives, protect property, assist the public in their time of need, and ensure the safety of our first responders through a comprehensive and integrated emergency management system, combined with professional call taking, dispatch, technical and support services. Together, we will serve our community through professional responsiveness, preparation, mitigation and recovery from all emergencies and hazards that may impact our County.

AGENCY HEAD

Ronald Gill, Jr.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

CBSB/CBMBE SPENDING GOAL

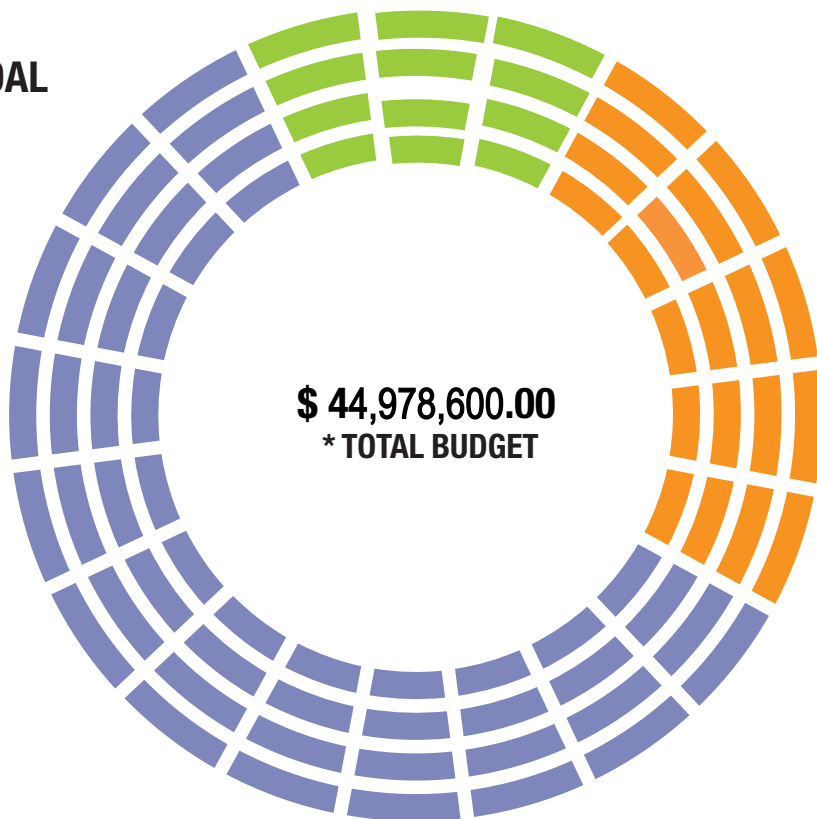
\$ 59,000.00

- Expenditures that are not eligible
\$ 44,860,600.00

Personnel and Fixed Cost
(not subject to spending goal)

- Planned Acquisitions Eligible
(50%-Goal)
\$ 118,000.00

- Goal ... **\$ 59,000.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible

SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible

EXPENDABLE BUDGET

- ⊕ TWO

- = **GOAL**

*The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

OFFICE OF INFORMATION TECHNOLOGY

ADDRESS

9201 Basil Court, Suite 250, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/information-technology>

MISSION

The Office of Information Technology (OIT) drives the digital strategy and technology infrastructure, that supports Prince George's County's mission and goals through innovative, secure, and cost-effective IT solutions and services. OIT provides leadership, strategic IT vision, expertise, and architecture integrating technology solutions in collaboration with government leaders, agencies and partners that enable streamlined processes to improve government efficiency, and, virtual anytime- anywhere access to government information and services.

CBSB/CBMBE SPENDING GOAL

\$ 11,075,619.50

● Expenditures that are not eligible

\$ 41,928,161.00

Personnel and Fixed Cost
(not subject to spending goal)

● Planned Acquisitions Eligible
(50%-Goal)

\$ 22,151,239.00

● Goal . . . **\$ 11,075,619.50**

AGENCY HEAD

Wanda Gibson

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

| IT Hardware: Servers, Storage, Computer Equipment (desktops, laptops, tablets, etc.)

| Software Applications (COTS or SaaS)

| IT Operations Software and Middleware

| IT Maintenance: On-site Technicians

| Data Center Hosting, Co-location, Monitoring and System M

| Enterprise Print/Scanning/Fax – Equipment and Support

| IT/Cyber Security Solutions

| Enterprise Architecture and Strategic IT

Planning | IT Expert Professional Services:

- Application Developers
- WEB Developers
- Network Engineers
- IT Infrastructure Engineers
- Microsoft, AWS, Google Engineers
- Data Architects
- Documentation Specialists/ Technical Writer

SPENDING GOAL CALCULATIONS

Total Budget

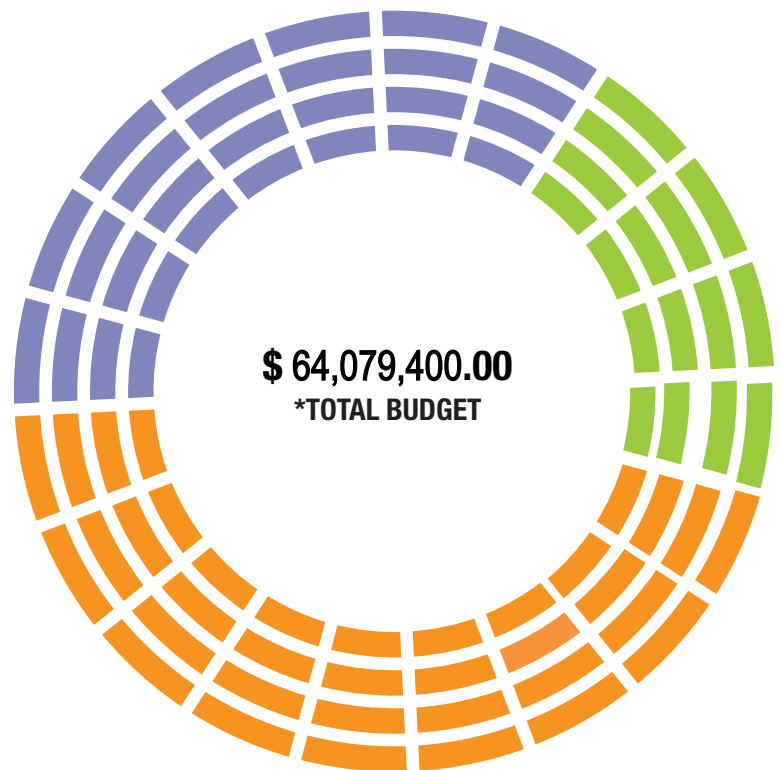
- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible

SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET

⊕ TWO

= **GOAL**



*The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

OFFICE OF ETHICS & ACCOUNTABILITY

ADDRESS

9201 Basil Court, Suite 155 Largo, Maryland 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/ethics-accountability>

MISSION

- Conduct investigations and provide information to appropriate law enforcement officials
- Conduct joint investigations and projects with the Office of Audits and Investigations and other agencies
- Issue public reports and establish policies and procedures to conduct the Office
- Make recommendations to the County Executive and County Council to promote efficiency, accountability and integrity in County Government
- Provide support to the Board of Ethics, which is responsible for interpreting the County’s Code of Ethics, ensuring reporting of Financial Disclosure Statements by County elected officials and employees, and requiring lobbyists register and report applicable lobbying activities
- Receive and investigate complaints of alleged abuse, fraud, and deficiencies in County Government

CBSB/CBMBE SPENDING GOAL

\$ 4,250.00

- Expenditures that are not eligible
\$ 1,135,700.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 8,500.00
- Goal ... **\$ 4,250.00**

SPENDING GOAL CALCULATIONS

Total Budget

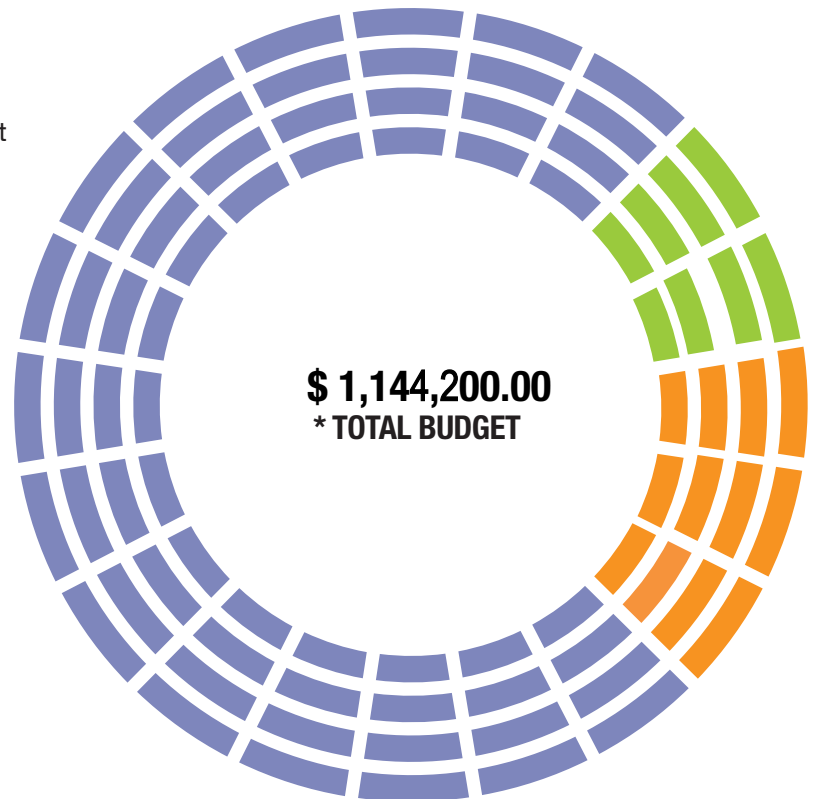
- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
SPECIAL EXCEPTIONS
- = Planned Acquisitions: CBSB/CBMBE Eligible
EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

AGENCY HEAD

Todd M. Turner, Esq.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Translation Services
- | Legal Services
- | Dictation/Recording Services
- | Case Intake Platform



*The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

OFFICE OF

HUMAN RIGHTS

ADDRESS

14741 Governor Oden Bowie Drive, Suite L105, Upper Marlboro, MD 20772

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/human-rights>

MISSION

The mission of the Human Relations Commission is to eliminate discrimination through advocacy, education, mediation, investigation of complaints, enforcement of discrimination laws, and by providing quality customer service to ensure the rights of all who live, work and visit Prince George 's County.

AGENCY HEAD

Renee Battle-Brooks

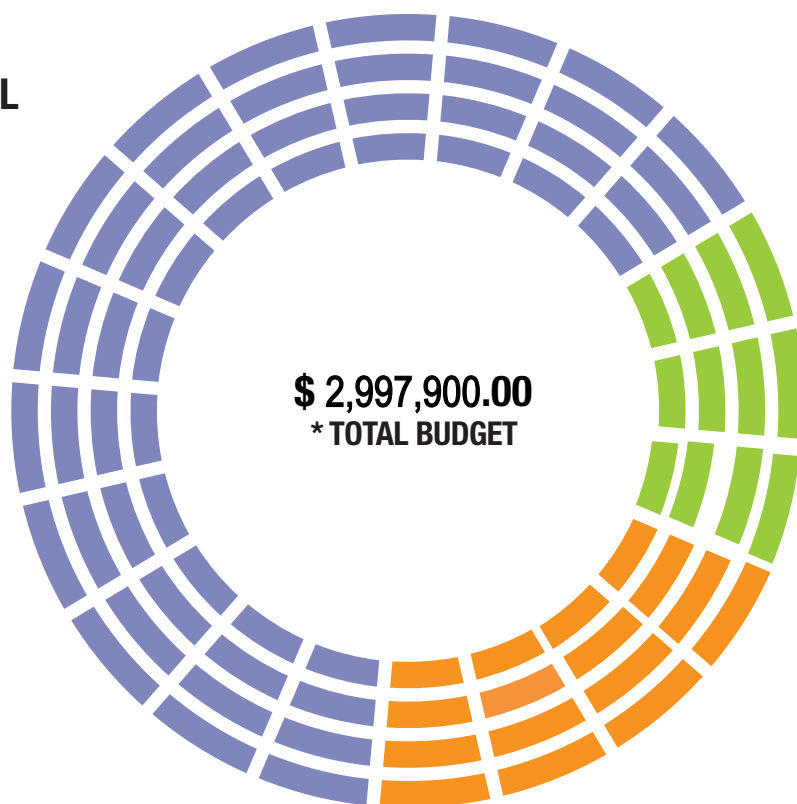
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

CBSB/CBMBE SPENDING GOAL

\$ 88,800.00

- Expenditures that are not eligible
\$ 2,820,300.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 177,600.00
- Goal . . . **\$ 88,800.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- TWO
- **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

OFFICE OF THE HOUSING AND COMMUNITY DEVELOPMENT

ADDRESS

9200 Basil Court, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/housing-community-development>

MISSION

The Mission of the Prince George's County Department of Housing and Community Development is to expand access to a broad range of quality housing, and to create safe, well planned, attractive residential communities which enable families to become stable and self-sufficient. This mission is achieved through the daily operations, management and implementation of the programs described within this site.

AGENCY HEAD

Aspasia Xypolia

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Compliance Consultant
- | Right of First Refusal
- | Environmental Review Consultant
- | Enterprise Community Partners

CBSB/CBMBE SPENDING GOAL

\$ 149,600.00

- Expenditures that are not eligible
\$ 33,756,800.00

Personnel and Fixed Cost
(not subject to spending goal)

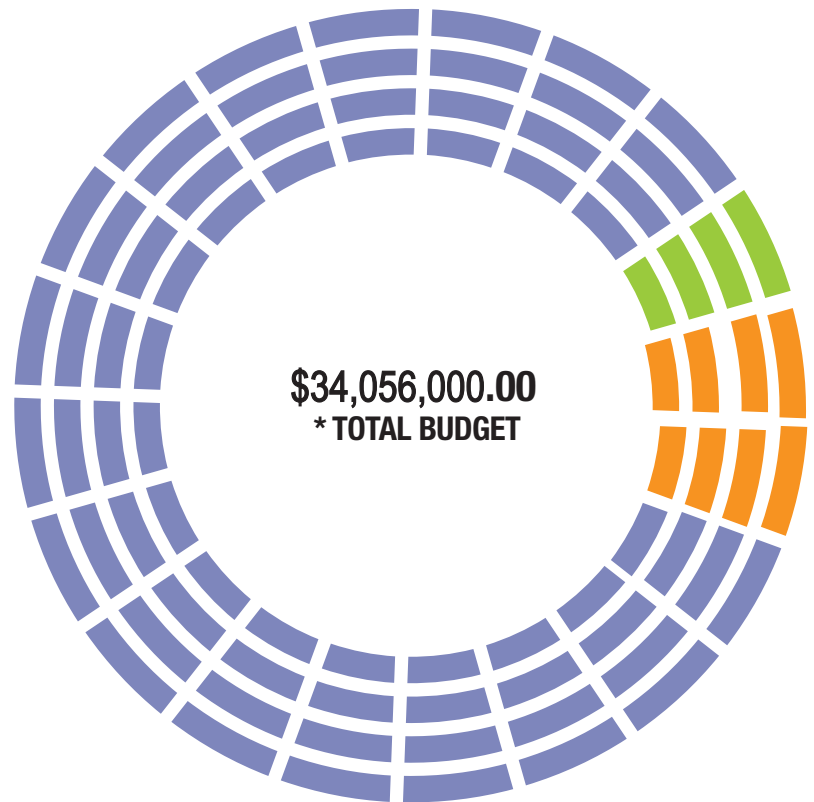
- Planned Acquisitions Eligible
(50%-Goal)
\$ 299,200.00

- Goal ... **\$ 149,600.00**

SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



*The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

POLICE DEPARTMENT

ADDRESS

8801 Police Plaza, 5th Fl, Upper Marlboro, MD 20772

WEBSITE

<https://www.princegeorgescountymd.gov/departments-offices/police>

MISSION

Provide patrol, emergency police response and investigative services to County residents, visitors, and businesses in order to protect lives and property.

AGENCY HEAD

Chief, Malik Aziz

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Helicopter and Boat Maintenance
- | Canine Purchase
- | Mobile Crisis Services
- | Canine Food
- | Command Bus Maintenance
- | Crime Solving Software
- | Forensic Equipment
- | Public Safety Training

CBSB/CBMBE SPENDING GOAL

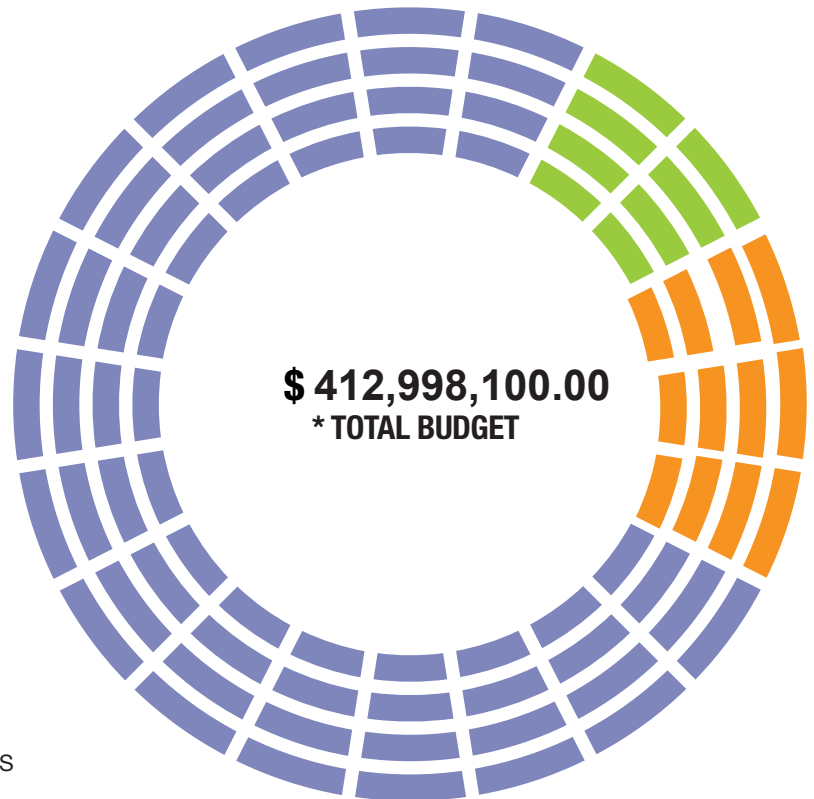
\$ 7,722,627.00

● Expenditures that are not eligible
\$ 397,552,846.00

Personnel and Fixed Cost
(not subject to spending goal)

● Planned Acquisitions Eligible
(50%-Goal)
\$ 15,445,254.00

● Goal . . . **\$ 7,722,627.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible

SPECIAL EXCEPTIONS

- Planned Acquisitions: CBSB/CBMBE Eligible

EXPENDABLE BUDGET

- ⊕ TWO

GOAL

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

POLICE ACCOUNTABILITY BOARD

ADDRESS

9200 Basil Court, Suite 406, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/boards-commissions/police-accountability-board>

MISSION

The mission of the Prince George's County Police Accountability Board is to enhance public safety, promote transparency, and foster accountability within law enforcement agencies. The Board is dedicated to ensuring fair and impartial oversight of police conduct, advocating for the community's concerns, and recommending policy changes to improve policing practices in Prince George's County. Through collaborative engagement with the community, law enforcement, and government, the Board aims to build trust, uphold justice, and safeguard the rights of all residents and visitors to the County.

CBSB/CBMBE SPENDING GOAL

\$ 11,800.00

● Expenditures that are not eligible

\$ 761,900.00

● Personnel and Fixed Cost (*not subject to spending goal*)

● Planned Acquisitions Eligible (*50%-Goal*)

\$ 23,600.00

Goal ... **\$ 11,800.00**

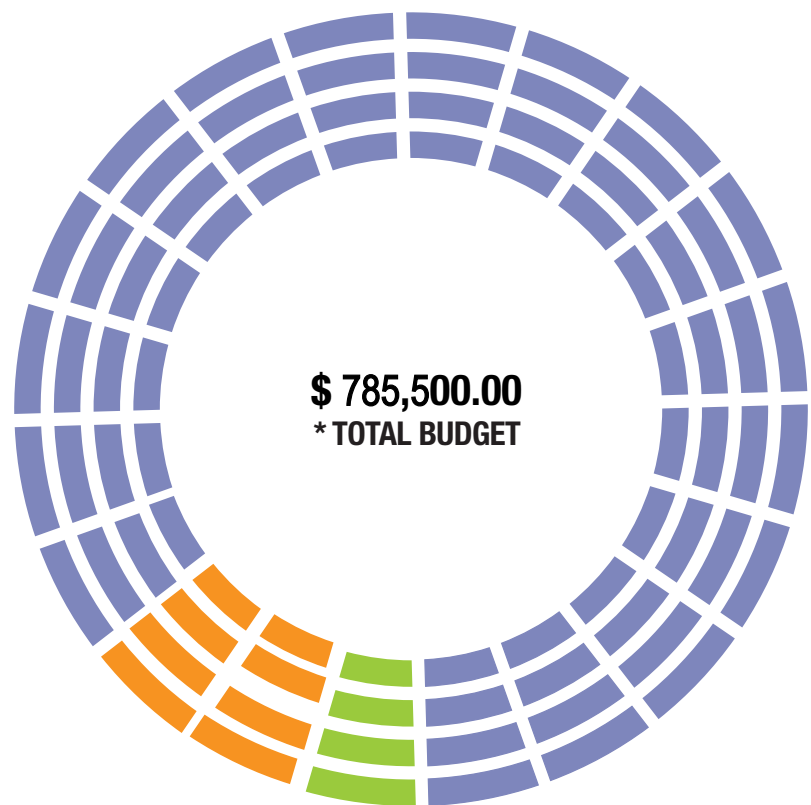
AGENCY HEAD

Anthony C. Bennett

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

| Marketing

| Informational Advertisement



**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

SPENDING GOAL CALCULATIONS

Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS

— Expenditures that are not CBSB/CBMBE Eligible

SPECIAL EXCEPTIONS

= Planned Acquisitions: CBSB/CBMBE Eligible
EXPENDABLE BUDGET

÷ TWO

= **GOAL**

PERSONNEL BOARD

ADDRESS

1400 McCormick Drive, Suite 320, Largo, MD 20774

WEBSITE

<https://www.princegeorgescountymd.gov/boards-commissions/personnel-board>

MISSION

The Personnel Board provides oversight of the County's classified system for employees in order to ensure that County Government employees receive fair and equi-table treatment under all applicable employment laws, rules and regulations

AGENCY HEAD

Delores M. Stuckey, Chair

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Maintain the number of Board decisions overturned in the court system at zero by presiding over efficient and impartial administrative hearings and providing adjudication cases filed

CBSB/CBMBE SPENDING GOAL

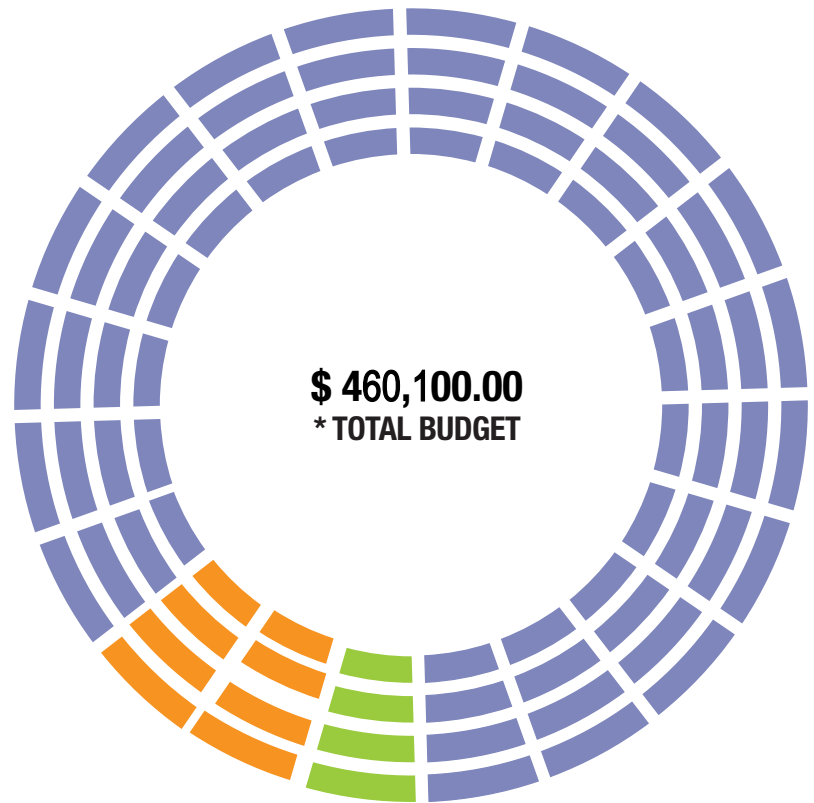
\$ 4,250.00

● Expenditures that are not eligible
\$ 451,600.00

Personnel and Fixed Cost
(not subject to spending goal)

● Planned Acquisitions Eligible
(50%-Goal)
\$ 8,500.00

● Goal . . . **\$ 4,250.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible

- SPECIAL EXCEPTIONS

- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET

- TWO

- **GOAL**

*The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

SOIL CONSERVATION DISTRICT

ADDRESS

5301 Marlboro Race Track Road, Upper Marlboro, MD 20772

WEBSITE

<https://www.pgscd.org/>

MISSION

The mission of the Prince George's Soil Conservation District is to protect and promote the health, safety and general welfare of the citizens of the State and County, and otherwise enhance their living environment by conservation of soil, water and related resources. The District works to control and prevent soil erosion in order to preserve natural resources, control floods, prevent impairment of dams and reservoirs, assist in maintaining the navigability of rivers and harbors, preserve wildlife, protect the tax base and public lands.

AGENCY HEAD

Steven E. Darcey, Executive Director

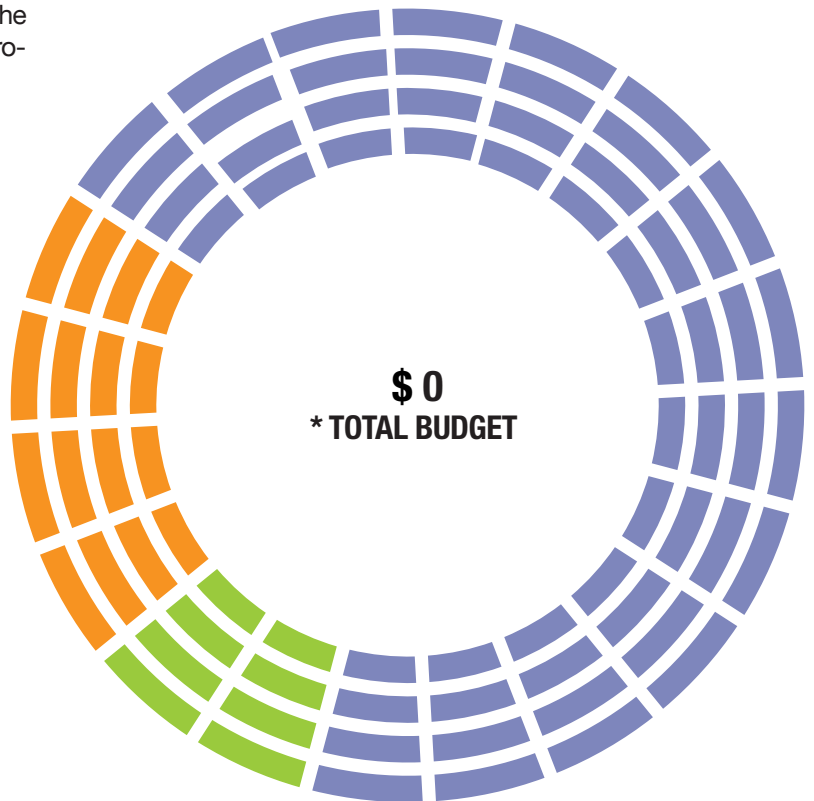
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

CBSB/CBMBE SPENDING GOAL

\$ 2,200.00

- Expenditures that are not eligible
\$ -4,400.00
Personnel and Fixed Cost
(not subject to spending goal)
- Planned Acquisitions Eligible
(50%-Goal)
\$ 4,400.00
- Goal . . . **\$ 2,200.00**



SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

**The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.*

OFFICE OF PROCUREMENT

AGENCY HEAD
Pamela Ford Dickerson

ADDRESS

1400 McCormick Drive, suite 200, Largo, MD 20774

WEBSITE

procurement.mypgc.us

MISSION

The mission of the OOP is to adeptly oversee the procurement of goods, services, and construction using public funds, in collaboration with County departments. Our commitment is rooted in inclusivity, transparency, and equity, with the goal of serving County residents, businesses, and the public interests. OOP assumes responsibility for establishing procurement processing standards that align with county regulations and diligently monitors the effectiveness of procurement service delivery. Our Focus extends to the continual enhancement of both inter- and intra- departmental purchasing processes. We strive to implement recognized best practices, fostering organizational efficacy, promoting transparency, enhancing accountability, and ensuring compliance. As stewards of public contracting, the OOP actively identifies opportunities for improvement, serving as a catalyst for positive change. We are dedicated to providing a valuable resource for policy and program initiatives, contributing to the overall advancement of public procurement practices.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Training services
- | Advertising services
- | Graphic services

CBSB/CBMBE SPENDING GOAL

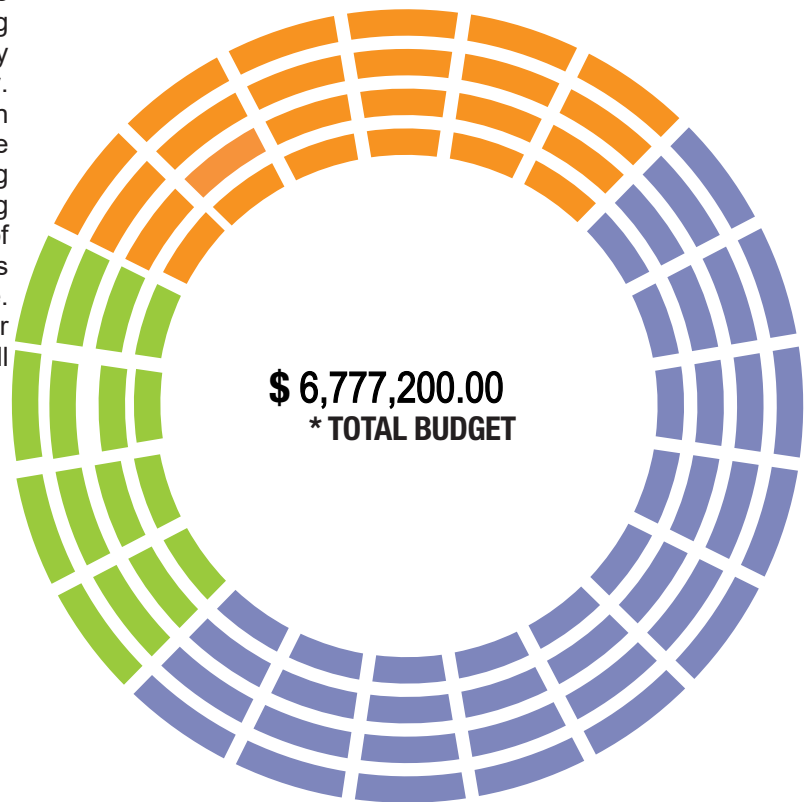
\$ 18,000.00

● Expenditures that are not eligible
\$ 6,741,200.00

Personnel and Fixed Cost
(not subject to spending goal)

● Planned Acquisitions Eligible
(50%-Goal)
\$ 36,000.00

● Goal . . . **\$ 18,000.00**



*The Total Budget for the selected Departments is the approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

SPENDING GOAL CALCULATIONS

Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS

= Planned Acquisitions: CBSB/CBMBE Eligible
EXPENDABLE BUDGET

÷ TWO

= **GOAL**



FY25 PROCUREMENT FORECASTS
BY QUARTER / AGENCY FOR
GREEN BOOK

PRINCE GEORGE'S COUNTY OFFICE OF
PROCUREMENT
 **CONTRACTING
 CERTIFICATIONS
 COMPLIANCE**

Empowering progress through accountable, collaborative,
 & transparent procurement practices.

Prince George's County Solicitations

(This list may not be inclusive of all procurements for fiscal year 2025)

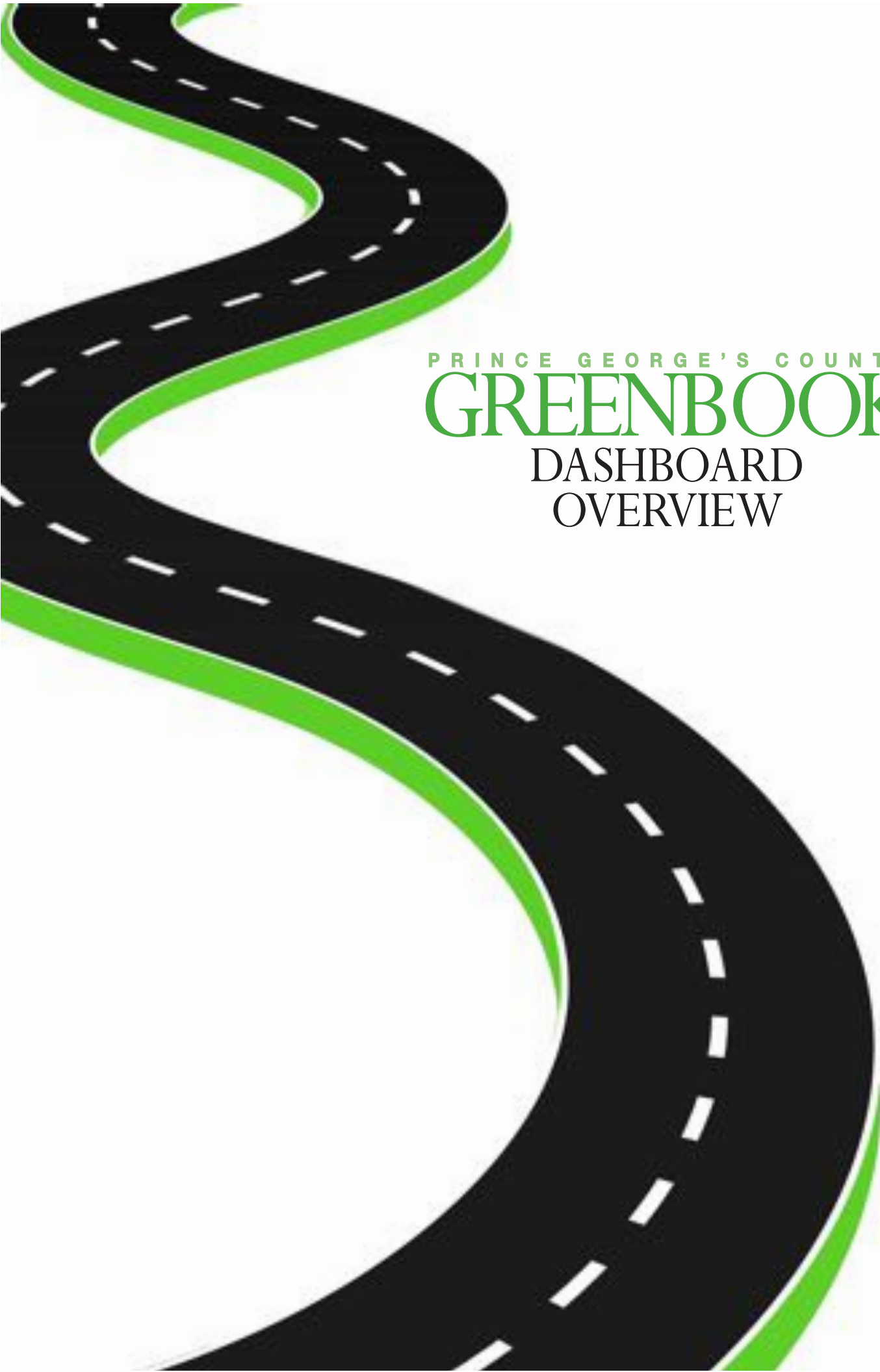
Agency	Title of the Procurement	FY2025 Estimated Budget	Procurement Method	Expected Advertisement Date by Quarter
Department of Environment	Feed and Seed Materials	\$250,000.00	IFB	Quarter 2
Department of Environment	Calvert Hill College Park Stormdrain Improvement Project Parts C&D	\$13,000,000.00	Multi-Step IFB	Quarter 2
Department of Environment	Anacostia TMDL Cleanup	TBD	IFB	Quarter 2
Department of Environment	Energy Efficiency and conservation	TBD	Multi-Step IFB	Quarter 2
Department of Environment	Veternarian Care	TBD	IFB	Quarter 2
Department of Public Works & Transportation	957-H Safety and Spot Improvments	\$5,000,000.00	IFB	Quarter 2
Department of Public Works & Transportation	961A-H Asphalt Resurfacing and Related Roadway Improvments in Council Districts 7 & 8	\$2,300,000.00	IFB	Quarter 2
Department of Public Works & Transportation	964-H Pedestrian Safety TAP Grant Phase 2	\$2,725,233.20	IFB	Quarter 2
Fire-Ems Department	Firefighting Equipment and Supplies	\$200,000.00	IFB	Quarter 2

Fire-Ems Department	Firefighter Hoses	\$100,000.00	IFB	Quarter 2
Fire-Ems Department	Insurance Coverage	\$1,800,000.00	RFP	Quarter 2
Office of Central Services	A&E On-Call CIP Projects	TBD	RFQ	Quarter 2
Office of Central Services	Construction Management On-Call Projects	TBD	RFQ	Quarter 2
Office of Central Services	Custodial Services	TBD	IFB	Quarter 2
Office of Central Services	Snow and Ice control Services	TBD	TBD	Quarter 2
Office of Central Services	Electrical Services	TBD	TBD	Quarter 2
Office of Central Services	Landscaping Services	TBD	TBD	Quarter 2
Office of Central Services	Fire Alarm Sprinkler System	TBD	Multi-Step IFB	Quarter 2
Office of Central Services	Fire Extinguisher Services	TBD	TBD	Quarter 2
Office of Central Services	Boiler Repair Services	TBD	TBD	Quarter 2
Office of Finance	Real Estate Appraisals	TBD	RFP	Quarter 2
Office of Human Resources	Bloodborne Pathogens	TBD	RFP	Quarter 2
Office of Human Resources	Medical , Dental, Vision, Prescription	TBD	RFP	Quarter 2
Police Department	County Wide Security Services	TBD	Multi-Step IFB	Quarter 2

Department of Corrections	Inmate Medical Services	\$7,000,000.00	RFP	Quarter 3
Department of Environment	Engineering Consultant Services	\$7,500,000.00	RFP	Quarter 3
Department of Permitting, Inspections	Commercial inspector to augment inspection	TBD	TBD	Quarter 3
Department of Permitting, Inspections	Third Party Commercial Inspection Services	TBD	TBD	Quarter 3
Department of Public Works & Transportation	911-H Owens Road Channel Rehabilitation	\$6,000,000.00	IFB	Quarter 3
Fire-Ems Department	Medical Director	\$150,000.00	RFP	Quarter 3
Office of Central Services	HVAC Repairs, Equipment Replacement, Alterations & New Equipment Installations	TBD	TBD	Quarter 3
Office of Central Services	Air Filters & Filtration Equipment	TBD	TBD	Quarter 3
Office of Finance	Banking Services	\$200,000.00	RFP	Quarter 3
Office Of Human Resources Management	Occupational Employee Medical	\$3,000,000.00	RFP	Quarter 3
Department of Public Works & Transportation	965-H Stormwater Infrastructure Repair and	\$10,040,682.72	IFB	Quarter 4
Office of Finance	Risk Management Consulting Service	TBD	RFP	Quarter 4
Office of Central Services	Roofing Services	TBD	TBD	TBD

Prince George's Circuit Court	Technology Upgrades for Courtrooms	\$250,000.00	IFB	TBD
Prince George's Circuit Court	Duvall Exterior Lighting Security Enhancement for	\$75,000.00	IFB	TBD
Prince George's Circuit Court	Refresh Phase 3/4 (floor 1)	\$2,500,000.00	IFB	TBD
Prince George's Circuit Court	Project Design and Construction Administration	\$250,000.00	IFB	TBD
Prince George's Circuit Court	Daily Oversight and Construction Inspection in	\$325,000.00	Multi-Step IFB	TBD
Prince George's Circuit Court	Fire Alarm System Design	\$500,000.00	RFP	TBD
Prince George's Circuit Court	Duvall Wing Refresh	\$250,000.00	RFP	TBD
Prince George's Circuit Court	Duvall Wing HVAC and Boiler Repair/Placement	\$1,000,000.00	RFP	TBD
Prince George's Circuit Court	Refresh 4, Design and Phases 1-6 (Ground Floor)	\$400,000.00	IFB	TBD

Quarter 1 - July 1st to September 30th
Quarter 2 - October 1st to December 31st
Quarter 3 - January 1st to March 31st
Quarter 4 - April 1st to June 30th



PRINCE GEORGE'S COUNTY
GREENBOOK
DASHBOARD
OVERVIEW

The Green Book Dashboard is a data collection tool that uses data from the County's SAP Enterprise System, P-card data, and information in CCS on certified CBSBs and CBMBEs to organize and display information on participating agencies' spending with CBSBs and CBMBEs.

Through transparent data displays, healthy competition is promoted to encourage county agencies to meet or exceed their established spending goals. To assure consistency and accuracy of reporting, we have established the following *reporting requirements for participating agencies in the Green Book*.

Agency Reporting Requirements

- | All participating agencies will enter their spend data with CBSBs and CBMBEs, monthly, into the Green Book Dashboard.
- | Agency spend data will be tracked and trended by the Green Book Task team, at least quarterly, to assure that agencies are trending positively towards their spending goals.
- | As indicated, the Green Book Task team will request Corrective Action Plans (CAP) from agencies outlining specific strategies that will be utilized to improve spending with CBSBs and CBMBEs.
- | Corrective Action Plans will be monitored until gains are held.

Recognition & Enforcement

- | In addition to the visual display within the Green Book, showing which agencies are progressing towards meeting their goals, all agencies meeting or exceeding their spending goals with CBSBs and CBMBEs will be recognized on the OOP website, newsletters, and other county media.
- | Those agencies not meeting their spending goals will be mentored and supported through the monitoring of corrective action plans.
- | Agencies which consistently do not meet their spending goals may be subject to having their budgets held by the County Council. Click on link below to learn more about enforcement of the law:

https://library.municode.com/md/prince_george's_county/codes/code_of_ordinances?nodeId=PTIITI17PULOLAPRGECOMA_SUBTITLE_10APU

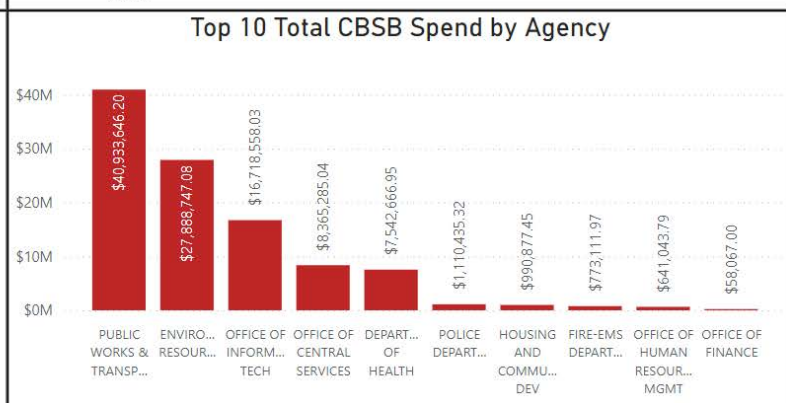
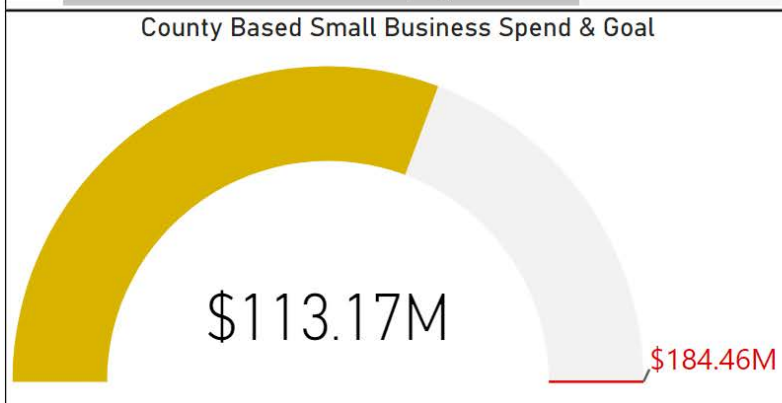
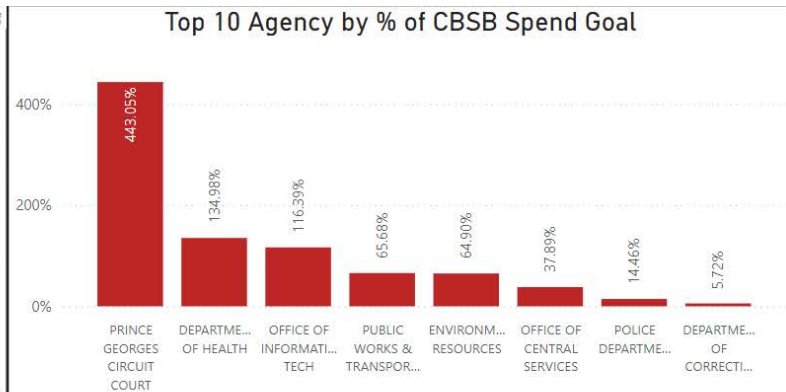
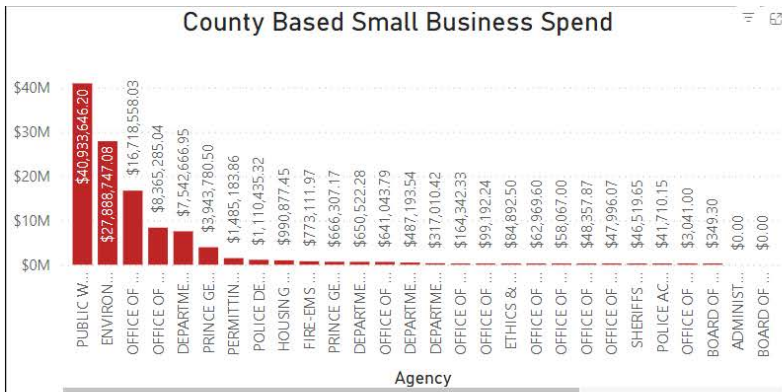
Green Book Metrics to Guide Improvements

85%

of Participating Agencies in the Green Book will meet or exceed their FY25 spend goals

90%

of CBSBs and CBMBEs surveyed will report overall satisfaction rate with the Green Book



<https://www.princegeorgescountymd.gov/departments-offices/procurement/business-highway/green-book>



APPENDICES

Green Book Worksheet - a tool to help CBSBs an CBMBEs prepare for Prince George's County contracting. Download the fillable form and use it as a guide to grow your business.

1. **Products & Services:** What products/services does my business provide now?

2. **NAICS Code:** (Include all codes that my business offer)

3. **Similar Products/Services:** What related products/services could my business provide, if I expand my business, based on the needs of agencies within Prince George's County?

4. **Current Contracts:** Which contracts are out for bid or are listed on forecasts that my business already provide?

5. **Waivers:** Are agencies requesting not to spend funds with CBSBs/CBMBEs for products/services that I provide?

Name of opportunity	Waiver#	Comments	Deadline	Contracting Officer
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6. **Planned Acquisitions:** Are agencies planning to purchase products/services that I provide?

Project	Agency	NAISC Code	Contracting Officer
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7. **Business Growth Strategy:** How should I prepare my business to compete for contracts? For example: Team/subcontract, Get certified, Research market, Hire staff, Buy equipment, Contract agency to discuss opportunity, Schedule time for Vendor Day.
