



PRINCE GEORGE'S COUNTY GOVERNMENT
Office of the County Executive
"Prince George's Proud"



Angela D. Alsobrooks
County Executive

Dear Prince George's County Supplier(s) and Business Community:

We are *Prince George's Proud* that our Office of Central Services (OCS) is officially launching the Prince George's County Green Book, a digital guide for County-based Small Businesses (CBSBs) and County-based Minority Business Enterprises (CBMBEs) that will connect them to procurement opportunities within Prince George's County Government. This is an exciting step towards creating increased opportunities within the County for local and diverse suppliers.

County businesses play a critical role in the economic expansion and development of our County. They provide jobs for our residents and also spend locally. Creating platforms and opportunities for small and diverse County businesses remains one of our top priorities, and the Green Book is the latest platform to support our business community.

The Green Book will allow businesses to be informed about upcoming opportunities within County Agencies and Departments. By having a centralized location for all County contracting opportunities, County businesses are better positioned to be prepared when responding to upcoming solicitations. This is just one of the many ways we are working to make it easier to do business with your County Government.

Thank you to our business community for everything you do for our residents and for our local economy. We will continue to find new and innovative ways to support the growth and expansion of our County's small and minority-owned businesses.

Sincerely,

A handwritten signature in blue ink that reads "Angela Alsobrooks".

Angela Alsobrooks
County Executive



PRINCE GEORGE'S COUNTY GOVERNMENT

Office of Central Services

Angela D. Alsobrooks
County Executive

Glenn Moorehead
Deputy Director

Jonathan R. Butler
Director

Michael W. Brown
Deputy Director

Dear Prince George's County Supplier(s) and Business Community,

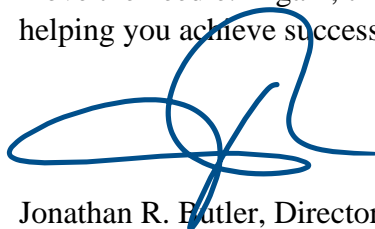
The Office of Central Services (OCS) is proud to offer the Green Book for fiscal year 2023. The Green Book is a digital business-to-government platform for County-based Small Businesses (CBSBs) and County-based Minority Business Enterprises (CBMBEs) aimed at connecting them to millions of dollars in procurement opportunities within Prince George's County Government. The Green Book highlights annual estimated procurement spending goals for up to 30 agencies!

At OCS, we are committed to investing and growing Prince George's County small and minority businesses. Through the Green Book, numerous opportunities are available to our local, small and minority suppliers. The Green Book will assist the business community in navigating the County government procurement process by providing an agency-by-agency overview of diverse and local spending availability.

Specifically, the Green Book will:

- Assist County Agencies and Departments with increasing their utilization of Prince George's County small and minority suppliers to meet the requirements for procurement spending in accordance with Procurement Code 10A-162.
- Establish a centralized digital platform that will allow County-based small and minority business to identify procurement opportunities by Agency.
- Help Agencies to guide spending of their budgets with local County small and minority businesses.

Finally, as we strive to examine ways to increase local, small and minority business utilization, we remain vigilant to identifying and implementing trailblazing practices that will continuously move the needle. Again, the Office of Central Services is proud to serve and look forward to helping you achieve success.



Jonathan R. Butler, Director
Office of Central Services