

GREENBOOK TESTIMONIALS



CORENIC

A commitment made, a commitment delivered!

Brunson CooperManager Director

Corenic Construction is excited to support the Green Book, Prince George's County latest initiative to help small, local and minority businesses.

Corenic is an innovative commercial contracting business with a keen focus on interior alterations, renovations, small base buildings, and facility additions. Over the years we have added expertise in Automotive, Commercial Office, Education, Local Government, Federal Government, Retail, and Base Building Construction. Excellence is our standard! We believe in providing sustainable solutions to our clients, and we are committed to expanding our offerings in the area of Green Construction.

Over the last several years Corenic has been proud to partner with Prince George's County on several high-profile projects including PGC Shady Glen fire station and training facility, the PGCPS P3 for School Construction and we also serve as a general contractor on the County's On-Call Construction contract.

Through the creation of the Green Book, County Executive Alsobrooks and her administration have given the small, local and minority business in Prince George's County more opportunities to participate in the procurement process. The Green Brook will the business community easily identify current opportunities and make informed connections with county agencies that will make it easier for entrepreneurs to start, grow, and maintain their businesses.



14503 Main Street
Upper Marlboro, MD 20772
MDOT MBE # 06-292
Prince George's County CBSB #13-002
Prince George's County MBE #18-13457

WarrenBuilds was established in 1999 as Warren Brothers Construction, a small, minority owned business enterprise with headquarters in Upper Marlboro, Maryland. Over the past 21+ years, the firm has grown into a dynamic regional small business serving the citizens of Prince Georges County and the surrounding National Capital Region (NCR).

WarrenBuilds specializes in general construction contracting, site development, and facility support services for commercial and government partners. As a county certified Minority Business Enterprise (MBE) and County-Based Small Business (CBSB), over the past two decades WarrenBuilds has gained significant experience working with and for the Prince George's County government, as a prime contractor and as a key subcontractor and teaming partner with other firms.

Examples of current and recent contracts in the county include serving as the site development contractor for the Town Square at Suitland Federal Center mixed use development project, working with the Prince Georges County Redevelopment Authority (RDA) and non-profit Housing Initiative Partnership (HIP) to build new net zero homes in historic Forestville, working with the county's Office of Central Services (OCS) to development and implement an innovative Facilities Appearance Audit (FAA) program for county-owned buildings, and teaming with Gilbane Builders as a prime contractor building a new and expanded Marlboro Hall on the campus of Prince George's Community College in Largo.

Recently, WarrenBuilds joined the prime contractor leadership team in a groundbreaking Public Private Partnership (P3) with the Prince George's County Public School System. The P3 method of acquisition is a first-in-the-nation model for designing, constructing, and maintaining six new schools to serve one the nation's 20 largest school districts. Through all of our contract experience working with the county government, WarrenBuilds has grown in capability and capacity, doing well as we do good for the people and places where we make our home. WarrenBuilds is proud to be a Prince Georges County based small business, and to work in partnership with the county government, other county-based and regional firms, and community stakeholders to continue making Prince Georges County a great place in which to live, work, and prosper.



Johnathan Bolden
President



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www.rsccompany.com

RSC Electrical and Mechanical Contractors is happy to support Prince George's County Office of Central Services and its newly launched Green Book.

RSC is a family owned and operated business based in Landover, Maryland, and was incorporated in 1989. We are a certified as a County-Based and Minority-owned business and our services include Electrical, HVAC, Plumbing, Controls, and Full Facility operating and maintenance. We are union signatory and affiliated with Steamfitters Local 602, Plumbers Local 5, and Baltimore Steamfitters Local 486.

RSC is currently operating on service contracts with Prince George's County Government, Prince George's Community College, Prince George's Public Schools, the University of Maryland at College Park, Washington Metropolitan Transit Authority (WMATA), and various Walmart locations throughout the Capital region. RSC has completed full HVAC construction, plumbing, and HVAC control of the Culinary Arts Center at Prince George's Community College. We completed the modernization of Bladensburg High School mechanical plant replacement with new high efficiency chillers, boilers, and HVAC controls upgrade. In addition, we provided various mechanical, electrical, and plumbing upgrades throughout Prince George's County Public Schools, totaling over \$5 Million in improvements.

RSC is committed to bringing value and continued operations in Prince George's County with the hiring of more county residents, expanding resident's opportunities to apprenticeship training, and career opportunities. Half of our workforce resides in Prince George's County, as well as, the principal owners.

RSC is looking forward to increased contracting opportunities through the Green Book. We thank County Executive Angela Alsobrooks and the Office of Central Services for their commitment to the small and minority business community and making it as easy as possible for us to do business with the County.



P#: 301.595.5926 fax: 301.595.5927 6531 Mid Cities Ave. Beltsville MD 20705 www.mdpcontracting.com

Our History – 25 years!

Since 1996, MDP Contracting, Inc. has provided commercial construction services to MD, DC & VA.

MDP became a certified County Based Business on March 20th, 2014 and was also granted an MEB certificate on March 11th, 2016. Since gaining those certifications we have completed the majority of the 115 total projects executed in total by MDP for Prince Georges County as well as most of the 69 total projects we have completed for the Prince Georges County Government. Two of our flagship projects for Prince Georges County during this time were the Laurel Library and Phase 3 of the Police Headquarters at Presidential Parkway. For both efforts, MDP provided all the rough carpentry, metal framing, drywall, ceilings, and exterior sheathing.

The certifications that MDP obtained to do business with the County and the County Government has afforded us this extensive project experience and has made us experienced in both successful delivery and in the details associated with the County procurement process. This includes knowledge of the bid/award process itself, the necessity of maintaining appropriate trained staff, having established relationships with both partners and suppliers in the region and staying current with the entirety of the paperwork required for accounting and reporting.

Our corporate headquarters has been located in Prince Georges County for the past 20 years. During that time, we have built a track record of completing projects that meet or exceed requirements, that maintain schedule, and that are delivered at or under budget.

In addition, MDP carries an \$8 Million bonding line and a \$1 Million line of credit.

Key pillars of MDP's business model

Locally - based delivery. We have developed an extensive in-house knowledge of building codes within the local geography. In addition, MDP obtains, and keeps current, all the certifications and licenses that are required to do business with local governments, agencies, and commercial entities. We are a locally SDDD certified MBE, SBE & Local Business in Prince Georges County. Please see our full list of current certifications below.

Having stable core talent, drawn from the DC/MD/VA region. We hire and we keep local talent. This approach has provided us a well-known business reputation and continuity. People know us and that means in the past 25 years not only does the MDP business itself have a well-earned local reputation, but its staff does as well. MDP has 28 full time employees and constantly looking for more talent to join our team.



Sharon Moore Jackson
President

S.M. Jackson Government Business Solutions, LLC

S.M. Jackson Government Business Solutions, LLC is a small, minority-owned, controlled, and operated consulting firm located in Prince George's County, specializing in Supplier Diversity & Inclusion, Local, Small, Minority and County-based Business Certifications, B2B and B2G Technical Assistance, Trainings, Business Development, and Community Outreach & Engagement. Our Motto is *Access Matters*, and we believe that equal access to all resources and opportunities is empowering.

S.M. Jackson Government Business Solutions, LLC has been certified by Prince George's County since 2017, was a strategic partner and MBE Consultant on the University of Maryland Capital Region Medical Center Project in Largo, Maryland with Clark Construction Group, LLC and consistently exceeded all Local and MBE diversity goals on this project. **S.M.** Jackson Government Business Solutions, LLC has successfully partnered with the County on community engagements and trainings. The value of collaborating with the County further promotes local, small and minority business inclusion and capacity building. That's a win-win for everyone.

NARDI Construction, Inc. takes a uniquely innovative and efficient approach to every construction project we lead or participate in, a benchmark since our incorporation in 1978. Our mission statement emphasizes our service philosophy, which is, "**NARDI** strives for excellence in all areas of the construction process. To achieve client satisfaction and promote repeat business, we are committed to building projects of superior quality and value by providing services with total integrity."

NARDI Construction, Inc. has been licensed with the State of Maryland since 1978, carries multiple state and County licenses and is certified with Prince George's County through the Office of Central Services Supplier Development & Diversity Division (SDDD). **NARDI** has been since 2013 both a certified Prince George's County Based General Contractor (Certification No: CBBC-13-022) and an On Call General Contractor with Prince George's County (Vendor 1000000537). **NARDI** has been County Based since 1984 but construction of our first project for Prince George's County directly, the South Bowie Branch Library was started in 2008. Moving into our 14th year in working for Prince Georges County, we continue to stay active with our newest contract completion of the Department of Corrections Medical Facility in June 2022.

Notable NARDI Projects for Prince George's County include:

- Laurel Branch Library
- South Bowie Library
- Bowie Branch Library Renovation
- State's Attorney Office Marbury Wing Refresh (under construction)
- PGC Municipal Library System Administrative Offices
- Police Headquarters (Phase III)
- Interior Renovations for 160,000 sf 1301 McCormick Drive (under construction)
- K9 & EVOC Training Course (under construction)

We value our relationship with all the agencies of Prince Georges County (OCS, Finance, DPIE, SDDD) and we look forward to many more years of success. To date we have completed \$344 Million in public and private construction projects in Prince Georges County as well we have used several SDDD certified MBE / Local / SBE subcontractors to exceed any project requirements.

From our home offices in Prince George's County, we have completed several million square feet of new, in-fill, renovation and rehabilitation construction in the Maryland, Washington and Virginia Metropolitan areas. Our company has a wide range of experience in total site development; multistory facilities; libraries; multiple County related projects; rehab construction; regional mall rehab; strip shopping centers; retail buildout, industrial, manufacturing and bulk warehousing facilities; flex office buildings; all levels of interior tenant construction; as well as, research/development facilities and church/school construction.

We have many highly satisfied clients who have repeatedly chosen to repeat or negotiate their new projects with *NARDI*. The success of our company is not only in the value we bring to the total construction process, but includes the years of successful relationship we have developed with our many subcontractors and suppliers. They have helped make us who we are today.





Ronald D. Lipford
Principal and CEO

Arel Architects is an architectural/engineering and construction management firm with a team of proven professionals dedicated and committed to providing outstanding design/engineering service often exceeding client expectations. Since its inception (1991), Arel's 30-year career has successfully completed projects worth more than \$1.0 billion. More importantly, its international and diverse team of professionals has created enduring structures in which thousands live, work, worship, learn, and return health right here Prince George's County.

Arel serves the entire Mid-Atlantic region from offices in the greater Washington Metropolitan Area from its headquarter location just adjacent to Andrews Air Force Base in Temple Hills, M.D.

Arel Architects was founded and continues to be strategically managed by Mr. Ronald D. Lipford AIA, NCARB and the Principal and CEO. Mr. Lipford has over 38 years of architectural experience. He strategically organizes and manages a myriad of architect/engineers, administrative and marketing staff in both longand short-term planning goals.

Arel has been certified with the State of Maryland and Prince George's County since April 2001. Since this time the firm continues to thrive despite numerous economic downturns largely by executing and delivering on Prince George's County awarded contracts.



CHW is a female-owned and operated small business firm. The firm specializes in a broad range of Compliance Monitoring Services and Training. Special emphasis is placed on both federal and local regulation and overall building and housing industry policies and guidelines.

CHW has over 40 years of combined experience in program compliance and economic development activities and has provided Compliance Monitoring Services to Prince Georges County for more than ten (10) years. We have provided this service through three (3) different administrations governing the County. While some faces have changed, the assistance provided to our company as a Small Minority Business has been consistent. That service has proven to be professional, available, courteous, and always helpful in resolving problems. The County is there and understands the needs and objectives of Small Minority Businesses.

Contact Information

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Specialty Construction Management Inc

4647 Baltimore Ave Hyattsville MD 20781 **Phone**: (301) 779-9335 **Fax**: (301) 779-9337



Specialty Construction Management, Inc. (SCM) is a **small, county based, minority woman-owned business** providing full service turnkey Design-Build, Construction and Maintenance services. SCM is located at 4647 Baltimore Ave, Hyattsville MD 20781. We provide expert services to, Federal, State and Local agencies in and around the Washington Metropolitan area. Since its conception in 1997, SCM has performed and completed various types of construction projects includes — Interior & Exterior Works, complex Mechanical/Plumbing & Electrical projects. Our clients include but not limited to the District of Columbia Housing Authority (DCHA), District of Columbia Public Schools (DCPS), Prince George's County Public Schools (PGCPS),

Prince George's County, General Services Administration (GSA), District of Columbia, Army Corps of Engineers, Department of the Navy, PENREN, the Department of Defense. While working at these facilities, SCM has adhered to the strict code of Quality Control and Safety.

SCM has demonstrated the capacity and commitment to conduct numerous projects simultaneously by effectively applying our staff to facilitate individual professional growth and specific customer requirements. Our project of organizational structure facilitates this by assigning project Managers and field superintendents to each project working directly with the clients.

Below is the table indicating the services we offer and industries we cater to –







Eben Smith
President

ThreelE Consulting Group is pleased to offer this letter of support for the newly created Prince George's County Green Book.

ThreelE Consulting Group is a certified county-based small business (CBSB) located in National Harbor, MD. Our mission is to connect small businesses to big opportunities and we work with some of the region's biggest developers, general contractors and government agencies to do it. Our core services include supplier diversity, strategic sourcing, compliance, community engagement, first source and mentor-protégé programming and business development.

We were certified as a CBSB in 2015 and have since provided consulting services for the County's biggest projects including MGM National Harbor, The Clean Water Partnership P3, PSEG Keys Energy Center, PGCPS P3 for School Construction and the I270/I495 Infrastructure P3.

We would like to thank County Executive Angela Alsobrooks for her leadership and continued commitment to the small and minority business community in Prince George's County. I would also like to thank Johnathan Butler, Director, Office of Central Services for making the Green Book happen.

The Green Book is yet another tool in our toolbox that Prince George's County has given us designed to help CBSB/MBEs better navigate the procurement opportunities available in the various County agencies. It will also allow us to have a better understanding of what, when and how these agencies purchase goods and services. Lastly, it will create enhanced forecasting so that our business community can position and prepare themselves appropriately.

Prince George's County is open for business and the Green Book is just another example of that!



T + 301.552.8803 E + info@hcdi.com

As the President and Founder of HealthCare Dynamics International (HCDI), a local awardwinning health care consulting firm, I am constantly reminded of how critical it is to advance healthcare equity for my fellow Prince Georgians. With over 30 years of experience serving the federal, state and local government, HCDI is recognized by the U.S. Centers for Medicare & Medicaid Services for its innovative achievements as a prime contractor. We deliver 'best in class' population health services to improve the quality of health for all, especially vulnerable populations.

Being a part of the Prince George's County business community has been an honor and of great value. The county works in partnership with organizations like HCDI to develop and enhance the community's overall wellbeing. HCDI's Caring for Your Health™ e-Tool is an instrument we utilize to measure the social support needed within our most vulnerable communities. In partnership of Prince George's County business community, we collaborate to implement critical initiatives to support the COVID-19 pandemic response. We are proud to serve in Prince George's County.





Terry Speigner, President and CEO NGEN, LLC Headquartered in Lanham, MD

NGEN is happy to support Prince George's County government agencies with our collaboration with the Office of Information Technology and CIO Wanda Gibson as a county certified Minority Business Enterprise (MBE) and County-Based Small Business (CBSB).

NGEN is an Information Technology professional services firm specializing in cybersecurity, cloud, data center hosting and enterprise engineering services, that help small to mid-sized businesses, education institutions and government agencies get the most from their computers, telephones, and Internet technology. Companies that do not want to invest in an IT department and would prefer to focus on their area of expertise, outsource their IT needs to managed service providers like NGEN.

NGEN is ISO 9001:2015, ISO 20000 and ISO 27001 certified and CMMI Maturity Level 3 for Services Appraised. NGEN is counted among an elite group of companies that have achieved these esteemed certifications. Less than 1% of all companies in the United States hold multiple ISO certifications and CMMI Level 3 Appraisal.

In February 2017, NGEN was selected by CRN (The Channel Company) to be one of the top 500 Managed Service Providers (MSP) in North America (NGEN was one of only 13 companies in Maryland selected and the only one in Prince George's County selected). In 2018, 2019, 2020 and 2021, NGEN was selected by CRN (The Channel Company) to be one of the top 250 Tech Elite and one of the top 500 Managed Service Providers (MSP) in North America Managed Service Providers (MSP) in North America.

NGEN has built a tradition of excellence that spans well over 29 years. The company's core values are integrity, a commitment to quality, and professionalism. Essential to NGEN's mission is providing exceptional customer service. Over the years, the company has garnered unparalleled trust from its clients as evidenced by recurring client referrals. "If you don't have customer service as your foundation, you will not be in business over the long haul. We have long-term relationships with clients who have been with NGEN since the mid-1990's," says Speigner. "Every day, our primary goal is to do what's right for our clients and make sure that they are completely satisfied. We love it when our customers call to say we make them feel like they are our only customer."

NGEN staff donates time and resources to many causes and efforts including the Boys and Girls Club of America – Greater Washington – Prince George's County Club, homeless military veterans, The Smithsonian National Museum of African American History and Culture, and women and children who need a safety-net or helping hand.



Founded in 2007 and headquartered in National Harbor, MD, VSJ, Inc. (formerly V Agency) is an awarding-winning minority, woman-owned, full-service communication firm with core competencies in communications, public relations, and crisis management. Our mission is to deliver informed, media-savvy communications services based on a superior industry knowledge, a real understanding of the issues that affect both our clients and their customers, and genuine enthusiasm for what we do. Our aim to act as a trusted extension of our clients' communications departments, producing results that directly and positively impact on our clients' business objectives. Our professionals offer the benefit of more than 40 years of combined experience in their respective fields, providing innovative solutions and unparalleled customers service and enhance and protect our client's brand and reputation. At VSJ,

"Your Success is Our Passion"

VSJ has been on the short list as a partner of Prince George's County government and the local business community delivering effective messaging and executing timely, quality crisis communications. Additionally, it has allowed VSJ Inc. to creat and implement strategic communications that engage citizens, stakeholders, employees, resulting in the helping to shape a community's image and generating investment opportunity.



Doug Lashley

GreenVest, LLC is a certified county-based small business. GreenVest established our corporate headquarters in Prince George's County in 2018 as part of our commitment to support the county's programmatic and compliance objectives. GreenVest is an innovative developer of nature-based solutions focused on addressing regulatory requirements, managing stormwater, improving water quality, and creating ecosystem and community resilience.

Our motto is "Vision Performance Results," which is exemplified through the projects we have implemented on behalf of, and in collaboration with, Prince George's County. The Tinkers Creek Project is one of the largest stream restoration projects ever implemented in the state of Maryland. This project managed stormwater, attenuated local nuisance flooding, and reestablished aquatic habitat function while providing community resilience in a vulnerable area of the County. Other projects completed for Prince George's County include stream restoration and stormwater management associated with the Liberty Sports Park development, stormwater management for five (5) pedestrian safety improvement projects, and compensatory stream and wetland mitigation for several transportation improvement projects. GreenVest recognizes the important linkage between environmental and human health, and we are dedicated to improving water quality and wildlife habitat, but most importantly quality of life.

GreenVest, LLC has been certified by Prince George's County since 2019. We have successfully partnered with the County to address compliance, manage stormwater, improve water quality, and generate community resilience. Our collaboration has implemented cost-effective projects of significant impact to the County. The County's mission to promote local, small, and minority business inclusion and capacity building is one that GreenVest is proud to support.