



GREENBOOK
VENDOR SPOTLIGHTS



Ajani Baruti
PRESIDENT

ADB Consulting Services, LLC is a Maryland-based small business and certified Maryland Minority Business Enterprise (MBE), specializing in information technology services in the areas of project management, business transformation, unified communications, training and coaching, and information security. Our vast experience in our field allows us to manage large-scale domestic and international projects in both the private and federal government sectors.

We specialize in project and program management, business transformation, unified communications, audio visual integration, conference room design and installation, low voltage cabling, network and infrastructure support, among other services. Our certified Project Management Professionals (PMP), IT engineers, system integrators, and AV professional experts have extensive experience managing large-scale domestic and international projects in the private and public sectors. They play multifaceted roles to ensure that all projects are delivered on time, within scope and budget and comply with all security protocols.

We have the experience to drive projects from concept to completion and the strong ability to interact and negotiate with stakeholders across all levels within business organizations.



Odessa L. Phillip, PE
President & CEO

Engage. Educate. Empower.

Assedo Consulting is an infrastructure planning and engagement consulting company that bridges the gap between government, designers/contractors, and communities. Our technical staff translates project information so people can make informed decisions about infrastructure projects in their communities. As an African American and woman-owned business, we know the importance of valuing and elevating all voices.

We are a certified MBE/DBE/WBE company, established in 2012 by Odessa Phillip. We live by the motto that MBE/DBE-certified should mean quality – and with Assedo Consulting, that’s exactly what you get! Assedo Consulting is prepared to help you meet your MBE/DBE goals while getting the superior support provided by a small, woman- and minority-owned business.

Ms. Phillip realized that too often, design and construction projects – especially those that have a profound impact on people and communities – were not understood by the same people and communities they would affect. As an engineer and planner, Ms. Phillip sought to change that dynamic, especially on projects that affect underserved and under-resourced communities. Under her guidance, Assedo builds transparency and trust, leading to successfully completed projects that value and include community insights.



Melissa Peterson, CEO

Melissa Peterson has over 20 years of experience leading organizations, providing thought leadership, and assisting public and private sector clients in the areas of IT and business strategy, IT solutions, organizational design, operational design, and business analysis. As the CEO of Blue Sky Innovative Solutions, Ms. Peterson takes a hands-on approach to delivering high-impact solutions.

“Blue Sky Innovative Solutions (Blue Sky) delivers IT solutions, advanced cyber security services, and end-to-end business solutions support that enhance enterprise security and improve enterprise performance for our clients.”

This company is also committed to public service and understands the business and information technology challenges and opportunities that face government and private sector clients, and we have the demonstrated capabilities to address them.

A U.S. Small Business Administration certified Historically Underutilized Business Zone (HUBZone), Economically Disadvantaged Woman Owned Small Business (EDWOSB/WOSB), and 8(a) Small Disadvantaged Business (SDB), Blue Sky combines large company leadership and experience with small company agility. Founded on the principles of Integrity, Impact, and Innovation, we serve as a trusted partner to deliver solutions and services customized to meet client organization goals. We leverage our extensive experience to provide innovative yet practical solutions that address the challenges organizations face and drive true performance impact.

Blue Sky seeks to create job opportunities where few exist and as such, support the Prince George’s County Economic Development Corporation’s On-the-Job (OJT) Training Program and hire candidates who have had difficulty re-entering the workforce. We do all of this while maintaining the highest levels of performance and customer satisfaction thereby proving that you can “Do well by doing good.”



Livescan\MD

Your Trusted Partner for Fingerprinting and Notary Services

Gina Duncan
Owner

Livescan\MD provides multiple services including a variety of background checks consisting of federal, state, personal, and licensing background checks. Livescan\MD offers an FBI Departmental Orders background check which includes 50 states and offers several other additional services including finger printing, passport photos, notary, and notary signing agent.

Gina Duncan, CEO and Founder is originally from New Jersey, but moved to Prince George's County Maryland in 2001 and opened her first small business, Livescan\MD, in 2018. Gina, whose background is in conducting investigations for insurance companies, transitioned her experience to become a business owner to independently offer background investigations.

Gina shared that she chose Prince George's County as the place to establish her business because it felt inviting to a woman and minority owned business. Gina takes pride in hiring employees from the local community and expressed that the County offers opportunities to participate in networking events, programs, and other forms of support to small businesses. She specifically highlighted the FSC First Level Up Program and the Prince George's County Economic Development Corporation's Step Forward Initiative as key programs that propelled her forward in her path as a business owner.

Livescan\MD is headquartered in Upper Marlboro, MD and was recently awarded a grant through the Greater Washington Community Foundation. They look forward to continuing building partnerships and expanding their services and are a County Based Small Business, County Based Minority Business Enterprise and holds additional business certifications through the State of Maryland. Livescan\MD is a proud member of the Maryland Black Chamber of Commerce, Prince George's County Chamber of Commerce and Bi County Business Roundtable.



We Do More Than Just Office Equipment

James Page
CEO

Founder and CEO James Page started Page After Page Business Systems Inc. in 1991 with just two employees in Washington, DC. Focused primarily on copiers and fax machines, James was able to expand their capabilities to IT services, cyber security, and office automation. The company eventually expanded to open a location in Prince George's County and became a certified Minority Business Enterprise (MBE).

In 2018, Page After Page evolved into Page Global, and is now an award-winning business with over 27 years of experience in the office solutions industry.

“We have expanded to over 20 full-time employees and proudly service all US States and Providences. It has always been our focus to improve the workflow capabilities of small and large businesses, and as we continue to grow, we are committed to creating lasting value to all of the companies and people we team up with.”

Page After Page is an example of how Prince George's County celebrates diversity and provides pathways to grow companies that do business with the County.



Angela McCullough
Founder and CEO

Tri-Logistics was established in 2010 and is a preferred national provider of comprehensive, turn-key work environment solutions. We provide our clients with personalized services and customized solutions by taking the time to understand their business and their needs. Tri-Logistics is a County-based small, veteran, woman owned minority business enterprise.

- We provide our clients with innovative and industry-leading services, including project and program management, design and construction, design and construction management, multi-site solutions, and consulting. We bring our expertise to a broad range of sectors, including defense, intelligence, state/local government, healthcare, education, entertainment facilities (casinos), and senior living facilities.
- We take pride in our core values of excellence, personalized attention to our customers, and providing solutions and services at the highest level. By taking the time to understand our clients and their individual needs, we can provide them with comprehensive solutions that fulfill all project requirements from conception to completion. When you partner with us, you can expect the highest caliber of performance and service execution, focused on meeting and exceeding your mission from day one.
- We strive to implement long term relationships with our clients based on safety, quality, timely service, and an anticipation of their needs. We value the importance of our relationships and will continue to remain fair and true in our dealings with all employees, clients, vendors, and partners.

Tri-Logistics is headquartered in Prince George's County and Ms. McCullough, Founder and CEO, is a proud resident of the County for over 40 years.